# **2021 INVESTOR FACT SHEET**

UTILITIES | ENERGY INFRASTRUCTURE | RETAIL ENERGY



Canadian Utilities is an ATCO company with approximately 4,500 employees and assets of \$21 billion. As a diversified global energy infrastructure corporation, Canadian Utilities offers comprehensive solutions and operational excellence in Utilities (electricity and natural gas transmission and distribution, and international operations); Energy Infrastructure (renewable energy generation, hydrogen, energy storage, and industrial water solutions); and Retail Energy (electricity and natural gas retail sales).

CU QUICK FACTS		
Common Shares (TSX): CU, CU.X		
Total Assets	\$21 Billion	
Dividend	\$1.76 per share annualized	
Market Capitalization	\$9 billion	
Common Shares Outstanding	269 million	

It is also important for present and prospective share owners to understand that the Canadian Utilities share registry has both Class A non-voting (CU) and Class B common (CU.X) shares. Above values as of September 30, 2021.

#### LEARN MORE ABOUT CANADIAN UTILITIES

Quarterly & Annual Reports
Investor Presentations & Events
Sustainability Report
Indigenous Peoples Partnerships
CU Inc.

#### **INVESTMENT HIGHLIGHTS**

**Leaders in Clean Energy Transition** – CU continues to bring innovative energy solutions to the markets in which we operate with a focus on energy transition and decarbonization. This includes projects in hydrogen, renewable natural gas and renewable electricity generation.

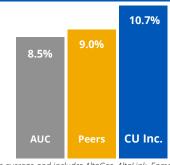
**Accomplished Management Team** – Our leaders' continued focus on operational excellence and transparent governance creates intergenerational value for our share owners.

**Dividend Growth** – CU has a 49-year track record of increasing common share dividends.

**Strong, Investment Grade, Credit Rating** – 'A-' rating by Standard & Poor's and 'A' rating by DBRS Limited.

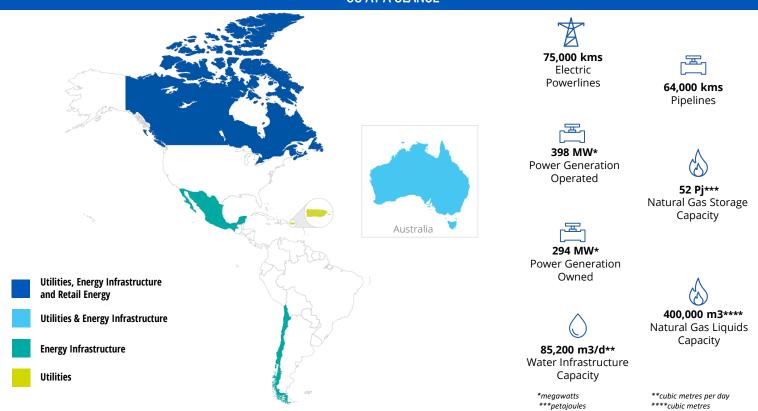
### TOP TIER RETURNS ON EQUITY (ROE)

CU Inc. has achieved an average ROE 2.2 per cent above the AUC approved ROE and 1.7 per cent above peer average ROE over the last 10 years (2011-2020).

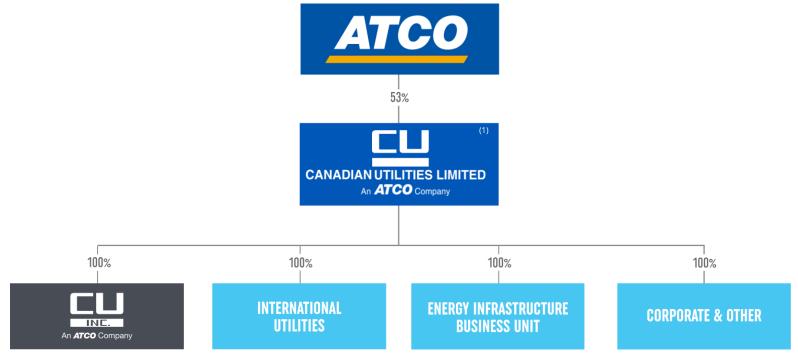


Alberto Utility Average (excluding CU Inc.) is a simple average and includes AltaGas, AltaLink, Enmax Distribution, Enmax Transmission, EPCOR Distribution, EPCOR Transmission, and Fortis Alberta. CU Inc.'s average is a simple average and includes Electricity Distribution, Electricity Transmission, Natural Gas Distribution, and Natural Gas Transmission.

#### **CU AT A GLANCE**



## **CORPORATE STRUCTURE**



 Canadian Utilities Limited is a diversified group of companies principally controlled by ATCO Ltd., which in turn is principally controlled by Sentgraf, a Southern family holding company.

#### **ANALYST COVERAGE**

**BMO Capital Markets** 

Ben Pham

**Credit Suisse** Andrew Kuske

**National Bank Financial** Patrick Kenny

**TD Securities** Linda Ezergailis **CIBC Capital Markets** Mark Jarvi

**Industrial Alliance** Elias Foscolos

**RBC Capital Markets** Maurice Choy

**UBS Securities**Ross Fowler

# **OUR LEADERSHIP TEAM**

Nancy C. Southern, Chair & Chief Executive Officer

Brian P. Shkrobot, Executive Vice President & Chief Financial Officer

Melanie L. Bayley, President, ATCO Electric

**M. George Constantinescu**, Senior Vice President & Chief Transformation Officer

**Bob J. Myles**, Executive Vice President, Corporate Development

**Becky A. Penrice**, Executive Vice President, Corporate Services

D. Jason Sharpe, President, ATCO Gas & Pipelines

Sarah J. Shortreed, Executive Vice President & Chief Technology Officer

Wayne K. Stensby, Executive Vice President, Puerto Rico

Marshall F. Wilmot, President, Retail & Chief Digital Officer

# 20-YEAR CUMULATIVE SHARE OWNER RETURN ON A \$100 INVESTMENT

