

# MANAGEMENT PROXY CIRCULAR

CANADIAN UTILITIES LIMITED

NOTICE OF ANNUAL MEETING OF SHARE OWNERS TO BE HELD ON MAY 5, 2021

MARCH 8, 2021





# NOTICE OF ANNUAL MEETING OF SHARE OWNERS



Wednesday, May 5, 2021 10:00 a.m. Where

Virtual Meeting Via live Webcast at <u>https://web.lumiagm.com/481933739</u>

#### **Business of the Meeting**

The meeting's purpose is to:

- 1. Receive the consolidated financial statements for the year ended December 31, 2020, including the auditor's report on the statements
- 2. Elect the directors
- 3. Appoint the auditor
- 4. Transact other business that may properly come before the meeting.

Holders of Class B common shares registered at the close of business on March 23, 2021 are entitled to vote at the meeting. The management proxy circular dated March 8, 2021 includes important information about what the meeting will cover and how to vote.

By order of the Board of Directors

[Signed by C. Gear]

C. Gear Corporate Secretary

Calgary, Alberta March 8, 2021



March 8, 2021

Dear Share Owner:

We wish to invite all holders of Class A non-voting shares and Class B common shares of Canadian Utilities Limited to attend the 94th annual meeting of Canadian Utilities Limited share owners. The health and safety of you and your family is of paramount importance to us which is why this year **we will hold our annual meeting in a virtual-only format via live webcast** on Wednesday, May 5, 2021 at 10:00 a.m. Mountain Daylight Time. Details on how to access the meeting can be found on Pages 1 to 7 in the accompanying management proxy circular.

Holders of Class B common shares are entitled to vote on the items of business at the meeting. If you are unable to attend the meeting, you may vote by various methods as described on Pages 1 to 7 in the accompanying management proxy circular.

In addition to the formal business of the meeting, you will hear management's review of Canadian Utilities' 2020 operational and financial performance, including our response to the unprecedented COVID-19 pandemic, and you will have the opportunity to ask questions and participate during the meeting. In extraordinary times like these, the Board of Directors has a unique role to play in ensuring your Company not only weathers the current crisis, but that it emerges stronger and more resilient. We want to assure our share owners that, notwithstanding the public health measures enacted to contain the spread of the virus, our Board has continued to uphold the highest standards of corporate governance, meeting regularly—albeit remotely—to provide support, perspective and counsel to management.

A webcast of the meeting will be available at <u>www.canadianutilities.com</u> shortly after the meeting. Please visit our website during the year for information about our Company.

We deeply regret not being able to personally welcome you to our annual meeting of share owners - it is truly an occasion that we look forward to every year. However, we eagerly await seeing you next year and celebrating the achievements of your Company in person.

Sincerely,

[Signed by N.C. Southern]

N.C. Southern Executive Chair [Signed by S.W. Kiefer]

S.W. Kiefer President & Chief Executive Officer

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## FREQUENTLY USED TERMS

AST Trust	AST Trust Company (Canada)
Board	Board of Directors of Canadian Utilities Limited
CD&A	Compensation Discussion & Analysis
CEO	Chief Executive Officer
Circular	Canadian Utilities' Management Proxy Circular dated March 8, 2021
Class A shares	Class A non-voting shares of Canadian Utilities
Class B shares	Class B common shares of Canadian Utilities
Code	Code of Ethics
DAD	Designated Audit Director
GOCOM	Corporate Governance - Nomination, Compensation & Succession Committee
IFRS	International Financial Reporting Standards
MTIP	Mid-term Incentive Plan
Non-Registered Share Owner	Your shares are held in the name of a nominee (usually a bank, broker or trust company)
proxy form	Form of Proxy
PwC	PricewaterhouseCoopers LLP
<b>Registered Share Owner</b>	Your name appears on your share certificate
SAR	Share Appreciation Right
SEDAR	System for Electronic Document Analysis and Retrieval
Sentgraf	Sentgraf Enterprises Ltd.
VIF	Voting Instruction Form

All information in this management proxy circular is as of March 8, 2021, unless otherwise indicated.

This management proxy circular is provided to enable Canadian Utilities' management team to solicit proxies for use at the annual share owners' meeting for items described in the accompanying notice of this meeting. The cost of management's solicitation is borne by Canadian Utilities. **The meeting will be held in a virtual-only format and conducted via live webcast. Share owners will not be able to attend the meeting in person. Information that share owners will need to attend the meeting online is provided on the following pages.**  Throughout this Circular, *you* and *your* refers to Canadian Utilities Limited share owners.

*We, us, our, Company, Canadian Utilities* and *CU* refer to Canadian Utilities Limited and its subsidiaries, where applicable.

ATCO means ATCO Ltd.

## ABOUT THE MEETING

#### **VIRTUAL-ONLY MEETING**

This year, to mitigate the risks to the health and safety of our communities, share owners, employees and other stakeholders, we are holding our meeting in a virtual-only format via live webcast. Share owners will have equal opportunity to participate in the meeting online regardless of their geographic location.

#### **Holders of Class B Common Shares**

- If you are a Registered Share Owner, please refer to the "Registered Share Owner Voting Instructions" on Page 3.
- If you are a Non-Registered Share Owner, please refer to "Non-Registered Share Owner Voting Instructions" on Page 7.

#### **Holders of Class A Non-Voting Shares**

All holders of Class A Shares may join the meeting as guests. Guests will be able to listen to the meeting and ask questions but will not be able to vote. To join the meeting:

- Log in at <a href="https://web.lumiagm.com/481933739">https://web.lumiagm.com/481933739</a>. We recommend that you log in at least <u>30 minutes</u> before the meeting starts.
- Select "Non Voting Share Owners / Guest" and then complete the online form.

#### **Conference Call Information**

If you are unable to listen to the webcast through your computer or if you would like to participate during the meeting by asking a question through our operator assisted conference call, please call one of the following numbers at least <u>15 minutes</u> before the meeting starts:

Within Canada and the U.S.:	1 (888) 231-8191
Outside Canada and the U.S.:	1 (647) 427-7450

When prompted, you will be asked to provide the following information:

- Confirm you are joining the Canadian Utilities Limited Annual General Meeting
- Your first and last name
- Whether you are joining the call as a share owner or a guest.

You will not be able to vote using the operator assisted conference call line.

#### WHO CAN VOTE

Canadian Utilities has two classes of common shares – Class A non-voting shares (Class A shares) and Class B common shares (Class B shares). The Class B shares are the only shares that can be voted at the meeting. Each Class B share you own at the close of business on March 23, 2021 entitles you to one vote. The holders of Class A shares are entitled to attend and participate in discussions at share owner meetings but are not entitled to vote.

#### **SHARE OWNERSHIP RIGHTS**

If a person other than a controlling share owner makes a take-over bid to all holders of Class B shares for more than 50 per cent of the Class B shares, then the holders of Class A shares have the right, for the duration of the bid, to exchange their Class A shares for Class B shares. However, if the take-over bid is not completed, then any person who exercised the right to exchange will be required to take back the certificates representing the Class A shares tendered by that person and the right to exchange shall be deemed never to have existed. In addition, the holders of Class A shares have the right to exchange their shares for Class B shares if ATCO Ltd., the present controlling share owner of the Company, ceases to own or control, directly or indirectly, more than 10,000,000 of the Class B shares. In either case, each Class A share is exchangeable for one Class B share, subject to changes in the exchange ratio for certain events such as a stock split or a rights offering.

#### **MAJORITY SHARE OWNER**

	Number of Class B Shares Owned or Controlled	Percentage of Outstanding Class B Shares Owned or Controlled
Majority Share Owner	66,598,846	91.0%

On March 8, 2021, there were 73,204,774 Class B shares outstanding. To the knowledge of the directors and officers of the Company, the only person who beneficially owns, controls or directs, either directly or indirectly, 10 per cent or more of the Class B shares is ATCO Ltd. ATCO owns 66,309,246 Class B shares representing 90.6 per cent of the outstanding Class B shares. ATCO is controlled by Sentgraf Enterprises Ltd. (Sentgraf) which in turn is controlled by the Sentgraf Spousal Trust (the Spousal Trust). Ms. Nancy Southern, Ms. Linda Southern-Heathcott and Mrs. Margaret E. Southern are the trustees of the Spousal Trust. ATCO, Sentgraf and the Spousal Trust are collectively referred to as the Majority Share Owner.

#### **VOTING PROCESS Q&A**

#### **Q.** Am I entitled to vote?

**A.** You are entitled to vote if you were a holder of Class B shares at the close of business on March 23, 2021. Each Class B share entitles its holder to one vote.

#### **Q.** What will I be voting on?

- **A**. You are voting on the following matters:
  - The election of 11 directors to Canadian Utilities' Board of Directors
  - The appointment of the auditor.

#### **Q.** How will a decision be made at the meeting?

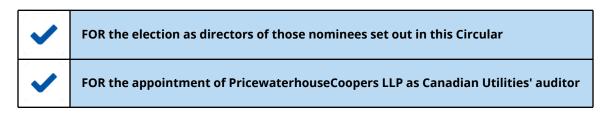
**A.** A simple majority of the votes cast, during the meeting or by proxy, will constitute approval of each matter to be voted on.

#### **Q.** How do I vote my shares?

**A.** You can vote by proxy or by completing a ballot online at the meeting. Voting by proxy means you are giving someone else the authority to attend the meeting and vote on your behalf. Please refer to "Registered Share Owner Voting Instructions" and "Non-Registered Share Owner Voting Instructions" below.

#### **Q.** If I submit my proxy form or VIF prior to the meeting, how will my shares be voted?

A. Your shares will be voted as you instruct on the proxy form or Voting Instruction Form (VIF). Follow the instructions provided on your proxy form or VIF in order to ensure it is properly completed. Once completed, submit your proxy form or VIF using one of the methods shown in the next section. If you properly complete and return your proxy form or VIF but do not specify how you wish the votes to be cast, your shares will be voted as your proxyholder sees fit. If neither you nor your proxyholder gives specific instructions, your shares will be voted as follows:



## **Q.** What if amendments are made to the matters to be decided at the meeting or if other matters are brought before the meeting?

**A**. The person or persons named in the proxy form or VIF as your proxyholder will have discretionary authority to vote on amendments or variations to matters identified in the notice of the meeting and on other matters which may properly come before the meeting.

As of the date of this Circular, management is not aware of any amendments or other matters expected to come before the meeting.

#### **REGISTERED SHARE OWNER VOTING INSTRUCTIONS**

#### Q. How do I know if I am a Registered Share Owner?

**A.** You are a Registered Share Owner if your name appears on your share certificate. If your name is on your certificate, **you have the right to appoint a person or company to represent you as proxyholder and vote your shares at the meeting**.

#### **Q.** Can I attend and vote during the meeting?

- **A.** Registered Share Owners who participate in the meeting online will be able to listen to the meeting, ask questions and vote. You may vote at the meeting by completing a ballot online during the meeting. To join the meeting:
  - Log in at <a href="https://web.lumiagm.com/481933739">https://web.lumiagm.com/481933739</a>. We recommend that you log in at least <u>30 minutes</u> before the meeting starts.
  - Select "Voting Share Owner" and then enter your Control Number and Password "CU2021" (case sensitive).

The Control Number is located on your proxy form.

#### **Q.** How do I appoint someone else as my proxyholder?

#### A. Step 1 - Complete the proxy form:

Follow the instructions provided on your proxy form in order to ensure it is properly completed. **If you** want to appoint a person or company other than the persons named in the enclosed proxy form, strike out the printed names appearing on the proxy form and insert the name of your chosen proxyholder in the space provided. Your proxyholder need not be a Canadian Utilities share owner.

Complete your voting instructions, date and sign the proxy form and return it to our registrar and transfer agent, AST Trust, using one of the methods shown on Page 5.

If the shares are registered in more than one name, all persons in whose names the shares are registered must sign the proxy form.

#### **Step 2 - Register the proxy form:**

If you appoint a person or company other than the persons named in the enclosed proxy form, **you must register your proxyholder as an additional step**. To register a proxyholder, call AST Trust or go to their website by May 3, 2021 before 5:00 p.m. Eastern Daylight Time as set out below:

Within Canada and the U.S.:	1 (866) 751-6315
Outside Canada and the U.S.:	1 (212) 235-5754
AST Trust website:	https://lp.astfinancial.com/control-number-request-en.html

Provide AST Trust with the required contact information for your proxyholder so that AST Trust may provide the proxyholder with a Control Number via email. **Without a Control Number, proxyholders will not be able to vote at the meeting.** 

#### **Step 3 - Attend the meeting:**

Your proxyholder should:

- Log in at <a href="https://web.lumiagm.com/481933739">https://web.lumiagm.com/481933739</a>. We recommend that he/she logs in at least <u>30</u> minutes before the meeting starts.
- Select "Voting Share Owner" and then enter his/her Control Number and Password "CU2021" (case sensitive)

#### **Q.** Who votes my shares if I sign a proxy form?

**A.** If you sign the enclosed proxy form and do not insert the name of a proxyholder in the space provided, you are authorizing Ms. Nancy C. Southern, Executive Chair, or Mr. Siegfried W. Kiefer, President & Chief Executive Officer, or Ms. Carol Gear, Corporate Secretary to vote, or withhold from voting, your shares at the meeting in accordance with your instructions.

#### **Q.** How do I vote shares registered in the name of an entity or in a name other than my own?

**A.** If your shares are registered in the name of an entity or any name other than your own, that entity or other name is the Registered Share Owner. If this is the case, you need to provide documentation proving that you are authorized to sign the proxy form on behalf of that entity or name. If you have any questions on what supporting documentation is required, contact AST Trust before submitting your proxy form. Shares that are held in a name other than your own may not be voted by telephone or smartphone.

### **REGISTERED SHARE OWNER VOTING METHODS AND PROXY DEADLINE DATE (May 3, 2021)**

**Important Note:** Regardless of which voting method you use, your vote must <u>be received</u> by AST Trust <u>before</u> 5:00 p.m. Eastern Daylight Time on the proxy deadline date.

#### **Q.** How do I vote prior to the meeting?

**A.** You may select an option from the table below:

	By telephone 1 (888) 489-5760 Canadian and U.S. share owners can vote by telephone. Dial the toll free number and follow the voice prompts. You will need to enter the 13-digit Control Number located on the enclosed proxy form to enter your voting instructions. If you vote by telephone, you cannot appoint anyone other than the persons named on your proxy form as your proxyholder.
Ŵ	By email proxyvote@astfinancial.com Sign, scan and email your completed proxy form to AST Trust. You may appoint anyone as a proxyholder using this voting method.
	<b>By smartphone</b> Scan the QR Code that appears on the reverse side of your proxy form. You will need to enter the 13-digit Control Number located on the enclosed proxy form to enter your voting instructions. You may appoint anyone as a proxyholder using this voting method.
	Online www.ASTvotemyproxy.com Follow the instructions provided on the proxy voting website. You will need to enter the 13-digit Control Number located on the enclosed proxy form to enter your voting instructions. You may appoint anyone as a proxyholder using this voting method.
	<b>By mail</b> Return your completed proxy form in the postage paid envelope provided or mail it to AST Trust Company (Canada), Attention: Proxy Department, P.O. Box 721, Agincourt, Ontario M1S 0A1. You may appoint anyone as a proxyholder using this voting method. Please ensure your proxy form is signed and dated.
	By fax         Fax your completed proxy form to AST Trust:         Within Canada and the U.S.:       1 (866) 781-3111         Outside Canada and the U.S.:       1 (416) 368-2502         You may appoint anyone as a proxyholder using this voting method. Please ensure your proxy form is signed and dated.

#### **Q.** Can I change my mind once I have submitted my proxy form?

**A.** Yes. You can complete another proxy form in the manner and time specified on the proxy form. The later-dated proxy form will replace the one submitted earlier. You can also revoke your proxy form by preparing a written statement to this effect. The statement must be signed by you or your duly authorized attorney as authorized in writing. If the share owner is a corporation, the statement must be signed by a duly authorized officer or attorney of that corporation. This statement should be delivered to either of the following:

—		
	1.	Canadian Utilities' Corporate Secretary at any time up to and including the last business day preceding the day of the meeting or any adjournment of the relevant meeting at: AST Trust Company (Canada) Attention: Proxy Department P.O. Box 721 Agincourt, Ontario M1S 0A1 or Canadian Utilities Limited Attention: Corporate Secretary 4th Floor, West Building
		Calgary, Alberta T3E 8B4 or
	2.	If you have followed the process for attending and voting at the meeting online, voting at the meeting will revoke a previously submitted proxy form.

#### **Q.** How do I contact the transfer agent if I have general questions?

**A.** Questions may be directed to AST Trust at <u>www.astfinancial.com</u> or <u>inquiries@astfinancial.com</u> or by telephone:

Within Canada and the U.S.:	1 (800) 360-4519
Outside Canada and the U.S.:	1 (416) 682-3860

#### **NON-REGISTERED SHARE OWNER VOTING INSTRUCTIONS**

#### **Q.** Am I a Non-Registered Share Owner?

**A.** You are a Non-Registered Share Owner when your shares are held in the name of a nominee (usually a bank, broker, or trust company). According to the notice-and-access process (see Delivery of Meeting Materials below), you should have received a Voting Instruction Form (VIF) accompanied by a notice that explains how to access and review the Circular. If you have provided your nominee with a standing instruction (or if you have provided current instructions for 2021) that you prefer to receive a paper copy of the Circular, your VIF will be included in that package.

#### **Q.** Can I attend and vote during the meeting?

**A.** We are holding the meeting in a virtual-only format, which will be conducted via live webcast. Share owners will not be able to attend the meeting in person. Attending the meeting online enables Non-Registered Share Owners and duly appointed proxyholders, to participate at the meeting and ask questions. Duly appointed proxyholders can vote at the appropriate times during the meeting.

**Step 1 - Complete the VIF:** If you are a Non-Registered Share Owner and wish to vote at the meeting, you must appoint yourself as proxyholder by inserting your name in the space provided on the VIF sent by your intermediary and follow the applicable instructions.

**Step 2 - Register as a proxyholder:** You must call AST Trust or go to their website by May 3, 2021 before 5:00 p.m. Eastern Daylight Time as set out below:

Within Canada and the U.S.:	1 (866) 751-6315
Outside Canada and the U.S.:	1 (212) 235-5754
AST Trust website:	https://lp.astfinancial.com/control-number-request-en.html

Provide AST Trust with the required contact information so that AST Trust may provide you with a Control Number via email. **Without a Control Number, you will not be able to vote at the meeting.** 

#### **Step 3 - Attend the meeting:**

- Log in at https://web.lumiagm.com/481933739. We recommend that you log in at least <u>30</u> minutes before the meeting starts.
- Select "Voting Share Owner" and then enter your Control Number and Password "CU2021" (case sensitive).

#### **Q.** Can I appoint someone else as my proxyholder?

**A.** If you wish to appoint someone other than yourself as your proxyholder, please insert your proxyholder's name on the VIF and follow the steps as outlined above.

#### **Q.** What if I want to change my voting instructions?

**A.** If you are a Non-Registered Share Owner, you should contact your nominee for instructions on how to change your voting instructions.

#### **DELIVERY OF MEETING MATERIALS**

Meeting materials for registered share owners will be mailed on April 1, 2021.

For Non-Registered Share Owners, the material delivery process is achieved by using the notice-and-access process (Notice-and-Access. Notice-and-Access is an environmentally-friendly and cost-effective way for Canadian Utilities to distribute the Circular.

Notice-and-Access requires us to post the Circular online for our Non-Registered Share Owners to access electronically. Non-Registered Share Owners will receive a package in the mail containing a notice that explains how to access and review the Circular, as well as how to request a paper copy at no charge. If you own Class B Shares, you will also receive a VIF.

The Circular is available on the System for Electronic Document Analysis and Retrieval (SEDAR) website (<u>www.sedar.com</u>) and on AST Trust's website (<u>www.meetingdocuments.com/ASTca/cu</u>).

As a Non-Registered Share Owner, you will only receive a paper copy of the Circular if you have already provided instructions to your nominee. If you would like to receive a paper copy of the Circular, please follow the instructions provided in your meeting material package. You may request a copy of the Circular, at no charge, until April 1, 2022.

If you have any questions about Notice-and-Access, you can call AST Trust:

Within Canada and the U.S.:	1 (888) 433-6443
Outside Canada and the U.S.:	1 (416) 682-3801

#### **BUSINESS OF THE MEETING**

If you do not specify on your proxy form or VIF how you want to vote your share(s), the persons named in the proxy form or VIF will vote FOR each matter to be decided upon at the meeting.

#### **Review of the Financial Statements**

Canadian Utilities' consolidated financial statements for the year ended December 31, 2020, together with the auditor's report, have been filed with the Canadian securities regulatory authorities and sent to registered share owners and to beneficial share owners who requested them. The statements are also available on our website at <u>www.canadianutilities.com</u> and on SEDAR at <u>www.sedar.com</u>. The consolidated financial statements will be received at the annual meeting and you will have the opportunity to discuss the results with management.



#### **Election of the Directors**

The 11 nominees proposed for election as directors of Canadian Utilities are listed on Pages 10-20.

The Board recommends that share owners vote **FOR** the election of these 11 nominees. The term of office for each director will expire at the close of the next annual meeting of share owners.



#### Appointment of the Auditor

The Board, on the recommendation of the Audit & Risk Committee, proposes that PwC be appointed as auditor to hold office until the next annual meeting of share owners. PwC, including its predecessor firm, Price Waterhouse LLP, has been Canadian Utilities' auditor for 40 years.

Representatives of PwC plan to attend the meeting and will be available to answer your questions.

The Board recommends that share owners vote **FOR** the appointment of PwC as auditor.

## **DIRECTOR NOMINEES**

All the nominees are currently directors and have been for the periods indicated.

The Executive Chair, together with the Board, and after review by the Corporate Governance – Nomination, Compensation and Succession Committee (GOCOM), identifies potential candidates for nomination to the Board. The recommendation of potential Board members is undertaken to ensure overall diversity of experience, backgrounds, skills and geographic representation of Board members.

GOCOM receives advice from the Board on individuals best suited to serve as directors, and maintains its own standing list of appropriate candidates for directorships. GOCOM has reviewed each of the nominees and determined they have the necessary skills and experience to satisfy the Board's composition requirements.

The nominees' biographies, starting on Page 10, highlight their respective experience and attributes.

Additional information on directors, including skills and experience, independence, attendance, share ownership, as well as compensation, is also provided.

Information on director share ownership guidelines can be found on Page 38.

#### **BIOGRAPHIES**



### MATTHIAS F. BICHSEL, PhD

Primary residence	Luzern, Switzerland
Director since	2014
Age	66
Independent	

Dr. Bichsel is an energy and technology consultant and corporate director. From 2009 until his retirement in 2014, he was a member of the Executive Management Board of Royal Dutch Shell plc and ran one of its four global businesses, where his responsibilities included upstream and downstream capital projects, technology and R&D, engineering, supply chain management and procurement as well as drilling. Dr. Bichsel was also accountable for the safety and environmental performance of Shell. He was further responsible for sustainable development including climate change, emissions, pollution, societal shifts and stakeholder interests.

Dr. Bichsel has a PhD in Geology from the University of Basel, Switzerland, and is an Honorary Professor at the Chinese University of Petroleum, Beijing, China.

Skills and Exp	erience				
Primary Industry Background		Functio	Functional Experience		
Energy Industrials Science and Technology		CEO Experience Governance Human Resources/Compensation Government/Regulatory International Business Operations		ensatior	Risk Management Safety and Health Climate Change and Environment Corporate Social Responsibility IT/Technology
CU Board/ Committee			Attendance	Percer	ntage of meetings attended
memberships in 2020	Board		6 of 6	100%	
Other public company	Company		Since	Positio	on
company boards and committee memberships	Sulzer Manageme	ent Ltd.	2014		hairman and Director, and member of the gy Committee
	Petrofac Limited		2015	Remu Comp	r Independent Director, Chairman of the neration Committee, and member of the liance and Ethics Committee, and Audit nittee, and Nomination Committee
Shares held Canadian Utilities					
	Class A non-voting	g	17,710		
	Class B common		—		
Total compensation in 2020:		\$220,000			

## LORAINE M. CHARLTON



Primary residence	Calgary, Alberta, Canada
Director since	2006
Age	64
Independent	

Loraine Charlton is currently Vice President and Chief Financial Officer of Lintus Resources Limited, a private oil and gas company with interests across Western Canada, and has over three decades of experience in the oil and gas industry. During her career, Ms. Charlton has held various positions involving responsibility for directing overall management, including financial reporting, banking, debt and treasury management, investor relations, risk management, human resources, operations and strategy.

Ms. Charlton graduated from the University of Calgary with a Bachelor of Commerce degree in Finance, and holds the Corporate Director Designation (ICD.D) from the Institute of Corporate Directors.

Skills and Exp	erience			
Primary Industry Background Functional Experien		e		
Energy		Governance Human Resources/Co Accounting/Finance/E	•	Operations Risk Management Corporate Social Responsibility
CU Board/ Committee		Attendance	Percentage	of meetings attended
memberships in 2020	Board	6 of 6	100%	
	Audit & Risk	4 of 4	100%	
	GOCOM	4 of 4	100%	
Other public	Company	Since	Position	
boards and committee memberships			member of	air of the Audit Committee and a the Corporate Governance – n, Compensation and Succession
	CU Inc.*	2008	Director and	d Chair of the Audit Committee
Shares held	Canadian Utilities			
	Class A non-voting	42,535		
	Class B common	1,050		
Total compensa	tion in 2020:**	\$262,700		

\*CU Inc. is controlled by Canadian Utilities.

\*\*Consists of fees earned as a director of Canadian Utilities and CU Inc.



### **ROBERT J. NORMAND**

Primary residence	Edmonton, Alberta, Canad		
Director since	2008		
Age	74		
Independent			

Mr. Normand retired in 2015 as Chair of the Workers Compensation Board of Alberta, the agency which administers workplace insurance for the workers and employers of the Province of Alberta. In 2008, he retired from the position of President and Chief Executive Officer of Alberta Treasury Branches (ATB). Prior to joining ATB as Executive Vice-President Sales in 1996, he was employed by the Bank of Montreal for 26 years and held line and credit executive positions in Quebec, Ontario and Alberta.

Through his experience in the financial services sector, he has developed extensive knowledge and expertise in the areas of finance, regulatory matters and risk management.

Mr. Normand is a Fellow of the Institute of Canadian Bankers and holds a B.A. (Econ.) from Sir George Williams University and an MBA from Concordia University.

Skills and Experience					
Primary Industry Background		Func	tional Experience		
Financial Services Go		Gove	CEO Experience Governance Government/Regulatory		Accounting/Finance/Economics Risk Management
CU Board/ Committee			Attendance		Percentage of meetings attended
memberships in 2020	Board		6 of 6		100%
	Audit & Risk (Chair) Pension Fund (Chair)		4 of 4		100%
			3 of 3		100%
Other public company	Company CU Inc.*		Since		Position
boards and committee memberships			2020		Director and member of the Audit Committee
Shares held	Canadian Utilities				
	Class A non-voting 24,312 Class B common —		24,312	12	
Total compensa	Total compensation in 2020:**		\$264,352		

\*CU Inc. is controlled by Canadian Utilities.

\*\*Consists of fees earned as a director of Canadian Utilities and CU Inc.



## **ALEXANDER J. POURBAIX**

Primary residence	Calgary, Alberta, Canada
Director since	2019
Age	55
Independent	

As the President & Chief Executive Officer of Cenovus Energy Inc., Mr. Pourbaix is responsible for establishing the strategic direction for the company and delivering strong financial and operational performance. Mr. Pourbaix took on the company's leadership role in 2017 and is also a member of the Board of Directors of Cenovus Energy Inc.

Prior to Cenovus, Mr. Pourbaix spent 27 years with TC Energy and its affiliates in a broad range of leadership roles, including Chief Operating Officer, where he was responsible for the company's commercial activity and overseeing major energy infrastructure projects and operations. He also has experience in corporate strategy, business development, mergers, acquisitions and divestitures, as well as stakeholder relations. He is currently a director of the Business Council of Canada, Chair of the Board of Governors at the Canadian Association of Petroleum Producers (CAPP), Board Chair at Mount Royal University and is a member of the Business Council of Alberta.

Mr. Pourbaix earned both LL.B. and B.A. degrees from the University of Alberta.

Skills and Expe	erience				
Primary Industry Background		Functional Experience			
Utilities		CEO Experience Governance Human Resources/Compensation Government/Regulatory International Business Accounting/Finance/Economics			Marketing/Sales Operations Risk Management Safety and Health Climate Change and Environment Corporate Social Responsibility
CU Board/ Committee			Attendance	Percentag	e of meetings attended
memberships in 2020	Board		6 of 6	100%	
Other public company	Company		Since	Position	
boards and committee memberships	Cenovus Energy li	nc.	2017	Director	
Shares held	Canadian Utilities				
	Class A non-voting	g	9,082		
	Class B common		_		
Total compensa	Total compensation in 2020:		\$220,000		



## **HECTOR A. RANGEL**

Primary residence	Mexico City, Mexico
Director since	2014
Age	73
Independent	

Mr. Rangel is the President of BCP Securities Mexico, a joint venture with BCP Securities LLC, a US investment bank specializing in emerging markets. Prior to this role, he was the Chief Executive Officer of Nacional Financiera S.N.C. and Banco Nacional de Comercio Exterior and a member of Mexico's cabinet under former President Felipe Calderon. Mr. Rangel has extensive corporate and investment banking expertise having held various executive positions with the Grupo Financiero Bancomer from 1991 until 2008, including a tenure as Chairman of the Board. Mr. Rangel has also been President of the Mexico Bankers Association and President of the Mexican Business Council.

Mr. Rangel is also presently a director of LUMA Energy, LLC, GNP Profuturo Afore and GNP Seguros, and has been director of a number of major public companies in Mexico.

Mr. Rangel has an Industrial Engineering degree from Purdue University and a Master's Degree in Business Administration from Stanford University.

Skills and Expe Primary Indus Energy Financial Servic	try Background	CEO Gove Hum Gove	tional Experience Experience ernance an Resources/Com ernment/Regulator national Business	pe	ensation	Accounting/Finance/Economics Operations Risk Management Corporate Social Responsibility
CU Board/ Committee			Attendance		Percentage	e of meetings attended
memberships in 2020	Board		6 of 6	5	100%	
	Pension Fund		3 of 3	3	100%	
Other public company	Company		Since		Position	
company boards and committee memberships	GNP Seguros		2014	ŀ	Director	
Shares held	Canadian Utilities					
Class A non-voting		3	19,300			
	Class B common		_			
Total compensa	tion in 2020:		\$224,500			



## LAURA A. REED

Primary residence	Wynn Vale, Australia
Director since	2014
Age	59
Independent	

Ms. Reed is the Chair of Epic Energy South Australia Pty Ltd., which owns the Moomba to Adelaide gas transmission pipeline in South Australia, as well as a director of ATCO Australia Pty Ltd. In 2018, Ms. Reed was appointed to the board of the Clean Energy Finance Corporation, the federal government corporation (Australia) which assists with the funding of clean energy projects.

From 2016 until 2019, Ms. Reed was Chair of ERIC Alpha Holdings Pty Ltd and its subsidiaries, which includes 40 per cent ownership of Ausgrid, an electricity distribution business in Australia. She was a director of Ausgrid from 2013 until 2019. She was the Chief Executive Officer/Managing Director of Spark Infrastructure from 2008 to 2012. Spark Infrastructure owned 49 per cent of three electricity distribution businesses in Australia. Before joining Spark Infrastructure, she spent nine years at Envestra Limited, a gas distribution company, in a number of senior financial roles including Chief Financial Officer.

Ms. Reed holds an MBA from Deakin University and a Bachelor of Business (Accounting) and is a fellow of Certified Practicing Accountants Australia.

Skills and Expe	erience				
Primary Industry Background		Functional Experience			
Energy Utilities		Gove Gove	Experience rnance rnment/Regulatory national Business	Opera	nting/Finance/Economics tions e Change and Environment
CU Board/ Committee			Attendance	Percentage of meet	tings attended
memberships in 2020	in 2020 Board		6 of 6	100%	
Other public company	Company		Since	Position	
boards and committee memberships	N/A		N/A	N/A	
Shares held	Shares held Canadian Utilities				
	Class A non-voting	3	13,182		
	Class B common		—		
Total compensa	Total compensation in 2020:* \$285,287				

\*Consists of fees earned as a director of Canadian Utilities and ATCO Australia Pty Ltd.

### NANCY C. SOUTHERN

Primary residence	Calgary, Alberta, Canada
Director since	1990
Age	64
Not Independent	As Executive Chair, Ms. Southern is not independent because she has a material relationship with CU.

Nancy Southern is Executive Chair of Canadian Utilities Limited, as well as Chair & Chief Executive Officer of ATCO Ltd. She is accountable for Canadian Utilities' strategic direction, vision and governance.

After joining the Canadian Utilities Board of Directors in 1990, Ms. Southern served as Co-Chair prior to being appointed Chair in December 2012. Ms. Southern was President from 2003 until 2015, and Chief Executive Officer from 2003 until 2019. Ms. Southern also serves as Executive Vice President of Spruce Meadows Ltd. and is a founding director of AKITA Drilling Ltd., a director of Sentgraf Enterprises Ltd., an Honorary Director of the BMO Financial Group and serves on the Rideau Hall Foundation Board of Directors. In addition to her business leadership, Ms. Southern has long played a leading role in advocating on social issues of global importance - most notably, the rights of Indigenous peoples and the role of women in business.

Ms. Southern is a member of The U.S. Business Council, a member of the American Society of Corporate Executives, and a Canadian Member of the Trilateral Commission. She serves as Vice Chair of the Alberta Business Council and is a member of the Business Council of Canada, the University of Calgary School of Public Policy Advisory Council, and the South Australia Minerals and Petroleum Expert Group.

In 2020, Ms. Southern was awarded a British Empire Medal by Her Majesty Queen Elizabeth II for services to British equestrian, military and commercial interests in Alberta, Canada.

Skills and Experience		
Primary Industry Background	Functional Experience	
Energy Utilities Industrials	CEO Experience Governance Human Resources/Compensation Government/Regulatory International Business Accounting/Finance/Economics	Marketing/Sales Operations Risk Management Safety and Health Climate Change and Environment Corporate Social Responsibility

CU Board/ Committee		Attendance	Percentage of meetings attended
memberships in 2020	Board (Chair)	6 of 6	100%
Other public	Company	Since	Position
company boards and committee	AKITA Drilling Ltd.	1992	Deputy Chair and Director
memberships	ATCO Ltd.*	1989	Chair and Director
	CU Inc.*	1999	Executive Chair and Director
Shares held	Canadian Utilities**		
	Class A non-voting	232,652	
	Class B common	_	

**Total compensation in 2020:** Ms. Southern does not receive any compensation as a director of CU because she is an employee. See Page 59 for information on Ms. Southern's compensation.

\*CU Inc. is controlled by Canadian Utilities, which is controlled by ATCO.

\*\*Shares held by the Majority Share Owner are excluded. Ms. Southern is one of three trustees of the Spousal Trust. See Majority Share Owner on Page 2.



## LINDA A. SOUTHERN-HEATHCOTT

Primary residence	Calgary, Alberta, Canada
Director since	2000
Age	58
Not Independent	Ms. Southern-Heathcott is not independent because she has a material relationship with CU. She is an immediate family member of the Executive Chair.

Ms. Southern-Heathcott is President & Chief Executive Officer of Spruce Meadows Ltd., an internationally recognized equestrian facility in Calgary, Alberta. As a former professional equestrian rider, Ms. Southern-Heathcott was a member of the Canadian Equestrian Team for nine years and competed in the 1996 Olympic Summer Games in Atlanta, Georgia. Ms. Southern-Heathcott brings significant management and business experience to the Board and was appointed Vice Chair of the Board of Directors of Canadian Utilities and CU Inc. in March 2017 and of ATCO in November 2016.

Ms. Southern-Heathcott is a founding director, and currently serves as Board Chair, of AKITA Drilling Ltd. Ms. Southern-Heathcott is also Chair of Travel Alberta and serves on the Boards of ATCO Structures & Logistics Ltd., Sentgraf Enterprises Ltd., TELUS Calgary Community Board and is a member of the National Music Centre Benefit Committee.

In 2010, Ms. Southern-Heathcott received her ICD.D certification from the Director Education Program of the Institute of Corporate Directors. In 2018, Ms. Southern-Heathcott was named an Honorary Lieutenant Colonel of the King's Own Calgary Regiment.

In 2020, Ms. Southern-Heathcott was awarded a British Empire Medal by Her Majesty Queen Elizabeth II for services to British equestrian, military and commercial interests in Alberta, Canada.

Skills and Exp	erience						
Primary Indus	try Background	Functional Experience					
Energy Utilities Industrials		CEO Experience Governance Human Resources/Comp International Business	pensation	Marketing/Sales Operations Risk Management Corporate Social Responsibility			
CU Board/ Committee		Attendance	Percentag	e of meetings attended			
memberships in 2020	Board (Vice Chair)	6 of 6	100%				
	Pension Fund	3 of 3	100%				
Other public company	Company	Since	Position				
boards and committee memberships	AKITA Drilling Ltd.	1992	Chair, Dire Committe	ector, and member of the Pension ee			
memberships	ATCO Ltd.*	2012	Vice Chair and Director				
	CU Inc.*	2017	Vice Chair	and Director			
Shares held	Canadian Utilities*	*					
	Class A non-voting	g 16,928					
	Class B common	4,159					
Total compensa	tion in 2020: <sup>†</sup>	\$228,000					

\*CU Inc. is controlled by Canadian Utilities, which is controlled by ATCO.

\*\*Shares held by the Majority Share Owner are excluded. Ms. Southern-Heathcott is one of three trustees of the Spousal Trust. See Majority Share Owner on Page 2.

<sup>†</sup>Consists of fees earned as a director of Canadian Utilities Limited and CU Inc.



## ROGER J. URWIN, PhD, C.B.E.

Primary residence	London, England
Director since	2020
Age	75
Independent	

Dr. Urwin is the Lead Director of Canadian Utilities, a director of ATCO Ltd. and Chair of the Boards of Directors of ATCO Australia Pty Ltd. and LUMA Energy, LLC. He has worked in gas, electric and telecom utilities throughout his career. He retired at the end of 2006 as Group Chief Executive of National Grid plc. He played a key role in establishing National Grid's international strategy and its successful expansion into the U.S., creating one of the largest investor-owned utility companies in the world. Dr. Urwin was the Managing Director and Chief Executive of London Electricity from 1990 to 1995. He was non-executive Chairman of Utilico Investments Limited until October 2015 and has been a special advisor to Global Infrastructure Partners, an international infrastructure investment fund. He was Chair of Alfred McAlpine plc from 2006 to 2008.

Dr. Urwin is a Commander of the Order of the British Empire.

Dr. Urwin has a Physics degree and a PhD from the University of Southampton, U.K.

Skills and Expe					
Primary Indus	try Background	Func	tional Experience		
Energy Utilities Telecommunica	ations	Gove Huma	Experience rnance an Resources/Compe rnment/Regulatory	ensation	International Business Operations Risk Management Safety and Health
CU Board/ Committee			Attendance	Percentag	ge of meetings attended
memberships in 2020	Board*		3 of 3	100%	
	Audit & Risk*		2 of 2	100%	
	GOCOM*		3 of 3	100%	
Other public company	Company		Since	Position	
boards and committee memberships	ATCO Ltd.**		2014	Director a Committe	and member of the Audit & Risk ee
Shares held	Canadian Utilities				
	Class A non-voting	g	19,757		
	Class B common		_		
Total compensation in 2020: <sup>†</sup>			\$339,716		

\*Dr. Urwin joined the Canadian Utilities Board on May 6, 2020 and his attendance has been included from this date.

\*\*Canadian Utilities is controlled by ATCO.

<sup>†</sup>Consists of fees earned as a director of Canadian Utilities and fees from our subsidiaries.



### **CHARLES W. WILSON**

Primary residence	Boulder, Colorado, USA							
Director since	2000							
Age	81							
Independent								

Mr. Wilson is the Lead Director of ATCO and is a director of ATCO Australia Pty Ltd. He was President and Chief Executive Officer of Shell Canada from 1993 to 1999, and Executive Vice President, U.S. Refining and Marketing and Chemical of Shell Oil Company from 1988 to 1993. Before 1988, he was Vice President, U.S. Exploration and Production of Shell Oil Company, and held various executive positions in the domestic and international natural resource operations of Shell.

As the former Head of the Environment Committee of the Canadian Association of Petroleum Producers, Mr. Wilson was actively involved in climate change matters and emerging regulatory policies related to the petroleum industry.

Mr. Wilson holds a B.Sc. in Civil Engineering and an M.Sc. in Engineering.

Skills and Exp	erience								
Primary Indus	try Background	Func	tional Experience						
Energy Utilities Industrials		Gove Huma Gove	Experience mance an Resources/Comp mment/Regulatory national Business	ensation	Accounting/Finance/Economics Operations Risk Management Safety and Health Climate Change and Environment				
CU Board/ Committee			Attendance	Percer	tage of meetings attended				
memberships in 2020	Board		6 of 6	100%					
	GOCOM (Chair)		4 of 4	100%					
Other public company	Company		Since	Positio	n				
boards and committee memberships	AKITA Drilling Ltd		2002	Director and Chair of the Corporate Governa Nomination, Compensation and Succession Committee					
	ATCO Ltd.*		2002	– Nom	Director, Chair of the Corporate Governance nination, Compensation and Succession nittee and member of the Audit & Risk nittee				
Shares held	Canadian Utilities								
	Class A non-votin	g	86,945						
	Class B common		_						
Total compensa	tion in 2020:**		\$335,207						

\*Canadian Utilities is controlled by ATCO.

\*\*Consists of fees earned as a director of Canadian Utilities and ATCO Australia Pty Ltd.

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## WAYNE G. WOUTERS, PC, OC

Primary residence	Vancouver, British Columbia, Canada
Director since	2019
Age	69
Independent	

Mr. Wouters is Strategic and Policy Advisor to the Canadian law firm McCarthy Tétrault LLP. Prior to joining the private sector, Mr. Wouters had a distinguished 37-year career in the federal public service, including five years serving as the Clerk of the Privy Council of Canada. As Clerk, he held the roles of Deputy Minister to the Prime Minister, Secretary to the Cabinet and Head of Public Service. During his career, he has held the positions of Secretary of the Treasury Board, Deputy Minister of Human Resources and Skills Development, and Deputy Minister of Fisheries and Oceans.

Mr. Wouters has industry expertise in the oil and gas and natural resources, transportation, technology, telecommunications, and security sectors. He was inducted by the Prime Minister as a Member of the Privy Council in 2014 and appointed an Officer of the Order of Canada in 2017.

Mr. Wouters graduated in Commerce (Honours) from the University of Saskatchewan and holds a M.A. in Economics from Queen's University. He holds several honorary degrees.

Skills and Exp	erience									
Primary Indus	try Background	Func	tional Experience							
Energy CE Industrials Go Science and Technology Hu Go Int			Experience rnance an Resources/Compe rnment/Regulatory national Business unting/Finance/Econe		Operations Risk Management Climate Change and Environment Corporate Social Responsibility IT/Technology					
CU Board/ Committee				Percentag	ge of meetings attended					
memberships in 2020	Board		6 of 6	100%						
Other public company	Company		Since	Position						
boards and committee memberships	Blackberry Ltd.		2015		Director and a member of the Audit and Risk Committee					
memberships	Champion Iron Lte	d.	2016	Director						
Shares held Canadian Utilities										
	Class A non-voting	3	5,466							
	Class B common		_							
Total compensation in 2020:			\$220,000							

#### **SKILLS MATRIX**

GOCOM ensures that the Board includes members with a broad range of experience and expertise so that it is able to effectively carry out its mandate. The matrix below shows the experience and expertise that each director nominee brings to the Board.

Primary Industry Background	Matthias F. Bichsel	Loraine M. Charlton	Robert J. Normand	Alexander J. Pourbaix	Hector A. Rangel	Laura A. Reed	Nancy C. Southern	Linda A. Southern-Heathcott	Roger J. Urwin	Charles W. Wilson	Wayne G. Wouters
Energy	$\checkmark$	√		~	~	~	~	√	~	$\checkmark$	$\checkmark$
Utilities				~		√	~	√	√	√	
Industrials	√		√				√	√		√	√
Financial Services			√		√						
Science and Technology	$\checkmark$										$\checkmark$
Telecommunications									√		
Functional Experience											
<b>CEO Experience</b> Experience as a CEO for a publicly listed company or for a major organization with international operations or similar complexity. Possesses leadership qualities and the ability to identify and develop those qualities in others. Demonstrates a practical understanding of strategy and risk management and know how to drive change and growth.	V		V	V	V	V	V	V	V	V	~
<b>Governance</b> Significant experience overseeing governance practices, may have been gained through significant work on a corporate governance committee or through experience serving as a senior executive of a public company.	V	~	V	V	v	~	V	~	v	V	~
Human Resources/Compensation Significant experience overseeing human resources and compensation design for a large organization. Understands the various components of executive compensation structure and how they inter-relate when attracting, motivating and retaining top candidates.	V	V		~	V		~	V	V	v	~
<b>Government/Regulatory</b> Significant experience working with local, provincial, national or international governments or gained public relations or government experience as a senior executive. Strong understanding of regulatory and non- governmental organizations that affect the Company's business.	√		V	~	~	V	~		V	~	~

	Matthias F. Bichsel	Loraine M. Charlton	Robert J. Normand	Alexander J. Pourbaix	Hector A. Rangel	Laura A. Reed	Nancy C. Southern	Linda A. Southern-Heathcott	Roger J. Urwin	Charles W. Wilson	Wayne G. Wouters
Functional Experience											
<b>International Business</b> Significant experience managing a global enterprise across multiple jurisdictions with exposure to a range of political, cultural and business environments.	~			~	~	~	~	~	~	~	~
Accounting/Finance/Economics Significant financial experience as a senior officer responsible for an organization or experience working as a senior officer in financial accounting, reporting and corporate finance with knowledge of internal controls.		V	~	~	~	~	V			V	~
Marketing/Sales Significant experience overseeing marketing and sales as a senior executive.				~			~	~			
<b>Operations</b> Significant experience overseeing operations as a senior executive with a practical understanding of operating plans and business strategy.	~	~		~	~	~	~	~	~	~	~
<b>Risk Management</b> Significant experience as a senior executive overseeing the various risks facing an organization with oversight of appropriate policies and procedures to effectively manage risk.	V	V	~	~	~		V	V	V	V	~
<b>Safety and Health</b> Significant experience in the areas of health and safety, including knowledge of industry regulations and a commitment to best practices for workplace safety.	~			√			~		~	~	
<b>Climate Change and Environment</b> Significant experience with regulations, best practices and strategic business initiatives related to environmental issues.	~			~		~	~			~	~
<b>Corporate Social Responsibility</b> Significant experience in the areas of corporate social responsibility and community relations. Experience building partnerships and positive relationships with Indigenous groups to enhance economic and social development.	~	~		~	~		~	~			~
IT/Technology Significant experience overseeing technology as a senior executive at a public company or other major organization. Significant experience overseeing enterprise wide IT strategy, policy and standards which direct and protect existing and future investment in information and technology.	~										~

#### **INDEPENDENCE**

GOCOM and the Board annually review the status of each director to determine whether he or she is independent based on the criteria of the Canadian Securities Administrators as set out in National Instrument 52-110 – *Audit Committees.* A majority of CU directors are independent.

Under CU's current leadership structure, the office of Executive Chair is held by Ms. Southern. The Board continues to ensure that it can function independently and objectively from management with the appointment of Dr. Urwin as the independent Lead Director.

The following table summarizes the independence status of each director and, where applicable, the reasons for the Board's determination that a particular individual is not independent.

Director	Independent	Not independent	Reason for non-independent status
Matthias F. Bichsel	~		
Loraine M. Charlton	~		
Robert J. Normand	~		
Alexander J. Pourbaix	~		
Hector A. Rangel	~		
Laura A. Reed	✓		
Nancy C. Southern		~	As Executive Chair, has a material relationship with CU.
Linda A. Southern-Heathcott		✓	As an immediate family member of the Executive Chair, has a material relationship with CU.
Roger J. Urwin	~		
Charles W. Wilson	~		
Wayne G. Wouters	✓		

In determining the independence of the directors, the following criteria are assessed:

- Employment by, or other relationship with, CU or its internal or external auditor within the preceding three year period
- Immediate family member relationships with CU or its internal or external auditor
- Any payment of fees by CU, other than directors' fees disclosed in this Circular, of more than \$75,000 to the director or to a member of his or her immediate family during any 12-month period within the last three years
- Other direct or indirect material relationships with CU or other factors which could interfere with the exercise of independent judgment

#### **IN CAMERA SESSIONS**

The Board further ensures its independence by convening in camera sessions of only the independent directors, without management present, at every regularly-scheduled meeting of the Board, Audit & Risk Committee and GOCOM. In camera sessions are chaired by the Lead Director or the committee chair. Additional in camera meetings may be requested through the Lead Director at any time. These sessions encourage the candid analysis of issues among independent directors on the Board and its committees.

#### ATTENDANCE

The following table sets out the attendance of the directors at Board meetings and at meetings of the committees of which they were members during 2020. As an employee, the Executive Chair is not a member of any committee but attends committee meetings as required. At the discretion of the committee chair, directors may attend meetings of committees of which they are not members.

All directors are expected to attend and participate in meetings of the Board and the committees on which they serve. Attendance of directors at meetings of the Board and committees is not necessarily indicative of the contribution made by each director, and absence from a meeting may have resulted from a variety of extenuating circumstances, including family bereavement or health issues. When a director's contribution is deemed to be unsatisfactory, interviews with such director are conducted by both the Executive Chair and the Lead Director. A clear understanding of the Company's expectations is formally communicated to ensure improvement is achieved in subsequent periods.

Director	Boai Dire		Audit Comn		GOO	СОМ	Pensio Comn	n Fund nittee	Total
Matthias F. Bichsel	6 of 6	100%							100%
Loraine M. Charlton	6 of 6	100%	4 of 4	100%	4 of 4	100%			100%
Robert J. Normand	6 of 6	100%	4 of 4	100%			3 of 3	100%	100%
Alexander J. Pourbaix	6 of 6	100%							100%
Hector A. Rangel	6 of 6	100%					3 of 3	100%	100%
Laura A. Reed	6 of 6	100%							100%
Nancy C. Southern	6 of 6	100%							100%
Linda A. Southern-Heathcott	6 of 6	100%					3 of 3	100%	100%
Roger J. Urwin <sup>1</sup>	3 of 3	100%	2 of 2	100%	3 of 3	100%			100%
Charles W. Wilson	6 of 6	100%			4 of 4	100%			100%
Wayne G. Wouters	6 of 6	100%							100%
Director who retired in 2020									
James W. Simpson <sup>2</sup>	3 of 3	100%	2 of 2	100%	1 of 1	100%			100%

1 Dr. Urwin joined the Board on May 6, 2020.

2 Mr. Simpson retired from the Board on May 6, 2020.

#### **SERVING ON AFFILIATED PUBLIC COMPANY BOARDS**

The following lists the directors who serve on boards of publicly-traded companies that are affiliated with Canadian Utilities. ATCO is the controlling share owner of Canadian Utilities. CU Inc. is a public company controlled by Canadian Utilities. Sentgraf is the parent company of ATCO and AKITA Drilling Ltd., both of which are public companies. None of the directors serve together on the boards of other public companies, except as disclosed below.

Director	ATCO Ltd.	CU Inc.	AKITA Drilling Ltd.
Loraine M. Charlton		Director	Director
Robert J. Normand		Director	
Nancy C. Southern	Chair	Executive Chair	Deputy Chair
Linda A. Southern-Heathcott	Vice Chair	Vice Chair	Chair
Roger J. Urwin <sup>1</sup>	Director		
Charles W. Wilson	Director		Director

1 Dr. Urwin ceased to be a director of CU Inc. on May 6, 2020.

Dr. Bichsel, Mr. Pourbaix, Mr. Rangel and Mr. Wouters serve on the boards and committees of other public companies as referenced in their biographies. The Executive Chair and GOCOM recognize the time and diligence that these individuals devote to their duties and responsibilities as well as their extensive qualifications and related experience. Both the Executive Chair and GOCOM have determined that these individuals' other board memberships do not negatively affect their commitments or contributions to Canadian Utilities' Board.

#### **CORPORATE CEASE TRADE ORDERS OR BANKRUPTCIES**

Except as otherwise disclosed below, no proposed nominee for election as a director of the Company is, as at the date of this Circular, or has been, within the past 10 years before the date hereof, a director or executive officer of any other issuer that, while that person was acting in that capacity:

- i. was the subject of a cease trade or similar order or an order that denied the relevant company access to any exemption under securities legislation for a period of more than 30 consecutive days; or
- ii. was subject to an event that resulted, after the person ceased to be a director or executive officer, in the company being the subject of a cease trade or similar order or an order that denied the relevant company access to an exemption under securities legislation for a period of more than 30 consecutive days; or
- iii. within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets.

Nancy C. Southern was until her resignation on August 24, 2020, a director and President of Swizzlesticks Enterprises Ltd., a private Alberta corporation operating a salon and spa in Calgary, Alberta, which on August 24, 2020, commenced proposal proceedings pursuant to the *Bankruptcy and Insolvency Act* (Canada) by a filing a notice of intention to make a proposal.

## GOVERNANCE

#### **OVERVIEW**

Effective corporate governance is an essential element for the well-being of Canadian Utilities and its share owners. The Board strives to ensure that its corporate governance practices provide for the effective stewardship of the Company and it regularly evaluates its governance practices to ensure they are in keeping with the highest standards.

Although Canadian Utilities does not believe in a "one size fits all" approach to governance, we comply with applicable securities laws. We have implemented a unique and effective system of corporate governance recognizing the need to provide autonomy and flexibility to our different businesses while accommodating the needs of both our regulated and non-regulated businesses.

Members of the Southern family have continually maintained a controlling interest in Canadian Utilities since ATCO acquired the Company in 1980. We are of the firm belief that the existence of a long-standing majority share owner is of fundamental importance to our governance and operations, and ensures that there is a high degree of alignment between share owners.

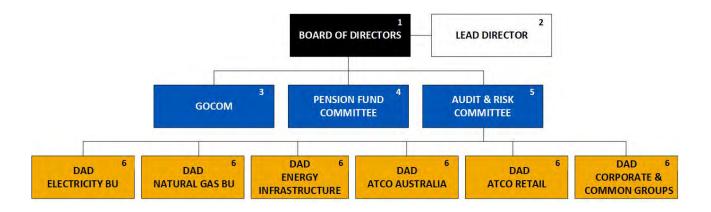
The Company has been fortunate to have a consistently high-performing Board and senior management team that creates long-term value for our share owners.

#### **MAJORITY CONTROLLED COMPANY**

Canadian Utilities is a majority controlled company as defined in the TSX Company Manual. As such, there is no requirement for, and we do not have, a majority voting policy. The Majority Share Owner (see Page 2) has control over 66,598,846 Class B shares which represents 91.0 per cent of the voting rights. Due to the level of control exercised by the Majority Share Owner, we are of the view that the introduction of a majority voting policy would introduce unnecessary complexity into the director selection process while having no impact on the outcome.

#### THE BOARD AND ITS COMMITTEES

The role of the Board has evolved to provide oversight to an organization with diverse and distinct Business Units. The system's key elements consist of the oversight and diligence provided by the Board, the Lead Director, the Audit & Risk Committee, the Pension Fund Committee and GOCOM. Although not required by securities laws, some of Canadian Utilities' governance tools, such as the use of Designated Audit Directors (DADs) and the risk review program, have been implemented, in part, as a result of the influence of the Majority Share Owner as a means of ensuring long term value.



The activities of each of these bodies in 2020 were as follows:

1. **Board of Directors**: The Board held five regularly-scheduled meetings and one additional meeting. The frequency and length of meetings and the agenda items depended on the circumstances. Meetings were highly detailed and well attended. They were conducted in an atmosphere that encouraged participation and independence. The independent directors had the opportunity to hold in camera sessions, without management present, at all regularly-scheduled meetings of the Board, Audit & Risk Committee and GOCOM. Additional in camera meetings may be requested through the Lead Director at any time.

In addition to regularly-scheduled Board and committee meetings, directors attended a comprehensive four day strategy session.

- 2. **Lead Director:** In 1995, Canadian Utilities was among the first public companies in Canada to introduce the concept of a lead director. Dr. Urwin is the current Lead Director for the Company and was appointed to this position on May 6, 2020. The Lead Director provides the Board with the leadership necessary to ensure independent oversight of management. The Lead Director is an independent director and must be a member of GOCOM.
- 3. **Corporate Governance Nomination, Compensation & Succession Committee (GOCOM):** This committee oversees our corporate governance. It is comprised of some of our most senior and experienced directors. In addition to assessing individual and combined directors' performance, GOCOM oversees succession planning and evaluates senior executive officers' compensation and performance. GOCOM also reviews the size and composition of the Board and considers persons as director nominees for approval by the Board and election by the share owners.
- 4. **Pension Fund Committee**: The primary responsibilities of the Pension Fund Committee are to oversee the governance structure of the pension plans (defined benefit and defined contribution) and approve policy decisions for benefit design and liability management, funding and investment of the plans, and to select and monitor the investment managers for the plans. The committee is responsible for approving the appointment, termination or replacement of the plans' actuary, investment managers, auditors, trustees, custodians and performance measurement services provider.
- 5. Audit & Risk Committee: The Audit & Risk Committee oversees accounting and financial reporting as well as risk management and control practices. The committee is chaired by an experienced independent director. Each committee member is an independent director and financially literate as defined in National Instrument 52-110 Audit Committees. More information on the financial literacy of Audit & Risk Committee members and the mandate of the Audit & Risk Committee can be found in Canadian Utilities' annual information form which is available on our website (www.canadianutilities.com) and SEDAR (www.sedar.com).

The committee also reviews risks that could materially affect the Company's ability to achieve strategic and operational objectives. The committee satisfies itself that management is addressing risks identified as significant to Canadian Utilities and that appropriate mitigation measures are implemented. The committee satisfies itself that each Business Unit has adequate systems to monitor and comply with applicable environmental legislation and conform to industry standards. The committee receives information regarding risks and significant trends and reviews the summary of our safety and environmental performance. The committee may seek advice from Canadian Utilities' senior management who provide expertise and support for their specific areas of responsibility. Canadian Utilities' Chief Executive Officer provides regular reports to the Audit & Risk Committee.

6. **Designated Audit Director (DAD):** Designated Audit Directors are directors of either ATCO or Canadian Utilities. Each DAD is assigned to one of our Business Units to provide oversight based on their strengths and experience in various industry sectors. The Audit & Risk Committee annually reviews the mandate of the DADs.

DADs perform both audit and risk functions. DADs meet quarterly with senior management of their respective Business Unit, and annually with internal and external auditors. DADs review the financial statements and operating results quarterly, review risks twice yearly, and report on both operating results and risks to the Audit & Risk Committee.

#### **DIVERSITY AND INCLUSION**

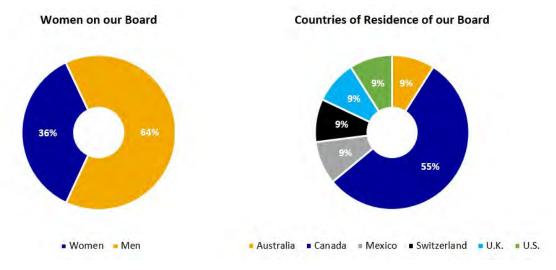
Canadian Utilities supports a diverse and inclusive working environment that values the contributions and perspectives of everyone. Our Code of Ethics (the Code) sets out our values which guide the conduct of all employees, officers and directors, and is supported by our Inclusive and Respectful Workplace policy. This policy encourages diversity and ensures our people have the opportunity to participate in work-related activities in an environment that is inclusive, respectful and safe. We value our individual differences, our unique perspectives and backgrounds, and the variety of contributions each of us brings to work. Aligning with these values, it is our policy to select people from the most qualified pool of talent and consider candidates based on merit. Our approach enables us to make important decisions regarding the composition of our Board and senior management team based on the best interests of the Company and its share owners.

#### **Board of Directors**

We believe that an effectively functioning board is critical to the success of the Company, and that the Board must have the flexibility to adopt director election and composition practices that suit its unique needs and circumstances. Directors are selected for their experience and expertise and we seek the most qualified persons regardless of gender or other characteristics that are unrelated to expertise and performance. Accordingly, we do not have written policies or set targets regarding the representation of women, visible minorities, Indigenous people, or people with disabilities for our Board.

We have been a leader in the representation of women on our Board and have outperformed the Financial Post 500 (FP500) for many years. As at December 31, 2020, Canadian Utilities had four women on the Board, representing 36.4 per cent of the directors.

GOCOM reviews the size and composition of the Board from time to time and evaluates the need for change to Board and committee composition based on an analysis of the skills, expertise and industry experience that align with the Company's strategic objectives. We respect the privacy of our directors and do not require them to selfidentify. Of those that have chosen to self-disclose, the Board included no visible minorities, Indigenous peoples, or disabled persons. The following charts show the representation of women on our Board and the jurisdictions in which our directors reside:



Along with our Executive Chair, GOCOM considers potential candidates who have competencies believed to complement the Board or senior management. Several mechanisms have been adopted by GOCOM and the Board in order to promote an appropriate level of Board renewal, while attributing high value to relevant industry experience, continuity and a solid track record of service in potential Board members. GOCOM spends a significant amount of time reviewing Board succession and recruitment (see Performance Assessment and Director Retirement).

We have no set term limits for directors and have found that the effectiveness of our Board is not negatively impacted by having long-standing directors. Our approach contributes to strong boardroom dynamics that give rise to a consistently high-performing Board and high corporate performance.

#### **Senior Management**

Appointments to the executive level are determined on the merit, performance, expertise and experience of the individual. Accordingly, we do not have written policies or set targets regarding the representation of women, visible minorities, Indigenous people, or people with disabilities for our senior management team. We voluntarily make public disclosure of information on gender diversity within the organization in ATCO's Sustainability Report, which is available on our website (<u>www.canadianutilities.com</u>).

<u>We respect the privacy of our employees and do not require our employees to self-identify</u>. The following statistics reflect what our employees have chosen to self-disclose. Of those who have chosen to self-disclose, as of December 31, 2020, the Company's senior management team included 16 women (28.1 per cent, two visible minorities (3.5 per cent, two disabled persons (3.5 per cent and one Indigenous person (1.8 per cent.

#### **Indigenous Initiatives**

Our Code of Ethics confirms our commitment to build and maintain positive and mutually beneficial relationships and partnerships with all the communities we serve. We recognize the importance of working cooperatively and collaboratively with all Indigenous groups including First Nations, Inuit and Métis communities. We voluntarily disclose information about our work with Indigenous communities in ATCO's Sustainability Report, which is available on our website (<u>www.canadianutilities.com</u>).

#### **DIRECTOR ORIENTATION AND CONTINUING EDUCATION**

All our new directors attend a briefing with the Executive Chair, as well as several comprehensive meetings at which they receive briefings by senior management on all aspects of our business. Our new directors are also provided information about each of the business segments, the organizational structure, the by-laws, and the Board and committee mandates. Information is also provided to directors on corporate policies, including our Code of Ethics, Disclosure Practice, and Anti-Corruption Practice.

Directors, together with members of our senior management team, attend an annual strategy conference which has been held every year since 1981. This conference kicks off our annual business planning process. Strategies for operating and financial growth are discussed over three to four days consisting of presentations, plenary sessions and directors' recommendations.

Throughout each year, management makes presentations to our Board and its committees on key business decisions and topical issues, including reviews of annual business plans, significant contracts, strategic transactions, financing, and major capital expenditures. Presentations are also made by management in response to directors' requests. An online resource centre, which is updated with timely relevant information, is available to all directors. Our directors also attend and participate in seminars and other continuing education programs. Visits to various operating sites are also arranged for our directors from time to time. Key information and education sessions that were attended by our directors in 2020 are listed below:

Date	Event
July 6-9	Strategy Conference
November 9-10	Business Planning
November 30	Cybersecurity Seminar

#### **PERFORMANCE ASSESSMENT**

The performance of our Board, Board committees and individual directors is assessed at least annually. These assessments are facilitated by our Lead Director on behalf of our Executive Chair. Performance evaluation questionnaires are distributed annually to each of our directors and Board committee members.

The performance evaluation questionnaires provide our directors with the opportunity to examine their collective effectiveness and identify areas for improvement. The questions address director skills and experience; preparation, attendance and availability for meetings; communication and interaction; as well as business, company, and industry knowledge. The questionnaires include an overall assessment and are reviewed by GOCOM. Each director receives a report on the Board questionnaire, with committee members receiving a report on the committee questionnaire.

Our directors are encouraged to expand their responses beyond the specific questions in the questionnaires and provide open-ended comments.

#### **DIRECTOR RETIREMENT**

Any director who turns 70 years of age tenders a letter of resignation to our Executive Chair. Our Executive Chair, together with GOCOM, evaluates whether and when to accept the resignation depending on the Company's needs. The resignation will remain on file until it is accepted by our Executive Chair. When it is accepted, it becomes effective at the next annual meeting of share owners.

#### **ETHICAL BUSINESS CONDUCT**

Our Board encourages a culture of ethical business conduct by expecting each director, officer and member of management to exemplify ethical business conduct. This expectation sets the tone for all employees of Canadian Utilities. Our Board has adopted a written Code of Ethics, which is subject to periodic review and revision to ensure it is in line with best practices.

A copy of the Code is provided to each new director, officer and employee of the Company, and everyone must acknowledge in writing that they have reviewed and will abide by the Code as a precondition of their engagement. Furthermore, on an annual basis, each of our directors, officers and employees must confirm that they have reviewed the Code.

Directors who have, or may be reasonably perceived to have, a personal interest in a potential or current transaction or agreement involving Canadian Utilities are required to declare this interest at the Board meeting at which such matter is considered. These directors are asked to leave the meeting during the discussion on the matter containing a personal interest and must abstain from voting on such matter.

We did not file any material change reports in 2020 relating to a director's or executive officer's departure from the Code. No waivers of the Code have ever been granted to any Canadian Utilities director, officer or employee.

We maintain a hotline that employees are free to use in order to express any concerns about inappropriate business conduct. Concerns may be reported confidentially and anonymously either online or by phone. Non-employees may also submit complaints or concerns online or by phone as set out in the Integrity & Compliance section of our website (www.canadianutilities.com) or to an Audit & Risk Committee member via our Corporate Secretary at 4th Floor, West Building, 5302 Forand Street S.W., Calgary, Alberta T3E 8B4.

A copy of the Code can be accessed on our website (<u>www.canadianutilities.com</u>), on SEDAR (<u>www.sedar.com</u>) or by written request to our Corporate Secretary.

#### **DISCLOSURE PRACTICE**

We are committed to providing the public with accurate, timely and fair disclosure of corporate information. We comply with all laws and regulations and ensure that our public communications are disseminated according to applicable legal and regulatory requirements. Our Disclosure Practice applies to all our directors, officers and employees. It covers written and oral communications provided to the public, including the following:

- Financial and non-financial documents
- Annual reports
- Interim reports
- News releases
- Letters to share owners
- Presentations and speeches by senior management
- · Corporate websites and other communications
- Documents filed with securities regulators and the Toronto Stock Exchange
- Oral statements made to financial analysts and the public
- Interviews with the media
- News conferences

#### **BOARD COMMITTEES**

Our Board and its committees have each adopted a mandate outlining their principal responsibilities. Our Board and Board committees review the mandates each year to ensure they reflect current developments in corporate governance. Any changes that are made to the mandates are approved by the Board. Our Board has also approved written position descriptions for the Executive Chair, the Lead Director, each Board committee chair, and the Chief Executive Officer. GOCOM reviews all of these position descriptions annually.

Our Board has three standing committees that meet statutory and policy requirements:

- Audit & Risk
- GOCOM
- Pension Fund

Each committee updates the Board regularly on its respective activities and a report is provided to our Board after each committee meeting. Our Board reviews the composition of its committees each year and makes adjustments as needed.

Our Board's mandate outlines its roles and responsibilities and is attached to this Circular as Schedule A. The Board and Board committee mandates are available on our website (<u>www.canadianutilities.com</u>).

#### **COMMITTEE REPORTS**

This section includes reports from each of our Board's standing committees as of December 31, 2020.

#### Audit & Risk Committee

#### Members



R.J. Normand, Chair Independent 2020 Meeting Attendance

4 of 4 (100%)



L.M. Charlton Independent

**2020 Meeting Attendance** 4 of 4 (100%)



**R. J Urwin** Independent

**2020 Meeting Attendance\*** 2 of 2 (100%)

\*Dr. Urwin joined the Audit & Risk Committee on May 6, 2020 and his attendance is included from this date.

The Audit & Risk Committee consists of three independent directors of the Board, each of which is financially literate and annually elected by the Board. The Committee is responsible for contributing to the effective stewardship of the Company by assisting the Board in fulfilling its oversight of:

- The integrity of our financial statements
- Compliance with applicable legal and regulatory requirements
- · Independence, qualifications and appointment of our external auditor
- Performance of our internal auditor and external auditor
- Our accounting and financial reporting processes
- Audits of our financial statements
- Our risk management processes

The Committee has authority delegated by the Board to:

- Recommend the external auditor for appointment and oversee their work and compensation
- · Pre-approve all audit and permitted non-audit services of the external auditor
- Conduct or authorize investigations regarding matters related to the Committee's responsibilities, including engaging independent counsel or other advisors as necessary
- Inspect the books and records of the Company and its subsidiaries and discuss such records relating to the financial position or risk related issues of the Company and its subsidiaries
- Meet with the Company's officers, external auditors or outside counsel, as necessary
- Delegate authority to one or more members of the Committee, as permitted by applicable law

The following highlights the actions taken by the Audit & Risk Committee in fulfilling its mandate in 2020:

#### **Financial Reports**

- Reviewed significant accounting and reporting issues to gain an understanding of how they impacted the financial statements
- Reviewed the analysis of the effects of new or revised International Financial Reporting Standards (IFRS) guidance on the financial statements and reviewed the Company's impact assessments and implementation project plans for the IFRS guidance that has been issued but is not yet in effect
- Reviewed and approved quarterly consolidated financial statements, management's discussion and analysis, and earnings press releases
- Reviewed and recommended for Board approval the annual consolidated financial statements, management's discussion and analysis, annual information form and earnings press release
- Received quarterly reports from the DADs and directors appointed to corporate entities including joint ventures and partnerships (which do not have an appointed DAD)

#### Internal Controls

- Reviewed reports on the design and effectiveness of disclosure controls and procedures as well as internal control over financial reporting
- Reviewed procedures for financial information review and disclosure
- Reviewed and approved governance documents and committee mandates

#### **External Auditor**

- Reviewed the external auditor's appointment and compensation and recommended to the Board for approval
- Reviewed and approved the external auditor's non-audit services
- Reviewed the external auditor's report on its internal quality control procedures
- Reviewed and assessed the external auditor's independence
- Received reports from the external auditor on quarterly and annual consolidated financial statements and management's discussion and analysis

The following table shows the fees billed for services provided by PwC for the past two years:

For the year ended December 31	2020	2019
	\$MM	\$MM
Audit <sup>1</sup>	3.0	3.7
Audit related <sup>2</sup>	0.0	0.1
Tax <sup>3</sup>	0.7	0.3
Total	3.7	4.1

- 1 Audit fees are the aggregate professional fees paid to the external auditor for the audit of the annual consolidated financial statements and other regulatory audits and filings.
- 2 Audit related fees are the aggregate fees paid to the external auditor for services related to special purpose audits and audit services including consultations regarding IFRS.
- 3 Tax fees are the aggregate fees paid to the external auditor for tax compliance, tax advice, tax planning and advisory services relating to the preparation of corporate tax, capital tax and sales tax returns.

#### **Internal Audit**

- Reviewed and approved our annual Audit Plan and the Internal Audit annual budget and resource plan
- Ensured that our internal audit function has been effectively carried out and the internal auditor has adequate resources
- Reviewed internal audit reports, including management's responses, as well as quarterly reports on management's action plans to implement audit recommendations
- Ensured we have appropriate procedures for the confidential and anonymous receipt, retention and treatment of complaints received, and reviewed any reports received on the investigations of complaints

#### **Risk Management**

- Reviewed and considered our risk-taking philosophy
- Reviewed our risk inventory and related mitigation plans
- Received presentations, reports and other information regarding risks and significant trends
- Reviewed reports from the DADs and directors appointed to corporate entities including joint ventures or partnership (which do not have an appointed DAD) regarding any significant risks identified by management
- Reviewed and discussed the summary of our safety and environmental performance
- Satisfied itself that management has appropriate processes in place to identify, assess, manage and monitor risk
- Reviewed our insurance programs for adequacy

The Audit & Risk Committee is satisfied that it has appropriately fulfilled its mandate for the year ended December 31, 2020.

#### **Corporate Governance – Nomination, Compensation and Succession Committee**

#### Members



C.W. Wilson, Chair Independent

**2020 Meeting Attendance** 4 of 4 (100%)



**L.M. Charlton** Independent

2020 Meeting

Attendance

4 of 4 (100%)



**R. J Urwin** Independent

2020 Meeting Attendance\* 3 of 3 (100%)

\*Dr. Urwin joined GOCOM on May 6, 2020 and his attendance is included from this date.

GOCOM is responsible for contributing to the effective stewardship of the Company. The committee assists the Board in fulfilling its oversight of corporate governance, nomination, compensation and succession.

The following highlights the actions taken by GOCOM in fulfilling its mandate in 2020:

- Assessed our Chief Executive Officer's performance, base salary, annual incentive award and awards under the mid-term and long-term incentive plans
- Reviewed and approved our Chief Executive Officer's report on senior executive officers' performances and recommendations for base salary, annual incentive awards and awards under mid-term and long-term incentive plans
- Reviewed and approved our Chief Executive Officer's goals, objectives and corporate targets
- Reviewed succession plans for our Chief Executive Officer and senior executive officers
- · Reviewed and made recommendations to our Board on potential senior executive officer appointments
- · Reviewed and approved our senior executive officers' supplemental pension plan and perquisites
- Reviewed our corporate governance disclosure
- Reviewed and approved governance documents and Board and Board committee mandates
- · Reviewed the evaluation process of Board committees, the Board and each individual director
- Reviewed and approved directors' compensation
- Reviewed the size and composition of our Board and considered persons as potential nominees as directors; recommending potential director nominees for approval by the Board and for election by our share owners
- Together with our Board, reviewed the status of each director to determine whether he or she is independent based on the Canadian Securities Administrators' criteria as set out in National Instrument 52-110 *Audit Committees*
- Continued to spend a significant amount of time on recent developments in corporate governance and disclosure
- · Considered risk implications and managed risks as they relate to our compensation policies and practices

GOCOM is satisfied that it has appropriately fulfilled its mandate for the year ended December 31, 2020.

#### Pension Fund Committee

#### Members



**R.J. Normand, Chair** Independent

**2020 Meeting Attendance** 3 of 3 (100%)



H.A. Rangel Independent

2020 Meeting

Attendance

3 of 3 (100%)



**L.A. Southern-Heathcott** Not Independent

2020 Meeting Attendance 3 of 3 (100%)

Our Pension Fund Committee is responsible for the oversight of the administration and the operation of The Retirement Plan for Employees of Canadian Utilities and Participating Companies Plan 1 in accordance with the Pension Governance Standards of the Company.

The following highlights the actions taken by the Pension Fund Committee in fulfilling its mandate in 2020:

- Reviewed the plan's compliance with applicable laws, regulations and corporate policies and procedures
- Reviewed the appropriateness of the plan's investment options and investment managers' performance
- Reviewed the status of liabilities under the plan
- Reviewed funding valuations for the defined benefit plan
- · Reviewed administration and investment management costs
- Reviewed audited financial statements for the plan
- Approved and implemented any changes to investment fund options for the defined contribution plan
- Reviewed and approved governance documents and committee mandates
- Received regular reports and recommendations from the Company's Management Pension Committee
- Held one in camera session during the year at which the performance of the Management Pension Committee was reviewed and assessed

The Pension Fund Committee is satisfied that it has appropriately fulfilled its mandate for the year ended December 31, 2020.

# DIRECTOR COMPENSATION

GOCOM assesses the compensation of the directors and makes recommendations to our Board. GOCOM annually reviews director compensation using information from other corporations and published data. From time to time, GOCOM retains independent compensation consultants to make market comparisons and provide advice on developing appropriate compensation programs. Director compensation is reviewed to determine whether it is appropriate for the responsibilities, time commitment, and risks assumed by our directors.

#### **REMUNERATION**

The table below shows the retainers paid to our directors in 2020.

Retainers	(\$)
Board <sup>1</sup>	195,000
Board Meetings	25,000
Lead Director	75,000
Audit & Risk Committee Chair	33,000
Audit & Risk Committee Member	15,500
GOCOM Chair	13,000
GOCOM Committee Member	4,500
Pension Fund Committee Chair	13,000
Pension Fund Committee Member	4,500

1 The Company has an agreement with Dr. Urwin that his retainer will be paid in the Canadian dollar equivalent of \$195,000 U.S. (pro-rated from May 6, 2020).

Directors are reimbursed for travel and other expenses they incur for attendance at Board and committee meetings. Directors who are full-time salaried employees of Canadian Utilities receive no remuneration for serving as a director.

From time to time, our Board forms ad hoc committees to undertake special initiatives. The chairs and members of ad hoc committees may receive fees that are determined when the committees are formed.

#### **REMUNERATION SUMMARY**

The table below provides a breakdown of the fees paid, on a quarterly basis, in the form of annual retainers to our non-employee directors for the year ended December 31, 2020. Other fees include retainers paid to those directors who also serve on the boards and committees of ATCO Australia Pty Ltd and CU Inc., as well as retainers related to serving as DADs for the Business Units. No other forms of compensation were provided to the directors for the year ended December 31, 2020.

Ms. Southern is an employee of Canadian Utilities and did not receive compensation as a director. Ms. Southern's compensation is shown on Page 59 of this Circular.

Name	Director retainer <sup>1</sup> (\$)	Board Meeting retainer <sup>2</sup> (\$)	Committee Chair retainer <sup>2</sup> (\$)	Committee Member retainer <sup>2,3</sup> (\$)	Other fees <sup>4,5,6</sup> (\$)	Total fees earned (\$)
Matthias F. Bichsel	195,000	25,000	N/A	N/A	N/A	220,000
Loraine M. Charlton	195,000	25,000	N/A	16,000	26,700	262,700
Robert J. Normand	195,000	25,000	31,962	5,425	6,965	264,352
Alexander J. Pourbaix	195,000	25,000	N/A	N/A	N/A	220,000
Hector A. Rangel	195,000	25,000	N/A	4,500	N/A	224,500
Laura A. Reed	195,000	25,000	N/A	N/A	65,287	285,287
Linda A. Southern-Heathcott	195,000	22,000	N/A	4,500	6,500	228,000
Roger J. Urwin	218,979	14,385	N/A	11,269	95,083	339,716
Charles W. Wilson	195,000	22,000	10,750	N/A	107,457	335,207
Wayne G. Wouters	195,000	25,000	N/A	N/A	N/A	220,000
Retirement in 2020 <sup>7</sup>						
James W. Simpson	94,500	8,750	11,550	1,575	100	116,475
Total	2,068,479	242,135	54,262	43,269	308,092	2,716,237

1 **Director retainer:** Dr. Urwin was appointed to the Board and became Lead Director on May 6, 2020. All retainers have been pro-rated. The Company has an agreement with Dr. Urwin that his retainer will be paid in the Canadian dollar equivalent of \$195,000 U.S.

2 **Reduced retainers:** Directors may have their retainers reduced if they act as a director, committee chair or committee member for more than one ATCO company.

3 Committee Member retainers: Dr. Urwin joined the GOCOM and Audit & Risk Committees on May 6, 2020. All retainers have been pro-rated.

4 Other fees: Includes fees for CU's subsidiaries, including DAD retainers.

5 **Other fees:** Ms. Charlton and Ms. Southern-Heathcott received retainers as directors of CU Inc. Mr. Normand joined and Dr. Urwin retired from the board of CU Inc. on May 6, 2020 and their retainers were pro-rated.

6 Other fees: Ms. Reed, Dr. Urwin and Mr. Wilson received fees and superannuation contributions as directors of ATCO Australia Pty Ltd.

7 Retirement in 2020: Mr. Simpson retired from the Board effective May 6, 2020 and all retainers have been pro-rated.

#### **DIRECTOR SHARE OWNERSHIP**

All non-employee directors are required to directly or indirectly own Class A shares and/or Class B shares together having an aggregate market value of at least 3.0 times the value of the annual board retainer within five years of being appointed to the Board, or within five years of any change to the required market value holdings. A minimum of \$30,000 of the annual board retainer is paid in Class A shares. Until the minimum share ownership requirement is met, directors are required to receive a minimum of \$50,000 of their annual board retainer in Class A shares. A director may, with the approval of the chair of GOCOM, have this minimum contribution amount reduced if he or she makes alternative arrangements to meet the minimum share ownership requirement within the five year timeframe.

All of our directors are in compliance with the share ownership requirement. Directors have the option of receiving up to 60 per cent of their annual board retainer in Class A shares and/or in Class I Non-Voting Shares of ATCO.

The following table sets out each director's ownership of Class B shares and Class A shares in Canadian Utilities as at March 8, 2021, and change in the ownership interest since the previous proxy circular dated March 10, 2020.

		Equity vnership larch 10, 2020		Equity vnership March 8, 2021		hange in /nership	Equi	ty at risk <sup>1</sup>
Name	Class B shares	Class A shares	Class B shares	Class A shares	Class B shares	Class A shares	Value (\$)	Multiple of 2020 annual director retainer
Matthias F. Bichsel	—	14,247	—	17,710	—	3,463	557,511	2.9
Loraine M. Charlton	1,050	40,447	1,050	42,535	—	2,088	1,372,602	7.0
Robert J. Normand	—	22,251	—	24,312	—	2,061	765,342	3.9
Alexander J. Pourbaix	—	411	—	9,082	—	8,671	285,901	1.5
Hector A. Rangel	—	14,965	—	19,300	—	4,335	607,564	3.1
Laura A. Reed	—	11,108	—	13,182	—	2,074	414,969	2.1
Nancy C. Southern <sup>2,3</sup>	—	199,883	—	232,652	—	32,769	7,323,885	n/a
Linda A. Southern-Heathcott <sup>3</sup>	4,159	14,838	4,159	16,928	—	2,090	665,981	3.4
Roger J. Urwin	—	19,156	—	19,757	—	601	621,950	3.2
Charles W. Wilson	—	84,834	—	86,945	—	2,111	2,737,029	14.0
Wayne G. Wouters	—	1,722	—	5,466	—	3,744	172,070	0.9
Total	5,209	423,862	5,209	487,869	_	64,007	15,524,804	

1 Equity at risk is shown as at March 8, 2021, and is the market value determined by reference to the closing price of Class A shares (\$31.48) and Class B shares (\$32.00) on the Toronto Stock Exchange. Preferred shares are excluded.

2 The requirement to own shares having a value exceeding a multiple of the annual board retainer applies only to non-employee directors. Ms. Southern is an employee and does not receive a retainer as a director. Her shareholdings and values are provided for information purposes only.

3 The Spousal Trust is the controlling owner of Sentgraf Enterprises Ltd. which owns 8 Class B shares and 621,940 Class A shares. Ms. Nancy Southern, Ms. Linda Southern-Heathcott and Mrs. Margaret Southern are the trustees of the Spousal Trust. These shareholdings are excluded. See Majority Share Owner on Page 2.

#### **OUTSTANDING OPTIONS**

Effective August 1, 2008, our non-employee directors are no longer eligible to receive options. There were no outstanding options held by any of our non-employee directors as at December 31, 2020.

# COMMUNICATING WITH THE BOARD

We understand the importance of communicating with share owners. Share owners can attend the annual meeting which provides a valuable opportunity to hear from management about the results of our business and our strategic plans.

You may communicate directly with the Board through the Executive Chair by writing to:

Executive Chair c/o Corporate Secretary Canadian Utilities Limited 4th Floor, West Building 5302 Forand Street S.W. Calgary, Alberta T3E 8B4

# COMPENSATION DISCUSSION & ANALYSIS

#### **OVERVIEW**

This CD&A discusses Canadian Utilities' executive compensation program, and how it is structured, governed and designed to support the corporate business objectives.

It discloses compensation of the Executive Chair, Chief Executive Officer, Chief Financial Officer and the next two executives that received the highest pay as of December 31, 2020 (our named executives):

- Nancy C. Southern, Executive Chair
- Dennis A. DeChamplain, Executive Vice President & Chief Financial Officer
- Siegfried W. Kiefer, President & Chief Executive Officer
- George J. Lidgett, Executive Vice President & General Manager, Utilities
- Marshall F. Wilmot, President, ATCO Energy Ltd. & Chief Digital Officer

In 2020, the named executives, excluding George J. Lidgett, had a dual role for Canadian Utilities and for ATCO, our parent company. George J. Lidgett's compensation expenses were 100 per cent allocated to Canadian Utilities. Mr. Lidgett retired effective January 1, 2021. The compensation we report here is the compensation the named executives receive from Canadian Utilities.

Every year, we apportion compensation for executives with multiple roles based on each Company's contribution to total consolidated revenues, labour and assets. This allocation method, which has been approved by the Alberta Utilities Commission, represents an estimate of the amount of time we expect the executives will devote to each entity. Throughout this CD&A, when we refer to senior executives, we mean the Executive Chair, the CEO and the CEO's direct reports (only some of whom are named executives).

The table below shows how Canadian Utilities and ATCO have shared the compensation expense of executives with dual roles over the past three years:

	Amount paid and reported by Canadian Utilities	Amount paid by ATCO	Combined total reported by ATCO
2020	90.0 %	10.0 %	100 %
2019	89.9 %	10.1 %	100 %
2018	87.5 %	12.5 %	100 %

#### GOVERNANCE

Executive compensation at Canadian Utilities and our subsidiaries is the overall responsibility of GOCOM.

GOCOM has three members, all of whom have experience in compensation and business:

Charles W. Wilson (Chair) Independent	Held senior executive positions with a large international energy corporation including being CEO for seven years
	• Substantial experience recommending total executive compensation and dealing with other compensation issues
	Considerable experience on public boards and compensation committees
Loraine M. Charlton Independent	<ul> <li>30 years' experience in the oil and gas industry and currently serves as Vice President and Chief Financial Officer of Lintus Resources Limited, a private oil and gas company</li> <li>Sits on the boards of CU Inc. and Akita Drilling Ltd.</li> <li>B. Comm. (Finance), Corporate Director Designation (ICD.D)</li> </ul>
Roger J. Urwin Independent	<ul> <li>Worked in gas, electric and telecom utilities including being CEO of a number of large international corporations for more than 15 years</li> <li>Extensive experience recommending total executive compensation and dealing with other compensation issues</li> <li>Over 30 years serving on public boards and compensation committees</li> </ul>

GOCOM has the following mandate related to executive compensation and succession planning:

#### **COMPENSATION**

- Annually review and determine executive compensation packages for senior executives (salary, short and long-term incentives, pension and benefits, perquisites and other compensation)
- Determine the administration, interpretation, operation and risk of the incentive plans, subject to the provisions of such plans and the rules of any applicable stock exchange
- Prepare and review, as required, public or regulatory disclosure about compensation and how performance is measured

#### **Succession Planning for Executives**

- Review and approve potential successors to the CEO and other senior executive positions
- · Review and assist with succession and professional development plans

See Page 34 for more information about the committee and a summary of its activities in 2020.

GOCOM is also responsible for compensation of the directors on Canadian Utilities' Board. You can read about its approach starting on Page 36.

#### **Compensation Approach**

Our compensation philosophy is to provide "competitive pay for competitive performance". This approach ensures that the interests of executives are closely aligned with those of our share owners and supports the Company's continued success.

The approach includes three principles:

- Pay competitively
- Pay for performance
- Manage risk

#### **Pay Competitively**

GOCOM believes that competitive compensation is essential to attract and retain talented executives in a highly competitive business environment.

Compensation is targeted at the median of a comparator group of companies established for each Business Unit. The committee uses several consultant sources, including the Willis Towers Watson General Industry Compensation Survey, the Willis Towers Watson Energy Compensation Survey, the Mercer Benchmark Database and the Mercer Total Compensation Survey for the Energy Sector, to ensure market competitiveness.

The main comparator group used is the National Utility and Alberta General Industry. Where the number of matches for any one position in a comparator group is insufficient, a broader sample of capital intensive or general industry companies has been used.

Industries	Oil and gas, utilities, energy, general industry and capital intensive organizations			
Locations	Alberta, national and global			
Relevance	<ul> <li>Companies are selected based on their similarity to our operations.</li> <li>A comparator group is established for each Business Unit based on:</li> <li>Industry revenue</li> <li>Number of employees</li> <li>Market capitalization</li> <li>When necessary, data is adjusted to reflect the appropriate size and scope.</li> </ul>			
<b>2020 comparator companies</b> Willis Towers Watson used several companies including those in this list to create a customized comparator group. For a full list of all comparator companies used, please refer to Schedule B.	Algonquin Power & Utilities AltaGas Canadian Natural Resources Canadian Pacific Railway Capital Power Cenovus Energy Cresent Point Energy Emera Enbridge ENMAX EPCOR Utilities Husky Energy	Hydro One Imperial Oil Inter Pipeline MEG Energy Northland Power Nutrien Ovintiv Pembina Pipeline Stantec Suncor Energy TC Energy TransAlta		

#### **Pay for Performance**

Executive compensation is linked to achieving goals that create sustainable share owner value:

- Each senior executive's individual goals and objectives are aligned with our strategic plan
- A portion of every senior executive's compensation is variable, based on his or her ability to influence business outcomes and financial performance
- Variable pay is linked to corporate, individual and Business Unit performance, and paid when performance criteria and objectives are met or exceeded, at the discretion of GOCOM
- Long-term incentives are linked to sustainable profitable growth

#### **Manage Risk**

GOCOM considers the implications of the risks associated with the Company's compensation policies and practices, and oversees risk management in the context of the Company's compensation programs. GOCOM manages risk in the following ways:

The incentive pool for the short-term incentive ties total compensation to corporate financial performance. This policy ensures that, regardless of individual and Business Unit performance, bonuses paid reflect overall company financial performance during the year.

Total potential payout is tested to ensure it is not a significant part of the Company's earnings.

GOCOM has the discretion to adjust the size of the incentive pool, or the amount of a senior executive's compensation to ensure total compensation is appropriate and balanced between fixed and variable compensation.

Long-term incentives focus senior executives on achieving sustainable, profitable growth over the medium and long-term, so they are not encouraged to take excessive risks for short-term gain.

GOCOM has the discretion to not award variable incentives in any year if a senior executive commits fraud, damages the Company's reputation or is directly involved in a material restatement of financial statements.

Executives have a significant stake in the Company's share price performance:

- The CEO holds more than 2 times his salary in Canadian Utilities shares
- While senior executives are not required to hold Canadian Utilities shares, a portion of their total compensation is in equity-based compensation

Senior executives and directors are not allowed to use personal hedging to offset the value of their equity compensation and other Canadian Utilities securities held directly or indirectly.

GOCOM is satisfied that:

- Canadian Utilities' compensation policies and practices do not encourage any executive to take inappropriate or excessive risks that could have a materially adverse effect on the Company
- Canadian Utilities has the proper practices in place to effectively identify and mitigate potential risk

#### **Operate Independently**

When making executive compensation decisions and director nominations, GOCOM operates independently from management. All of the members of the committee are independent.

GOCOM ensures independence from management by holding in camera sessions (without management present) at each committee meeting. This strategy allows GOCOM to have candid discussions about executive compensation and director nomination.

#### **Independent Advice**

GOCOM hires independent consultants for advice on:

- The structure of our executive compensation program
- Legal matters related to executive compensation

Each year, GOCOM pre-approves fees and services the consultants will provide during the year.

#### **Executive compensation advisory services in 2020**

GOCOM approved the use of two independent consultants in 2020 for information and advice on compensation.

Willis Towers Watson provided compensation, benefits consulting services, as well as published surveys and studies. Compensation services included:

- · Reviewing total compensation of executive positions to comparable roles in the marketplace
- · Gathering information on competitive executive compensation practices
- · Recommending an approach to our executive compensation program
- Providing surveys and studies

Mercer provided the following services:

- Advising on non-executive compensation
- Providing actuarial consulting services for pension and benefits
- Performing consulting services for regulatory hearings
- Providing surveys and studies

	Fees in 2020 (\$)	Fees in 2019 (\$)
Willis Towers Watson		
Executive compensation-related fees	198,145	204,195
All other fees	162,449	328,175
Mercer		
Executive compensation-related fees	-	-
All other fees	569,510	693,314

#### **DECISION-MAKING PROCESS**

Compensation decisions are made using a five-step process that ensures executive compensation is appropriate, effective and does not encourage excessive risk taking.

• •		
1	Review Compensation Plan	At the beginning of every year, GOCOM analyzes the previous year's compensation plan against management proxy circular data from othe companies and compensation data provided by outside advisors.
		It also reviews a tally sheet, prepared by management for the CEO and hi direct reports, that includes a three-year history of salary, incentive plan payments, discretionary payments, perquisites, share plan ownership and grants, pension and benefits, and the expected value of long-term incentives.
		GOCOM makes any changes it believes are necessary to ensure th compensation plan:
		<ul> <li>Rewards these executives based on corporate, individual and Business Un performance</li> </ul>
		<ul> <li>Includes the appropriate variable components to align the interests of these executives with those of share owners</li> </ul>
		<ul> <li>Focuses these executives on sustainable, profitable growth without encouraging excessive risk-taking</li> </ul>
2	Set incentive plan targets and performance criteria	GOCOM reviews and approves the performance measures for the short-terr incentive pool based on corporate and Business Unit financial targets.
3	Set individual and operational goals and objectives	GOCOM sets goals and objectives for the CEO based on Canadian Utilitie business strategy. The CEO establishes individual and operational goals an objectives for his direct reports, which support the business strategy and th CEO's goals, and presents them to GOCOM.
4	Assess corporate and Business Unit performance	GOCOM assesses Canadian Utilities and individual Business Unit performance against specified targets and, taking into consideration peer performance, market conditions and other factors, approves overall short- term incentive pool funding.
5	Determine individual awards	GOCOM assesses the CEO's performance. The CEO completes performance assessments for his direct reports, which include:
		<ul> <li>An analysis of performance against his or her goals and objective commenting on demonstrated delivery of results, alignment to Canadia Utilities' values and business objectives, and the executive's ability t develop and mentor high-potential employees</li> </ul>
		<ul> <li>Recommendations for each senior executive's salary</li> </ul>
		Recommendations for short and long-term incentives for each executive
		GOCOM reviews this information, along with market data provided b

#### **COMPONENTS**

Our executive compensation program includes direct and indirect compensation. Direct compensation consists of two components:

- Fixed (base salary)
- Variable (short and long-term incentives)

Indirect compensation includes a pension plan and other benefits, which are described starting on Page 50.

#### **Direct Compensation**

	Component	How it works	How it is paid	Performance period
Fixed	Salary	Fixed level of income based on the market value of the position	Cash	One year
Variable	Short-term incentive	Annual bonus based on the achievement of specific goals	Cash	One year
	Long-term incentive	Rewards sustainable, profitable growth	<b>Equity</b> Options to buy Canadian Utilities Class A shares	Eight-year term, with one- quarter vesting each year starting on the first anniversary of the grant

GOCOM and the CEO also have the discretion to award bonuses to senior executives for their contribution to particularly notable accomplishments.

Total direct compensation is targeted at the median (50th percentile) of the comparator group. Pay mix varies from year to year. The target ranges in the table below depend on the executive's responsibilities and ability to influence business results. The actual pay mix depends on corporate, Business Unit and individual performance, as well as GOCOM's discretion. This mix allows GOCOM to provide a competitive total direct compensation package while ensuring that a significant portion of each executive's compensation is performance-based, and therefore, pay at risk.

			CEO	Other senior executives
Fixed	Cash	Salary	20% to 35%	30% to 50%
Variable	Cash	Short-term incentive plan	35% to 60%	40% to 55%
	Equity	Long-term incentive plan	0% to 40%	0% to 15%
Total pay at risk			80% to 65%	70% to 50%
Total			100%	100%

#### **Fixed Compensation**

Base salaries are targeted at the median (50th percentile) of the comparator group. GOCOM can decide to pay up to the 75th percentile to executives who consistently perform above the expectations of the role. It also has the discretion to adjust an executive's salary during the year if his or her responsibilities change.

#### Variable Compensation

Variable compensation makes up a significant portion of each senior executive's total compensation. Awards and payouts are tied to corporate, Business Unit and individual performance, and in the case of equity awards, to the long-term sustainable growth of the Company.

#### **Corporate Performance**

Corporate performance has a direct impact on short-term incentive pool funding.

#### **Business Unit Performance**

Business Unit performance has a direct impact on the amount allocated from the short-term incentive pool to the Business Unit's incentive pool.

#### **Individual Performance**

GOCOM reviews an individual performance rating for each senior executive that is:

- Used to determine his or her short-term incentive payout
- Considered by GOCOM when deciding whether to grant long-term incentives

Each senior executive's performance is measured against both individual and Business Unit objectives in four categories. Specific objectives are set for each category based on the executive's areas of responsibility.

1. Individual	2. Operational	3. People leadership	4. Long-term sustainable growth
Objectives are specific to each individual	Objectives normally include: • Health and safety • Service quality • Management controls • Environmental stewardship	Objectives normally include: • Succession planning • Leadership development • Attraction and retention	<ul> <li>Objectives normally include:</li> <li>Long-term growth strategies at each subsidiary</li> <li>Strategic planning and integration of long-term growth across all Canadian Utilities businesses</li> </ul>

Performance against these objectives results in a performance rating ranging from Did Not Meet to Significantly Exceeding. A rating of Significantly Exceeding receives the maximum payout from the short-term incentive plan. A rating below Meets Expectations does not receive a payout (assuming it is not a new role).

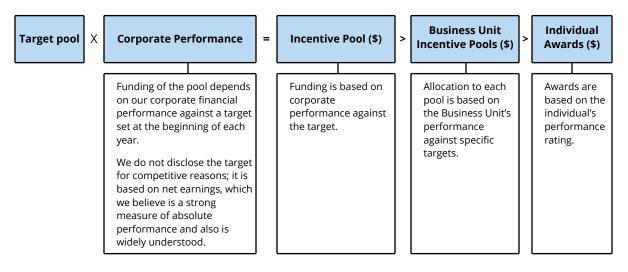
GOCOM also has broad discretion to not make incentive payments when, for example, a senior executive:

- Acts in a way that is detrimental to the reputation of the business
- Is directly involved in a material restatement of our consolidated financial statements or management's discussion and analysis
- Commits fraud of any kind

#### **Short-Term Incentive**

Funding of the short-term incentive pool depends on our performance against the corporate financial target set at the beginning of each year. Performance below the target reduces the size of the incentive pool, and performance above the target increases the size of the incentive pool.

The size of the individual award is determined by four factors: 1) the size of the overall incentive pool, 2) the amount allocated to the Business Unit from the incentive pool, 3) the executive's individual performance rating and 4) comparing the individual's total direct compensation relative to his or her peer group.



#### **Long-Term Incentive**

GOCOM awards long-term incentives at its discretion, based on a senior executive's total direct compensation and individual performance. Long-term incentives had been granted in the form of stock options and/or share appreciation rights. In 2020, GOCOM approved the decision to grant long-term incentives only in the form of stock options for Canadian Utilities Class A shares. Stock options only have value if the price of the underlying shares is higher at the time of exercise than it was at the time of the grant. The disclosure below is included as previously granted share appreciation rights remain outstanding.

	Stock option plan	Share appreciation rights plan (Granted prior to 2020)
Assignment and conversion	Not allowed	Not allowed
Term	8 years	10 years
Vesting	One-quarter vest each year starting on the first anniversary of the grant.	One-fifth vest each year starting on the first anniversary of the grant.
Exercise price	The weighted average of the trading price of the shares on the TSX for the five trading days immediately before the day they were granted.	The weighted average of the trading price of the shares on the TSX for the five trading days immediately before the day they were granted.
	If the options expire during a blackout period, the expiry date will be 10 days after the last day of the blackout period.	If the SARs expire during a blackout period, the expiry date will be 10 days after the last day of the blackout period.
	Stock options cannot be repriced.	SARs cannot be repriced.
	We withhold income tax at the time of exercise (including exercise and sell, exercise and hold, and cashless exercises).	We withhold income tax at time of exercise.

The plans do not limit insider participation and there is no limit on the number of awards to any one person.

GOCOM can suspend or terminate either plan at any time. It can add, remove or modify any term of a plan or a grant without share owner approval as long as the change:

- Will not materially affect the holders' rights under the plan
- Does not require share owner approval under the rules of the TSX for the stock option plan

#### **Indirect Compensation**

#### **Perquisites**

Senior executives receive standard perquisites, including a company vehicle, parking, a club membership, financial advice and a medical health assessment.

#### **Employee Share Purchase Plan**

Senior executives and employees can contribute up to 10 per cent of their base salary to the employee share purchase plan. The Company matches 25 per cent or 35 per cent of their contribution.

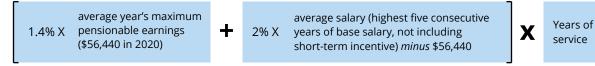
#### **Pension Plan**

The named executives participate in the Retirement Plan for Employees of Canadian Utilities Limited and Participating Companies (Canadian Utilities plan), which has both a defined benefit (DB) and defined contribution (DC) component. Nancy C. Southern, Siegfried W. Kiefer, and George J. Lidgett participate in the DB component.

How the DB component works:

- Executives do not contribute to the plan
- Participants can retire with full benefits when they turn 62, or if their age plus their years of service equals 90 or more. They can retire as early as age 55. However, if they have not achieved 90 points, their pension benefit is reduced by 3 per cent for every year of retirement before age 62, and by another 3 per cent for every year before age 60
- Pension benefits are paid until the participant dies; then, 60 per cent is paid to the surviving spouse
- Retiree benefit payments have historically been increased annually with inflation, to a maximum of 3 per cent

How we calculate the pension benefit:



Dennis A. DeChamplain and Marshall F. Wilmot participate in the DC component.

How the DC component works:

- Executives do not contribute to the plan
- The Company contributes 10 per cent of base salary up to the maximum permitted by the Income Tax Act (Canada) which was \$27,830 in 2020
- Participants are responsible for the investment decisions in the DC plan and may invest contributions in a broad selection of funds

#### **Supplemental Pension Benefits**

Pension benefits under our pension plans are subject to limits imposed by the Income Tax Act (Canada). Benefits that are higher than these limits are paid to each of the named executives except Marshall F. Wilmot as a supplemental pension. This supplemental pension is provided by Canadian Utilities and benefits are not pre-funded; it is also inclusive of the benefit under the Canadian Utilities plan. Benefits are paid on the same terms as the plan, with the same survivor benefits and top-up for inflation.

How it works:

- Supplemental pension benefits are provided as a defined benefit plan
- Executives do not contribute to the supplemental plan
- · Service is limited to 35 years
- Supplemental benefits are not paid if the named executive is terminated or dies before age 55

Nancy C. Southern's supplemental pension benefit is part of her employment agreement (see Page 59). Her benefits are calculated as 80 per cent of the average of the highest five years of cash compensation (salary and short-term incentives) throughout her career.

Siegfried W. Kiefer's supplemental pension benefit is part of his employment agreement (see Page 61). His benefits are calculated as the average of the highest consecutive five years of salary compensation. Mr. Kiefer's maximum service limit for the supplemental pension benefit is 40 years.

# 2020 PERFORMANCE AND AWARDS

STRATEGIC PRIORITIES	2020 TARGET	2020 PERFORMANCE
INNOVATION		
New and existing products and services	Explore and test new products and methods of energy delivery to meet customers' future needs.	Canadian Utilities is advancing a first-of-its kind hydrogen blending project in Fort Saskatchewan, Alberta. Once complete, the project will be Canada's largest hydrogen blending project. Canadian Utilities completed the first 3-MW of solar generation capacity in Chile on the 9-MW Cabrero Solar Project in the second quarter of 2020. Canadian Utilities and Fortescue Metals Group Ltd. commenced research on an opportunity in Australia to refuel vehicles capable of utilizing hydrogen as the primary fuel source.
	Continue to expand number of electric vehicle charging stations in Alberta.	Canadian Utilities installed a total of 10 electric vehicle (EV) charging stations in Alberta in 2020. Since 2019, Canadian Utilities has installed 25 electric vehicle fast charging stations in Alberta.
	Continue to reduce or replace diesel consumption with more energy efficient solutions for customers in remote communities.	Canadian Utilities installed Canada's largest off-grid 2,800-kW solar project in partnership with three Alberta Indigenous Nations in the remote northern Alberta community of Fort Chipewyan. Diesel consumption in this community has been reduced by 25 per cent as a result.
	Demonstrate continuous improvement of existing products and services.	Canadian Utilities completed and placed in-service the \$230 million Pembina-Keephills transmission pipeline. The new line is a critical piece in Alberta's transition away from coal-fired power plants. Connecting into Capital Power's generating stations at Genesee, this pipeline will be a part of the phase-out of coal and will help reduce emissions with cleaner-burning natural gas.
GROWTH		
Regulated and long-term contracted	Continue to invest across our Regulated Utilities and in long-term contracted	Canadian Utilities invested \$876 million into its Regulated Utilities in 2020.
capital investment	assets.	Canadian Utilities announced the acquisition of the Pioneer Pipeline for \$255 million. The 131-km natural gas pipeline located west of Edmonton, Alberta, facilitates the conversion of

the Sundance and Keephills coal-fired electricity generating plants to cleaner-burning natural gas. The transaction is

expected to close in 2021.

STRATEGIC PRIORITIES	2020 TARGET	2020 PERFORMANCE
Global expansion	Continue expansion into select global markets including: Canada, Australia, Latin America, and the US.	In June, Canadian Utilities along with its partner, Quanta Services, Inc., announced their joint ownership interest in newly formed LUMA Energy, LLC. The company was selected by the Puerto Rico Public Private Partnerships Authority to transform, modernize and operate Puerto Rico's electricity transmission and distribution system over a term of 15 years after a one- year transition period.
	Increase number of customers for International Natural Gas Distribution in Australia.	International Natural Gas Distribution added 10,443 new residential connections in 2020.
FINANCIAL ST	RENGTH	
Credit rating	Maintain investment grade credit rating.	Maintained 'A' long-term corporate credit rating and stable trend with DBRS Limited.
		Maintained 'A-' long-term issuer credit rating on Canadian Utilities with outlook revised from stable to negative in the third quarter of 2020 with Standard & Poors.
Access to capital markets	Access capital at attractive rates.	In 2020, CU Inc. raised \$150 million in 30-year debentures at a rate of 2.609 per cent, the lowest long-term coupon achieved in the company's history.
Adjusted earnings	Achieve adjusted earnings* as set by the Board of Directors.	Adjusted earnings of \$535 million for the year ended December 31, 2020 which was below the performance target set by the Board of Directors at the beginning of the year.
		*Adjusted earnings as reported in the consolidated financial statements for the year ended December 31, 2020, are the earnings attributable to equity owners of the Corporation after adjusting for the timing of revenues and expenses associated with the rate regulated activities and dividends on equity preferred shares of the corporation. Adjusted earnings also exclude one-time gains and losses, significant impairments and items that are not in the normal course of business or a result of day-to-day operations.
Internal controls	Maintain and enhance management and financial processes and controls to ensure that no reportable weaknesses in control over financial reporting exist.	Testing conducted in 2020 revealed no reportable weaknesses in internal control over financial reporting.
PEOPLE LEAD	ERSHIP	
Labour relations	Continue to improve labour relations by fostering a productive and collaborative environment with our employee associations and unions.	In 2020, one Canadian Utilities company engaged in collective bargaining with the Canadian Energy Workers Association. The proceeding continues to progress toward resolution.

STRATEGIC PRIORITIES	2020 TARGET	2020 PERFORMANCE
Employee well- being	Design and manage an employee wellness program to assist with the health and productivity of our employees.	Developed well-being resources for managing through COVID-19, which included situational protocols, webinars and articles. Overall 90 per cent satisfaction rate with the program. Implemented Well-Being @ ATCO initiative to support employee's mental, physical and social wellness. Over 1500 employees participating in the program, with an 87 per cent satisfaction rate.
Human Capital Management (HCM)	Continue expanding the HCM system to better enable our people to perform tasks effectively and efficiently across all parts of the business.	<ul> <li>Upgraded to Oracle Recruit which is now integrated with Oracle Cloud, our core Human Resources system. 90 per cent of new hires in 2020 used Oracle Recruit.</li> <li>Created an online onboarding hub to improve the onboarding experience. This was used by 90 per cent of new hires with an 85 per cent satisfaction rate.</li> <li>Online performance management system was simplified, with 98 per cent of employees completing their goals in the system in 2020.</li> </ul>
		Implemented a new learning management system, which enabled us to deliver learning content online for the first time.
<b>OPERATIONA</b>	L EXCELLENCE	
Lost-time incident frequency: employees	Compare favourably to safety benchmarks.	Our lost-time incident frequency compares favourably to benchmarks such as Alberta Occupational Health and Safety, US private industry, and industry best practice rates. Our lost- time incident rate in 2020 was 0.28/200,000 hours worked.
Total recordable incident frequency: employees	Compare favourably to safety benchmarks.	Our total recordable incident frequency in 2020 compares favourably to benchmarks such as US private industry and industry best practice rates. Our total recordable incident frequency in 2020 was 1.74 incidents/200,000 hours worked.
Customer satisfaction	Achieve high service for the customers and communities we serve. Results from customer satisfaction surveys should be consistent with or better than prior years.	Within Electricity and Natural Gas Distribution, more than 96 per cent of customers agreed that Canadian Utilities provides good service. Within our energy retail operations, 75 per cent of customers who interact with call centres are "very satisfied". These results compare favorably to industry averages and are consistent with previous years.
Organizational transformation	Streamline and gain operational efficiencies. • Continue to optimize enterprise resource planning, workforce and asset management, and computerized maintenance management systems.	Canadian Utilities continued implementation of a Workforce and Asset Management program for its electricity and natural gas businesses to advance digitalization and data analytics. This technology will help to optimize resources, and digitize information and processes thereby providing a means to track, manage and dispatch work to field-based employees more efficiently. The natural gas business is expected to complete implementation by 2022 while the electricity business is expecting to finalize in 2023.

# STRATEGIC PRIORITIES 2020 TARGET

### 2020 PERFORMANCE

### COMMUNITY INVOLVEMENT

Indigenous relations	Continue to work together with Indigenous communities to contribute to economic and social development in their communities.	More than 5,000 students from 41 communities in Alberta participated in the Spirit North program. This program is designed to help Indigenous youth develop skills that improve their performance in the classroom and deepen their connection to their communities.
		\$66,000 was awarded to 49 students across Canada, including the territories, through the ATCO Indigenous Education Awards Program.
		A total of 617 employees participated in one of the many Indigenous training courses offered in 2020 through virtual classroom and online training platforms.
		Canadian Utilities was awarded a contract in July 2020 with a Montana First Nation to build a substation to support the Nation's 5-MW solar facility currently under construction. In addition, they have been awarded a contract with the Nation to provide infrastructure mapping services for their existing natural gas system.
		We were awarded the 2020 International Edison Award for Alberta PowerLine's Fort McMurray West 500-kilovolt (kV) Transmission project which created a new business model that exemplified how the electric power industry and Indigenous Peoples can work together to develop innovative energy infrastructure that benefits both customers and communities.
ATCO EPIC (Employees Participating in Communities)	Continue to administer the employee-led campaign to give employees the opportunity to contribute to charitable organizations in the communities in	With the combined efforts of our employees around the world, ATCO pledged more than \$2.9 million to support hundreds of community charities through our annual ATCO EPIC campaign, taking the program's cumulative fundraising total to nearly \$47 million since its inception in 2006.
	which they work.	During the devastating bushfires of Australia, ATCO and its people donated over \$1.1 million to help residents and to support the rebuilding of the communities impacted by the fires.
		ATCO provided 11,700 meals to seniors who were isolated during the pandemic.

# 2020 COMPENSATION SUMMARY

#### **Compensation in 2020**

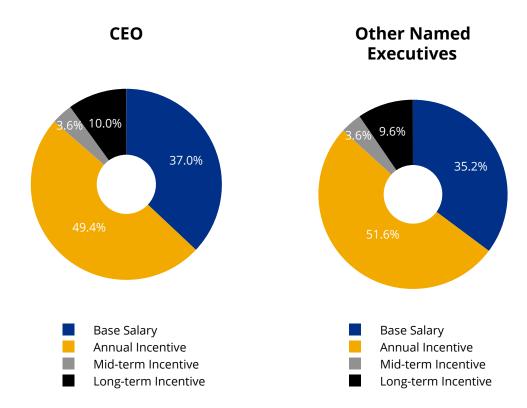
The table below is a summary of total direct compensation awarded to the named executives in 2020.

Please see Page 64 for the summary compensation table, which shows total compensation for the past three years, and the assumptions used for the mid and long-term incentive values.

	Total cash compensation (\$)			Equity (\$)	Total direct compensation (\$)
	Salary	Short-term incentive	Mid-term incentive <sup>1</sup>	Long-term incentive	
Nancy C. Southern	637,500*	1,440,000	56,602	359,961	2,494,063
Dennis A. DeChamplain	501,409	720,000	60,085	192,836	1,474,330
Siegfried W. Kiefer	810,000	1,080,000	78,372	218,547	2,186,919
George J. Lidgett	485,000	420,000	39,186	0	944,186
Marshall F. Wilmot	427,500	427,500	57,473	5,142	917,615

1 Represents the dividends paid in 2020 prior to the 2018 and 2019 mid-term incentive awards being cancelled.

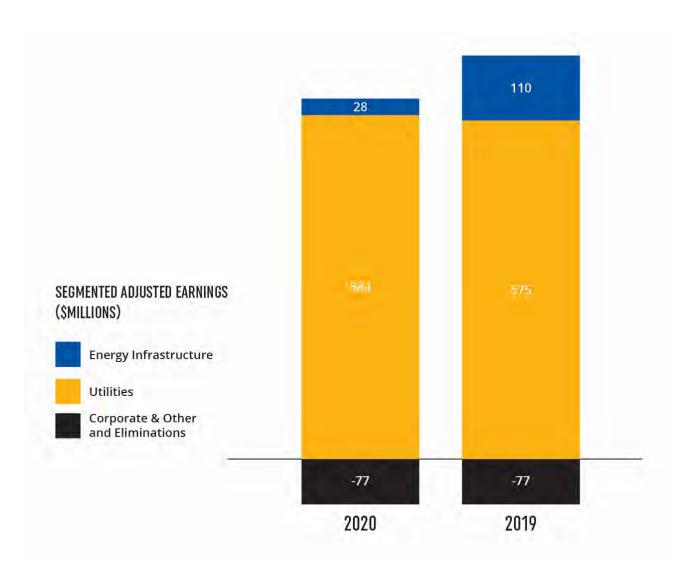
\* In anticipation of possible COVID-19 ramifications, Ms. Southern took a voluntary base salary reduction of 50% from June 1, 2020 to December 31, 2020.



# 2020 Pay Mix

#### **Compensation Linked To Financial Performance**

The graph below shows adjusted earnings for each of the past two years (total and by Business Unit), compared with total direct compensation paid to the named executives in each year.

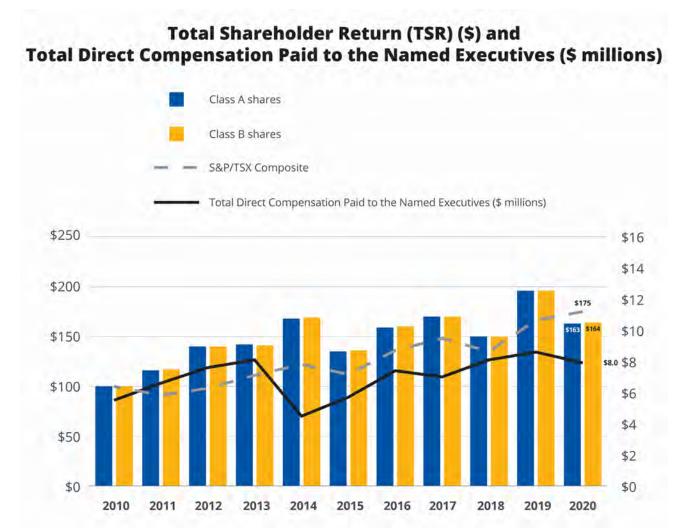


(\$millions)	2020	2019
Adjusted earnings	535	608
Total direct compensation paid to the named executives	8.0	8.6
As a % of adjusted earnings	1.5%	1.4%

#### **Compensation Linked to Share Owner Return**

The graph below compares the cumulative value of \$100 invested in Canadian Utilities Class A shares and Class B shares (assuming reinvestment of dividends) on January 1, 2010, with the cumulative value of \$100 invested in the S&P/TSX Composite Index over the same period.

The chart also shows the total direct compensation paid to the named executives in each of the past eleven years.



Total direct compensation includes:

- Base salary
- Short-term incentive
- · Grant date value of mid-term incentives plus dividends earned during calendar year
- Grant date value of long-term incentives

# NANCY C. SOUTHERN



Executive Chair Calgary, Canada Years of Service 31 Age 64

Ms. Southern is Executive Chair of Canadian Utilities and Chair & Chief Executive Officer of ATCO. She is accountable for Canadian Utilities' strategic direction, vision and governance. She reports to the Board of Directors and has been a director of Canadian Utilities since 1990.

Under Ms. Southern's guidance, adjusted earnings have increased from \$433 million in 2010 to \$542 million in 2020 (an increase of 25 per cent). Canadian Utilities' total assets have grown from approximately \$9 billion in 2010 to \$20 billion in 2020.

#### COMPENSATION

	2020 (\$)	<b>2019</b> (\$)	2018 (\$)
Cash			
Base salary	637,500*	899,000	875,000
Short-term incentive	1,440,000	1,258,600	1,050,000
Total cash compensation	2,077,500	2,157,600	1,925,000
Equity			
Mid-term incentive	56,602**	409,886	384,596
Long-term incentive			
Stock options	359,961	217,842	53,243
Share appreciation rights	N/A***	217,842	53,243
Total equity	416,563	845,570	491,082
Total direct compensation	2,494,063	3,003,170	2,416,082

\* In anticipation of possible COVID-19 ramifications, Ms. Southern took a voluntary base salary reduction of 50% from June 1, 2020 to December 31, 2020.

\*\* Mid-term incentive value represents the dividends paid in 2020 prior to the 2018 and 2019 mid-term incentive awards being cancelled. Canadian Utilities did not grant units under the mid-term incentive plan in 2020.

\*\*\*Long-term incentive awards were not granted as share appreciation rights, only stock options were awarded.

These changes occurred in 2020 and were approved by GOCOM.

#### **EMPLOYMENT AGREEMENT**

Ms. Southern has an employment agreement with Canadian Utilities that is reviewed and approved regularly. It is currently extended to February 28, 2024. The agreement includes insurance benefits if Ms. Southern dies or becomes disabled before she retires or employment is terminated. The amount is based on her salary, using formulas that take into account the amounts payable to her under Canadian Utilities' group life insurance policies and disability income programs. It also includes supplemental pension benefits, which are described on Page 51.



### **DENNIS A. DECHAMPLAIN**

Executive Vice President & Chief Financial Officer

	Calgary, Canada	
-	Years of service	28
	Age	57

Mr. DeChamplain is Executive Vice President & Chief Financial Officer of Canadian Utilities and ATCO. He is responsible for Finance, Accounting, Treasury, Taxation, Risk Management, Information Technology, Investor Relations and and the administration of Internal Audit. He joined ATCO in 1992 and has held progressively senior roles in Canadian Utilities and ATCO. He was appointed to his current role in June 2017.

COMPENSATION

	2020 (\$)	2019 (\$)	2018 (\$)
Cash			
Base salary	501,409	424,778	333,267
Short-term incentive	720,000	287,680	240,625
Total cash compensation	1,221,409	712,458	573,892
Equity			
Mid-term incentive	60,085*	520,870	260,723
Long-term incentive			
Stock options	192,836	33,514	4,096
Share appreciation rights	N/A**	33,514	4,096
Total equity	252,921	587,898	268,915
Total direct compensation	1,474,330	1,300,356	842,807

\* Mid-term incentive value represents the dividends paid in 2020 prior to the 2018 and 2019 mid-term incentive awards being cancelled. Canadian Utilities did not grant units under the mid-term incentive plan in 2020.

\*\*Long-term incentive awards were not granted as share appreciation rights, only stock options were awarded.

These changes occurred in 2020 and were approved by GOCOM.



### **SIEGFRIED W. KIEFER**

President & Chief Executive Officer

Calgary, Canada	
Years of service	38
Age	62

Mr. Kiefer is President & Chief Executive Officer of Canadian Utilities and Member, Office of the Chair, ATCO. He is responsible for leading the development and execution of Canadian Utilities' growth strategy, and ensuring its alignment with short and long-term objectives. He joined ATCO in 1983 and has held progressively senior roles in ATCO and Canadian Utilities. He was appointed to the role of President & Chief Executive Officer of Canadian Utilities in 2019.

COMPENSATION

	<b>2020</b> (\$)	2019 (\$)	2018 (\$)
Cash			
Base salary	810,000	797,863	732,813
Short-term incentive	1,080,000	719,200	437,500
Total cash compensation	1,890,000	1,517,063	1,170,313
Equity			
Mid-term incentive	78,372*	556,377	518,694
Long-term incentive			
Stock options	218,547	33,514	8,191
Share appreciation rights	N/A**	33,514	8,191
Total equity	296,919	623,405	535,076
Total direct compensation	2,186,919	2,140,468	1,705,389

\* Mid-term incentive value represents the dividends paid in 2020 prior to the 2018 and 2019 mid-term incentive awards being cancelled. Canadian Utilities did not grant units under the mid-term incentive plan in 2020.

\*\*Long-term incentive awards were not granted as share appreciation rights, only stock options were awarded.

These changes occurred in 2020 and were approved by GOCOM.

#### **EMPLOYMENT AGREEMENT**

Mr. Kiefer has an employment agreement with Canadian Utilities in his role as Chief Executive Officer of Canadian Utilities. His employment agreement came into effect on March 1, 2019 and is reviewed regularly. It is currently effective until February 28, 2022. The agreement includes insurance benefits if Mr. Kiefer dies or becomes disabled before he retires or employment is terminated. The amount is based on his salary, using formulas that take into account the amounts payable to him under Canadian Utilities' group life insurance policies and disability income programs. It also includes supplemental pension benefits, which are described on Page 51.



# **GEORGE J. LIDGETT**

Executive Vice President & General Manager, Utilities

Calgary, Canada	
Years of service	35
Age	59

Mr. Lidgett held the position of Executive Vice President & General Manager, Utilities of Canadian Utilities until his retirement effective January 1, 2021. He oversaw the company's natural gas and electric utilities in Alberta and Canada's North, focusing on building upon Canadian Utilities track record of operational and regulatory excellence. Mr. Lidgett joined ATCO in 1985 and held a variety of leadership positions across Canadian Utilities and ATCO.

COMPENSATION

	2020 (\$)	2019 (\$)	2018 (\$)
Cash			
Base salary	485,000	482,500	468,750
Short-term incentive	420,000	290,000	230,000
Total cash compensation	905,000	772,500	698,750
Equity			
Mid-term incentive	39,186*	277,343	254,037
Long-term incentive			
Stock options	0	16,757	4,096
Share appreciation rights	N/A**	16,757	4,096
Total equity	39,186	310,857	262,229
Total direct compensation	944,186	1,083,357	960,979

\* Mid-term incentive value represents the dividends paid in 2020 prior to the 2018 and 2019 mid-term incentive awards being cancelled.

## MARSHALL F. WILMOT



President, ATCO Energy Ltd. & Chief Digital Officer

Calgary, Canada	
Years of service	3
Age	60

Mr. Wilmot is President, ATCO Energy Ltd. & Chief Digital Officer for Canadian Utilities and ATCO. He is responsible for the operational and financial performance of our retail businesses: ATCOenergy; ATCO Blue Flame Kitchen; and our recently launched Rümi business, and in his role as Chief Digital Officer, he is responsible for creating a holistic digital strategy. Mr Wilmot joined ATCO in 2018.

COMPENSATION

	2020 (\$)	2019 (\$)	2018 (\$)
Cash			
Base salary	427,500	427,275	375,000
Short-term incentive	427,500	189,900	125,000
Total cash compensation	855,000	617,175	500,000
Equity			
Mid-term incentive	57,473*	123,402	698,397
Long-term incentive			
Stock options	5,142	5,027	4,096
Share appreciation rights	N/A**	5,027	4,096
Total equity	62,615	133,456	706,589
Total direct compensation	917,615	750,631	1,206,589

\* Mid-term incentive value represents the dividends paid in 2020 prior to the 2018 and 2019 mid-term incentive awards being cancelled. Canadian Utilities did not grant units under the mid-term incentive plan in 2020.

\*\*Long-term incentive awards were not granted as share appreciation rights, only stock options were awarded.

These changes occurred in 2020 and were approved by GOCOM.

# 2020 COMPENSATION DETAILS

#### **Summary Compensation Table**

The table below summarizes the total compensation of each of the named executives received or awarded for the years ended December 31, 2018, 2019 and 2020. In 2020, all of the named executives had a dual role for Canadian Utilities and for ATCO, our parent company with the exception of George J. Lidgett. The table below shows how the compensation expense for executives with dual roles has been shared over the past three years.

	Amount paid by Canadian Utilities	Amount paid by ATCO	Combined total reported in ATCO proxy circular
2020	90.0 %	10.0 %	100 %
2019	89.9 %	10.1 %	100 %
2018	87.5 %	12.5 %	100 %

The compensation we report below for all named executives is the compensation they received from Canadian Utilities.

					y incentive npensation			
	Salary	Share based awards <sup>1</sup>	Option based awards <sup>2,3</sup>	Annual incentive plans	Long term incentive plans	Pension value <sup>4</sup>	All other compensation <sup>5</sup>	Total compensation
Nancy C	. Southern							
Executive	e Chair							
2020	637,500*	56,602	359,961	1,440,000	N/A	2,294,195 <sup>6</sup>	31,500	4,819,758
2019	899,000	409,886	435,684	1,258,600	N/A	(2,203,557)	31,465	831,078
2018	875,000	384,596	106,486	1,050,000	N/A	1,049,206	30,625	3,495,913
Dennis A	A. DeChampla	ain						
Executive	e Vice Preside	nt & Chief F	inancial Off	cer				
2020	501,409	60,085	192,836	720,000	N/A	4,416,791 <sup>7</sup>	17,549	5,908,670
2019	424,778	520,870	67,028	287,680	N/A	24,480	14,448	1,339,284
2018	333,267	260,723	8,192	240,625	N/A	23,188	6,207	872,202
Siegfried	d W. Kiefer							
Presiden	t & Chief Exec	utive Office	er					
2020	810,000	78,372	218,547	1,080,000	N/A	203,228 <sup>8</sup>	28,350	2,418,497
2019	797,863	556,377	67,028	719,200	N/A	(876,676)	27,925	1,291,717
2018	732,813	518,694	16,382	437,500	N/A	382,851	25,649	2,113,889
George J	. Lidgett							
Executive	e Vice Preside	nt & Genera	al Manager,	Utilities				
2020	485,000	39,186	0	420,000	N/A	152,308	6,063	1,102,557
2019	482,500	277,343	33,514	290,000	N/A	203,535	5,438	1,292,330
2018	468,750	254,037	8,192	230,000	N/A	251,971	3,516	1,216,466
Marshal	l F. Wilmot							
	t, ATCO Energ			ficer				
2020	427,500	57,473	5,142	427,500	N/A	26,439	10,688	954,742
2019	427,275	123,402	10,054	189,900	N/A	25,855	10,682	787,168
2018	375,000	698,397	8,192	125,000	N/A	22,083	2,813	1,231,485

\* In anticipation of possible COVID-19 ramifications, Ms. Southern took a voluntary base salary reduction of 50% from June 1, 2020 to December 31, 2020.

1 The grant date fair value for MTIP granted in past years was determined in consultation with our independent advisors. The accounting fair value was based on the full value share price at the time of grant and the grant date fair value used for compensation benchmarking purposes reflected a discount applied to account for performance hurdles that had to be met in order for the MTIP to vest. The share based awards value includes the dividends received during the respective calendar year. Canadian Utilities did not grant units under the mid-term incentive plan in 2020. This change was approved by GOCOM.

	2019	2018	
	July	March	
MTIP Assumptions			
Grant date fair value	23.38	22.10	
Accounting fair value	35.97	34.00	

2 The option values shown for the last three years are the grant date fair values determined using the Black-Scholes method, the same method used for determining the accounting fair values. The assumptions used were as follows:

	2020	2019	2018
	December	November	March
Option Assumptions			
Expected life (years)	6.8	6.8	6.9
Risk free rate of return	0.50%	1.47%	1.96%
Volatility	22.25%	17.53%	9.92%
Dividend yield	5.49%	4.27%	4.61%

The SAR values shown for past years are the grant date fair values determined using the Black-Scholes method, the same method used for determining the accounting fair values. Canadian Utilities did not grant SARs under the long-term incentive plan in 2020. This change was approved by GOCOM. The assumptions used for past years were as follows:

	2019	2018
	November	March
SAR Assumptions		
Expected life (years)	6.0	6.1
Risk free rate of return	1.47%	1.96%
Volatility	18.29%	7.69%
Dividend yield	4.27%	4.61%

3 Total Canadian Utilities stock options and share appreciation rights.

4 Estimated using a prescribed formula based on several assumptions. Also includes other compensatory items.

5 Employer contribution to the Employee Share Purchase Plan.

- 6 Increase in value reflects a return to a normal year pension valuation following 2019, when pension value decreased as a result of a change in the assumed retirement date.
- 7 Mr. DeChamplain joined the supplemental pension plan for all service, effective 2020.
- 8 Increase in value reflects a return to a normal year pension valuation following 2019, when pension value decreased as a result of changes in the assumed retirement date and Supplemental Employee Retirement Plan service limit.

#### **Outstanding Option-Based and Share-Based Awards**

The table below shows each named executive's outstanding incentive plan awards as of December 31, 2020.

				Option-ba	ised awards		Share-l	based awards
	Number of underlying u		Option exercise price (\$)	Option expiration date	Value of unexercised in-the- moŋey options (\$)	Number of shares that have not vested (#)	Market or payout value of share-based awards that have not vested (\$)	Market or payout value of vested share-based awards not paid out or distributed (\$)
	Options <sup>1</sup>	SARs <sup>2</sup>				MTIP		
Nancy C.	Southern							
2020	140,000	N/A	32.09	2028-12-15	0	N/A	N/A	N/A
2019	65,000	65,000	38.97	2029-11-15	0	N/A	N/A	N/A
2018	65,000	65,000	34.13	2028-03-15	0	N/A	N/A	N/A
2017	65,000	65,000	38.07	2027-03-15	0	N/A	N/A	N/A
2016	62,500	62,500	36.08	2026-03-25	0	N/A	N/A	N/A
2015	50,000	50,000	40.78	2025-03-15	0	N/A	N/A	N/A
2014	50,000	50,000	39.45	2024-03-15	0	N/A	N/A	N/A
2013	60,000	60,000	39.04	2023-03-15	0	N/A	N/A	N/A
2012	50,000	50,000	33.18	2022-03-22	0	N/A	N/A	N/A
	DeChamplain							
2020	75,000	N/A	32.09	2028-12-15	0	N/A	N/A	N/A
2019	10,000	10,000	38.97	2029-11-15	0	N/A	N/A	N/A
2018	5,000	5,000	34.13	2028-03-15	0	N/A	N/A	N/A
2017	1,000	1,000	38.07	2027-03-15	0	N/A	N/A	N/A
2017	4,000	4,000	41.54	2027-06-25	0	N/A	N/A	N/A
2016	3,000	3,000	36.08	2026-03-25	0	N/A	N/A	N/A
2015	1,000	1,000	40.78	2025-03-15	0	N/A	N/A	N/A
2014	1,500	1,500	39.45	2024-03-15	0	N/A	N/A	N/A
2013	2,000	2,000	39.04	2023-03-15	0	N/A	N/A	N/A
2012	2,000	2,000	33.18	2022-03-22	0	N/A	N/A	N/A
2011	2,000	2,000	24.74	2021-03-15	25,420	N/A	N/A	N/A
Siegfried	85,000	N/A	32.09	2028-12-15	0	N/A	N/A	N/A
2020	10,000	10,000	38.97	2028-12-15	0	N/A	N/A N/A	N/A
2019	10,000	10,000	34.13	2029-11-15	0	N/A	N/A N/A	N/A
2018	10,000	10,000	34.13	2028-03-15	0	N/A	N/A N/A	N/A
2017	7,500	7,500	36.08	2026-03-25	0	N/A	N/A	N/A
2010	7,500	7,500	40.78	2020-03-23	0	N/A	N/A	N/A
2013	10,000	10,000	39.45	2023-03-15	0	N/A	N/A	N/A
2014	10,000	10,000	39.04	2024-03-15	0	N/A	N/A	N/A
2013	7,500	7,500	33.18	2022-03-22	0	N/A	N/A	N/A
2012	5,000	5,000	24.74	2022-03-22	63,550	N/A	N/A	N/A
George J.		3,000	2 / 1	2021 03 13	03,550		10/7	
2019	5,000	5,000	38.97	2029-11-15	0	N/A	N/A	N/A
2018	4,000	4,000	34.13	2028-03-15	ō	N/A	N/A	N/A
2017	5,000	5,000	38.07	2027-03-15	0	N/A	N/A	N/A
2016	1,500	1,500	36.08	2026-03-25	0	N/A	N/A	N/A
2015	1,000	1,000	40.78	2025-03-15	0	N/A	N/A	N/A
Marshall	F. Wilmot				- 1			
2020	2,000	N/A	32.09	2028-12-15	0	N/A	N/A	N/A
2019	1,500	1,500	38.97	2029-11-15	0	N/A	N/A	N/A
2018	5,000	5,000	34.13	2028-03-15	0	20,000	621,800	N/A

1 Options to buy Canadian Utilities Class A shares.

2 Share appreciation rights based on Canadian Utilities Class A shares.

3 The difference between the market value as of December 31, 2020, of Canadian Utilities Class A shares (\$31.09) underlying the option-based awards and the exercise price of the option-based awards.

4 Based on the market value as at December 31, 2020, of Canadian Utilities Class A shares (\$31.09).

The table below shows the total holdings and value of options and SARs held by the named executives at the end of the year, and the options and SARs they exercised in 2020 .

			egate holdings and nd SARs held on De			Options and SARs exercised in 2020
		Number of unexercised options/SARs (#)	Value	e of unexercised in-the-money options/SARs (\$)	Securities acquired on exercise (#)	Aggregate value realized (\$)
	Exercisable	Unexercisable	Exercisable	Unexercisable		
Nancy C. South	iern					
In 2020, Ms. Sou	uthern exercised:					
• 25,000 options	and 25,000 SARs (	on Canadian Utili	ties Class A shares	5		
Canadian Utilitie	es Class A					
Options	338,000	269,500	0	0	25,000	181,375
SARs	338,000	129,500	0	0	N/A	181,375
Dennis A. DeCh	namplain					
Mr. DeChampla	in did not exercise	any options or S	ARs in 2020			
Canadian Utilitie	es Class A					
Options	17,900	88,600	12,710	0	N/A	N/A
SARs	17,900	13,600	12,710	0	N/A	N/A
Siegfried W. Kie	efer			·		
Mr. Kiefer did n	ot exercise any opt	ions or SARs in 2	.020			
Canadian Utilitie	es Class A					
Options	58,000	104,500	31,775	0	N/A	N/A
SARs	58,000	19,500	31,775	0	N/A	N/A
George J. Lidge	tt			·		
Mr. Lidgett did r	not exercise any op	tions or SARs in	2020			
Canadian Utilitie	es Class A					
Options	7,200	9,300	0	0	N/A	N/A
SARs	7,200	9,300	0	0	N/A	N/A
Marshall F. Wil	mot					
Mr. Wilmot did ı	not exercise any op	otions or SARs in	2020	,		
Canadian Utilitie	es Class A					
Options	2,300	6,200	0	0	N/A	N/A
SARs	2,300	4,200	0	0	N/A	N/A

#### Incentive plan awards - value vested or earned during the year

The table below shows incentive plan awards that have vested or were earned for each named executive during 2020.

Year ended December 31, 2020		Option-based awards	Share-based awards	Non-equity incentive plan compensation
		Amount vested during the year (\$)	Value vested during the year (\$)	Value earned during the year (\$)
	Options <sup>1</sup>	SARs <sup>2</sup>		
Nancy. C. Southern	0	0	372,702	1,440,000
Dennis A. DeChamplain	0	0	383,225	720,000
Siegfried W. Kiefer	0	0	710,572	1,080,000
George J. Lidgett	0	0	355,286	420,000
Marshall F. Wilmot	0	0	57,473	427,500

1 Options to buy Canadian Utilities Class A shares.

2 Share appreciation rights based on Canadian Utilities Class A shares.

#### Equity compensation plan information

	Non-voting shares to be issued upon exercise of outstanding options	Weighted average exercise price of outstanding options	Non-voting shares remaining available for future issuance under equity compensation plans (not including outstanding options)	Total number of outstanding non-voting shares	Non-voting shares to be issued upon exercise of outstanding options (as a % of total outstanding non-voting shares)	Non-voting shares available for future issuance (as a % of total outstanding non-voting shares)
December 31, 2020						
Canadian Utilities	1,252,850	\$35.26	4,552,000	199,410,836	0.6 %	2.3 %
March 8, 2021						
Canadian Utilities	1,247,750	\$35.27	4,555,100	199,177,951	0.6 %	2.3 %

#### **Incentive Plan Awards**

Plan details for Stock Option Plans				
	Canadian Utilities			
Maximum number of	12,800,000 Canadian Utilities Class A shares			
shares that can be issued:	<ul> <li>(4.7% of outstanding Canadian Utilities Class A and Class B shares as of December 31, 2020)</li> </ul>			
Number of	9,861,250 Canadian Utilities Class A shares			
outstanding securities awarded:	<ul> <li>(3.6% of outstanding Canadian Utilities Class A and Class B shares as of December 31, 2020</li> </ul>			
Activity in 2020:	488,000 options were granted			
	<ul> <li>34,800 Canadian Utilities Class A shares were issued on the exercise of options</li> </ul>			
	9,800 options were cancelled			

#### **Dilution Measure**

Burn rate is calculated as the number of shares granted divided by the weighted average number of securities outstanding. The weighted average number of securities outstanding during the period is the number of securities outstanding at the beginning of the period, adjusted by the number of securities bought back or issued during the period multiplied by a time-weighting factor. The table below provides the burn rate for the past three fiscal years.

December 31, 2020	December 31, 2019	December 31, 2018
0.18%	0.05%	0.05%

# **Pension and Retirement Benefits**

#### **Defined benefit**

The table below shows the pension benefits and accrued obligations under all registered pension plans and supplemental arrangements for each of the named executives. See Page 51 for more information about our pension plans.

	Annual benefits payable of years (\$)		Opening present value of defined		Non-	Closing present value of	
	credited service (#)	At year end	At Age 65	benefit obligation (\$)	Compensatory change (\$)	compensatory change (\$)	defined benefit obligation (\$)
Nancy C. Southern	25.00	1,814,400	1,814,400	28,476,892	2,294,195	3,759,574	34,530,661
Dennis A. DeChamplain	27.92	94,199	156,423	0	4,391,744 <sup>1</sup>	601,880	4,993,624
Siegfried W. Kiefer	37.00	544,833	586,554	12,106,193	203,228	1,554,037	13,863,458
George J. Lidgett	35.00	309,098	309,098	8,073,264	152,308	786,725	9,012,297

1 Mr. DeChamplain joined the supplemental pension plan for all service, effective 2020.

Number of years of credited service is the time the executive has been a member of the pension plan, and is used to calculate the pension.

Annual benefits payable at year end is based on the defined benefit credited service and actual average pensionable earnings at December 31, 2020. The benefits are reduced if a named executive is eligible for early retirement.

Annual benefits payable at age 65 is based on actual average pensionable earnings at December 31, 2019, and their projected service at age 65, to a maximum of 35 years service (with the exception to Supplemental Employee Retirement Plan maximum for Siegfried W. Kiefer).

The Company calculates the accrued pension obligation using the method prescribed by IFRS and based on management's best estimate of future events that affect the cost of pensions, including assumptions about adjustments to base salary in the future.

The compensatory change includes the service cost, differences between actual and estimated earnings, the impact of plan amendments and past service benefits, as well as changes in expected future retirement dates.

The non-compensatory change includes interest on the obligation, the impact of assumption changes, and the impact of changing the Canadian Utilities allocation from 89.9 per cent in 2019 to 90.0 per cent in 2020. See Note 13, Retirement Benefits, in our 2020 annual consolidated financial statements for more information about the methods and assumptions used to calculate accrued obligations.

#### **Defined Contribution**

The table below shows the defined contribution disclosure for the named executives.

	Accumulated value at start of year	Compensatory (\$)	Accumulated value at year end (\$)
Dennis A. DeChamplain	756,499	25,047	847,855
Marshall F. Wilmot	50,046	26,439	82,384

The compensatory amount is the Company's contribution. Participants are responsible for their investments and may invest contributions in a broad selection of funds.

# **Termination and Change of Control**

Termination of employment of an executive is subject to applicable legislation and common law provisions as there are no employment agreements in place for the named executives, except for Ms. Southern and Mr. Kiefer. The table below shows how a change in employment status affects the different compensation components.

We consider there to be a *change of control* when holders of more than 50 per cent of our Class B shares accept an offer for any portion or all of our shares. This change can be by way of a takeover bid or some other means, as long as it is not the result of a transaction to convert Canadian Utilities to a trust with our share owners owning more than 50 per cent of the voting securities of the trust.

We have employment agreements with Ms. Southern, our Executive Chair and Mr. Kiefer, our President & Chief Executive Officer. See Pages 59 and 61 respectively for more information.

Retirement	• Salary ends
	<ul> <li>Retiring allowance is based on years of service to a maximum of one month's salary</li> </ul>
	<ul> <li>Retiree health benefits coverage starts when he or she retires, and continues until six months after the pensioner dies</li> </ul>
	<ul> <li>Annual incentive is paid on a pro rata basis to the retirement date</li> <li>All vested options and share appreciation rights can be exercised within 24 months of the retirement date, or on the expiry date if earlier</li> <li>All unvested options and share appreciation rights granted in 2019 and prior are forfeited on the retirement date</li> </ul>
	<ul> <li>All options granted after 2019 will continue to vest over the four-year term and expire eight years after the grant date</li> <li>Pension benefits are provided based on membership in the plan</li> </ul>
Resignation	<ul> <li>All salary and benefits end</li> <li>Annual incentive for the current year is forfeited</li> <li>All vested options and share appreciation rights can be exercised within 90 days of</li> </ul>
	the resignation date, or on the expiry date if earlier
	<ul> <li>All unvested options, share appreciation rights and mid-term incentives are forfeited on the resignation date</li> <li>Pension is paid as a commuted value or deferred benefit</li> </ul>
	· Perision is paid as a commuted value of deferred benefit
Termination	<ul> <li>All salary and benefits end</li> <li>Annual incentive for the current year is forfeited</li> <li>All vested options and share appreciation rights can be exercised within 90 days of the termination date or on the event date if earlier.</li> </ul>
	<ul><li>the termination date, or on the expiry date if earlier</li><li>All unvested options, share appreciation rights and mid-term incentives are forfeited on the termination date</li></ul>
	Pension is paid as a commuted value or deferred benefit
	• If applicable, severance is provided based on employment standards and common law provisions
Change of control	

The table below shows incremental amounts that would be paid to the named executives if their employment had been terminated on December 31, 2020, because of retirement, resignation, termination or a change of control.

	Incremental Amounts	Retirement (\$)	Resignation (\$)	Termination (\$)	Change of control (\$)
Nancy C. Southern					
	Cash payment				
	Share-based awards				0
	Pension				
	Benefits				
	Perquisites				
	Total				0
Dennis A. DeChampla	in				
	Cash payment				
	Share-based awards				0
	Pension				
	Benefits				
	Perquisites				
	Total				0
Siegfried W. Kiefer					
	Cash payment				
	Share-based awards				0
	Pension				
	Benefits				
	Perquisites				
	Total				0
George J. Lidgett					
	Cash payment				
	Share-based awards				0
	Pension				
	Benefits				
	Perquisites				
	Total				0
Marshall F. Wilmot					
	Cash payment				
	Share-based awards				621,800
	Pension				
	Benefits				
	Perquisites				
	Total				621,800

# OTHER INFORMATION

## **Directors and Officers Liability Insurance**

Canadian Utilities, ATCO and their subsidiaries have purchased insurance with an annual aggregate limit of \$200 million. Coverage for the directors and officers is \$200 million, with coverage for Canadian Utilities, ATCO and their subsidiaries limited to \$175 million. Canadian Utilities paid a premium of \$580,451 in the financial year ended December 31, 2020. No part of the premium was paid by a director or officer. Canadian Utilities is responsible for the first \$1 million of any securities claim and for the first \$500,000 of any other loss. There is no deductible in respect of claims against any director or officer.

## **Loans to Directors and Officers**

Canadian Utilities does not provide loans to directors or senior executive officers except for:

- Senior executive officers that are transferred at the request of the Company from one place of employment to another who may require bridge financing or a market differential loan
- Senior executive officers requiring an advance to fund significant expenses to be incurred on behalf of the Company that will be settled through submission of an expense account.

Internal policies detail the specifics of the handling of these exceptions.

## **Share Owner Proposals**

A proposal to be included in the management proxy circular for the next annual meeting of share owners must be received by Canadian Utilities on or before December 7, 2021.

## **Additional Information**

Additional information about Canadian Utilities is available on SEDAR at <u>www.sedar.com</u>. Information about Canadian Utilities' business is provided in its annual information form dated February 24, 2021. Financial information is provided in Canadian Utilities' financial statements and the management's discussion and analysis for the year ended December 31, 2020.

Copies of these documents and additional copies of this Circular may be obtained upon request from Investor Relations at 3<sup>rd</sup> Floor, West Building, 5302 Forand Street S.W., Calgary, Alberta, T3E 8B4.

Corporate information, including our privacy commitment, is also available on Canadian Utilities' website: <u>www.canadianutilities.com</u>.

The contents and the sending of this Circular have been approved by the directors of Canadian Utilities.

Dated March 8, 2021

[Signed by C. Gear]

Carol Gear Corporate Secretary

# SCHEDULE A – BOARD OF DIRECTORS MANDATE

The Board of Directors (the Board) of Canadian Utilities Limited (the Corporation) is responsible for the stewardship of the Corporation and for overseeing the conduct of the business of the Corporation and the activities of management, who are responsible for the day-to-day conduct of the business.

## **COMPOSITION AND OPERATION**

The Board operates by reserving certain powers to itself and delegating certain of its authorities to management. The Board retains responsibility for managing its own affairs, including selecting its chair, planning its composition and size, nominating candidates for election to the Board, determining independence of Board members, constituting committees of the Board, determining director compensation, periodically discussing matters of interest separate from and independent of any influence from management, and assessing the effectiveness of the Board, committees and directors in fulfilling their responsibilities. Subject to the articles and by-laws of the Corporation and the Canada Business Corporations Act (the CBCA), the Board may constitute, seek the advice of, and delegate powers, duties and responsibilities to committees of the Board.

## **RESPONSIBILITIES**

The Board's primary responsibilities are to enhance and preserve long-term shareholder value and to ensure that the Corporation meets its obligations on an on-going basis and operates in a reliable and prudent manner. In performing its duties, the Board should also consider the legitimate interests that other interested parties, such as employees, customers and communities, may have in the Corporation. In broad terms, the stewardship of the Corporation involves the Board in strategic planning, risk management and mitigation, senior management determination, communication planning, and internal control integrity. More specifically, the Board is responsible for:

- a. to the extent feasible, satisfying itself as to the integrity of the Chief Executive Officer (CEO) and other executive officers and that the CEO and other executive officers create a culture of integrity throughout the organization,
- b. adopting a strategic planning process and approving, on at least an annual basis, a strategic plan for the Corporation which takes into account, among other things, the opportunities and risks of the business,
- c. identifying the principal risks of the Corporation's business and ensuring the implementation of appropriate systems to manage these risks,
- d. succession planning (including appointing, training and monitoring senior management),
- e. adopting a communication policy for the Corporation that includes measures for receiving feedback from interested parties,
- f. the Corporation's internal control and management information systems,
- g. developing the Corporation's approach to corporate governance, including developing a set of corporate governance principles and guidelines that are specifically applicable to the Corporation, and
- h. on an individual basis, attending Board meetings, reviewing meeting materials in advance of meetings, and complying with the other expectations and responsibilities of directors of the Corporation established by the Board.

# **SPECIFIC DUTIES**

The Board's specific duties, obligations and responsibilities fall into the following categories:

#### 1. Legal Requirements

- a. The Board has oversight responsibility for the Corporation's satisfaction of its legal obligations and for properly preparing, approving and maintaining the Corporation's documents and records.
- b. The Board has the statutory obligation to
  - i. manage or supervise the management of the business and affairs of the Corporation,
  - ii. act honestly and in good faith with a view to the best interests of the Corporation,
  - iii. exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances, and
  - iv. act in accordance with its obligations contained in the CBCA and the regulations thereunder, the Corporation's articles and by-laws, and other relevant legislation and regulations.
- c. The Board has the statutory obligation to consider certain matters as a board of directors. The Board may not delegate to management or to a committee of the Board the authority to
  - i. submit to the shareholders any question or matter requiring the approval of the shareholders,
  - ii. fill a vacancy among the directors or in the office of auditor, or appoint additional directors,
  - iii. issue securities except in the manner and on the terms authorized by the Board,
  - iv. declare dividends,
  - v. purchase, redeem or otherwise acquire shares issued by the Corporation, except in the manner and on the terms authorized by the Board,
  - vi. pay a commission to any person in consideration of the person's purchasing or agreeing to purchase shares of the Corporation from the Corporation or from any other person, or procuring or agreeing to procure purchasers for shares of the Corporation, except as authorized by the Board,
  - vii. approve any management proxy circular relating to a solicitation of proxies by or on behalf of management of the Corporation,
  - viii. approve any take-over bid circular or directors' circular,
  - ix. approve any annual financial statements of the Corporation, or
  - x. adopt, amend or repeal by-laws.

#### 2. Independence

The Board is responsible for implementing appropriate structures and procedures to permit the Board to function independently of management.

#### 3. Strategic Planning

The Board is responsible for ensuring that there are long-term goals and a strategic planning process in place for the Corporation and participating with management, at least annually, directly or through its committees in approving the strategic plan by which the Corporation proposes to achieve its goals.

#### 4. Risk Management

The Board is responsible for understanding the principal risks of the business in which the Corporation is engaged, achieving a proper balance between risks incurred and the potential return to shareholders, and confirming that there are systems in place that effectively monitor and manage those risks with a view to the long-term viability of the Corporation.

### 5. Appointment, Training and Monitoring of Senior Management

The Board is responsible for:

- a. appointing the CEO of the Corporation, monitoring and assessing the CEO's performance, determining the CEO's compensation, and providing advice and counsel to the CEO in the execution of the CEO's duties,
- b. approving the appointment and remuneration of senior executive officers of the Corporation, and
- c. confirming that adequate provision has been made for the training and development of management and for the orderly succession of management.

#### 6. Reporting and Communication

The Board is responsible for:

- a. verifying that the Corporation has in place policies and programs to enable the Corporation to communicate effectively with its shareholders, other interested parties and the public generally,
- b. verifying that the financial performance of the Corporation is adequately reported to shareholders, other security holders and regulators on a timely and regular basis,
- c. verifying that the Corporation's financial results are reported fairly and in accordance with generally accepted accounting principles,
- d. verifying the timely reporting of any other developments that have a significant and material effect on the value of the Corporation, and
- e. reporting annually to shareholders on the Board's stewardship of the affairs of the Corporation for the preceding year.

#### 7. Monitoring and Acting

The Board is responsible for:

- a. verifying that the Corporation operates at all times within applicable laws and regulations to the highest ethical and moral standards,
- b. approving and monitoring compliance with the significant policies and procedures by which the Corporation is operated,
- c. verifying that the Corporation sets appropriate environmental standards in its operations and is in compliance with environmental laws and regulations,
- d. verifying that the Corporation has in place appropriate programs and policies for the health and safety of its employees in the workplace,
- e. monitoring the Corporation's progress toward its goals and objectives and revising and altering its direction through management in response to changing circumstances,
- f. taking action when the Corporation's performance falls short of its goals and objectives or when other special circumstances warrant,
- g. verifying that the Corporation has implemented adequate disclosure controls and procedures and internal control and information systems,
- h. ensuring that the Board receives from senior management on a timely basis the information and input required to enable the Board to effectively perform its duties,
- i. adopting a written code of business conduct and ethics and monitoring compliance with the code,
- j. annually assessing the adequacy of this Mandate and making any changes deemed necessary or appropriate, and
- k. conducting and acting upon annual assessments and evaluations of the Board, committees of the Board and individual directors.

### 8. Other

The foregoing list of duties is not exhaustive. The Board may perform any other activities consistent with this mandate, the Corporation's articles and by-laws, and any other governing laws, as the Board deems necessary or appropriate.

# SCHEDULE B – 2020 COMPARATOR COMPANIES

3M AbbVie **ABC** Technologies Accenture AIG Aimia Air Liquide Airbus Group (EADS) Alberta Electric System Operator Alberta Health Services Alberta Investment Management Alcon Algonquin Power & Utilities Allianz Global Corporate & Specialty Allstate AltaGas Altex Energy Altus Group American Sugar Refining Aramark ARM Associated British Foods Astellas Pharma Astra7eneca **ATB** Financial Atlantic Central Avanade Aviva Axium Infrastructure Barrick Gold Bausch Health Companies Inc. Bayer **Bell Canada** BIC Group Bombardier **Boston Scientific** RP British Columbia Hydro and Power Authority British Columbia Investment Management **Broadridge Financial Solutions Brookfield Global Integrated Solutions** 

Bruce Power **CAAT** Pension Plan Cadillac Fairview Corporation CAE Caisse de dépôt et placement du Québec Calgary Co-operative Association Campbell Soup Canada Life Canada Post **Canadian Medical Association Holdings** Canadian National Railway **Canadian Natural Resources** Canadian Pacific Railway **Canadian Tire Corporation Canadian Tire Financial Services** Canopy Growth **Capital Power** Cargill Carmeuse North America Group **Carrier Global Corporation Catalent Pharma Solutions Caterpillar Financial Services CBRE** Group CDK Global CDW Cedar Fair Celestica **Cenovus Energy CF** Industries CGI - Conseillers en Gestion et Informatique Chevron Canada Resources (Upstream) Children's Place Cimpress **Cisco Systems** CLEAResult **CN** Investment Division **CNA** Insurance **CNH** Industrial Coast Capital Savings Credit Union Coca-Cola Colas

**Colliers International** Computershare Concentra Bank **Connect First Credit Union** ConocoPhillips **Co-operators General Insurance** Corix Couche-Tard **CPP** Investment Board **Crescent Point Energy** CSL Dana Danaher Danone Canada **DENSO** International **Designer Brands** Deutsche Post Domtar **DXC** Technology Dynacare Ecolab **Economical Insurance** Elekta **Element Fleet Management** Eli Lilly Emera **Emergent BioSolutions** Empire Life Enbridge Englobe Enmax Corporation **EPCOR Utilities** Equifax Ericsson Ernst & Young Establishment Labs Euromoney Export Development Canada FCT Insurance Federated Co-Operatives Limited FedEx Express Ferring Pharmaceuticals FGL Sports Fiera Capital **Finning International** FirstGroup Fiserv

Flour Ford FortisAlberta Fortune Brands Home & Security Galderma Manufacturing **GE** Aviation GE Healthcare **GE Renewable Energy** General Dynamics Land Systems General Electric **Genworth Financial Global Payments** Guerbet H.W. Siebens Charitable Foundation Havas Group Henry Schein Hilton Worldwide Holt Renfrew Home Trust Company HOOPP Hudson's Bay Husky Energy Hydro One Hydro-Québec IAMGOLD Corporation IBM **IDEX** Corporation Imperial Oil Independent Order of Foresters Industrial-Alliance Life Insurance Company Ingenico Insurance Corporation of British Columbia Intact Financial Corp. Intact Investment Management Inter Pipeline Limited International Game Technology Investment Management Corporation of Ontario Irving Oil lvari Jabil Circuit Johnson & Johnson Iohnson Controls KalTire Kantar Group KAR Global KBR KeHE Distributors

Kellogg Keurig Dr Pepper KI, Inc Kinross Gold KONE Kruger L3Harris Lactalis LafargeHolcim Ledcor Group of Companies Leggett and Platt Lehigh Hanson Liberty Mutual Insurance Lincoln Electric Loblaw Companies Loto-Québec LoyaltyOne Lululemon Athletica Manulife Financial Maple Leaf Foods Mars North America MasterCard Matrix Service Mawer Investment Management Medline Industries **MEG Energy** Methanex Michelin Micro Focus MoneyGram Mosaic Mouvement Desjardins MSD Munich Re Group NOV Inc. NBC Universal Newfoundland Power Newmont Mining Northbridge **NOVA Chemicals** Novartis Novo Nordisk NOW Foods Numeris Nutrien Obsidian Energy Ltd. Old Republic Insurance Company of Canada

OMERS Ontario Power Generation Ontario Teachers' Pension Plan Board **OPSEU** Pension Trust Otéra Capital Inc. **Otis Elevator Company** Ovintiv Paladin Labs Pearson Pembina Pipeline PepsiCo Pfizer Pilot Flying J Procter & Gamble Purolator QuadReal Quartz Enterprises **Rayonier Advanced Materials Raytheon Technologies RBC Financial Group** Refinitiv Reinsurance Group of America (RGA) Repsol Oil & Gas **Rexall Pharmacy Group Richardson GMP Ricoh Americas** Rio Tinto **Riocan Management** Rogers Communications Canada Inc. **Royal Philips** RSA S&C Electric Safran Samuel, Son & Co. Limited Saputo Produits laitiers Canada s.e.n.c. SAS Institute Seaspan ULC Serco Group SGI Canada Sherwin-Williams Shire Siemens SNC-Lavalin Sodexo Stantec Starbucks Stars Group (The)

Stryker SUEZ Water Technologies & Solutions Sunbelt Rentals Suncor Energy Sunwing Travel Group Symcor Inc. Syncrude Canada TC Energy **TE Connectivity** Tech Data Teck Resources Telus Teranet Teva Pharmaceutical The Commonwell Mutual Insurance Group The Master Group The Workshop Thomson Reuters Thyssenkrupp **TJX** Companies TMX Group Limited Toronto Hydro Electric Systems Trans Mountain TransAlta Corporation **Transatlantic Holdings** Travelers UFA - United Farmers of Alberta Uline **ULTA Salon, Cosmetics & Fragrances** 

**Ultra Electronics** Under Armour United Rentals University of Calgary University of Saskatchewan Valero Energy Veolia Environnement Vestcor Investments Vidéotron Ltée Vinci Viterra Walmart Warner Music Group WarnerMedia Group Waste Management Wendy's Group Western Union Winpak Wolters Kluwer Wood Group Workplace Safety and Insurance Board WPP Corporate Zoetis Zurich North America Wood Group Workplace Safety and Insurance Board WPP Corporate Zoetis Zurich North America



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