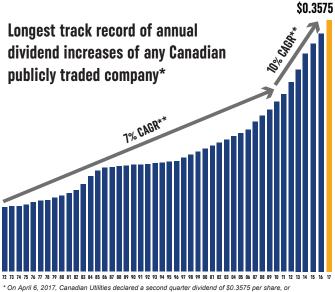
## **Q1 2017 INVESTOR FACT SHEET**

With approximately 5,400 employees and assets of \$19 billion, Canadian Utilities Limited is an ATCO company. ATCO is a diversified global corporation delivering service excellence and innovative business solutions in Electricity (electricity generation, transmission, and distribution); Pipelines & Liquids (natural gas transmission, distribution and infrastructure development, energy storage, and industrial water solutions); and Retail Energy (electricity and natural gas retail sales).

#### TRACK RECORD OF DIVIDEND GROWTH



\* On April 6, 2017, Canadian Utilities declared a second quarter dividend of \$0.3575 per share, or \$1.43 per share annualized. This is a 10 per cent increase over the quarterly dividends declared in 2016. \*\* Compound Annual Growth Rate.

#### CU AT A GLANCE

#### "A" rating by Standard & Poor's and DBRS Limited

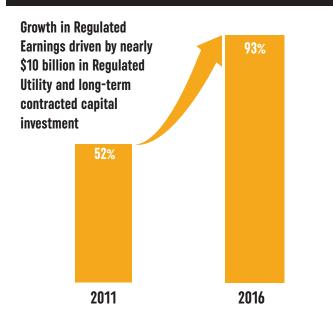
Total Assets	\$19 billion
Electric Powerlines	88,000 kms
Pipelines	65,000 kms
Power Plants	18 plants globally
Power Generating Capacity Share	2,473 MW*
Water Infrastructure Capacity	85,200 m³/d**
Natural Gas Storage Capacity	52 PJ***
Hydrocarbon Storage Capacity	200,000 m <sup>3</sup> ****
*megawatts **cubic metres per day ***petajoules ****cubic metres	

#### CU SHARE INFORMATION

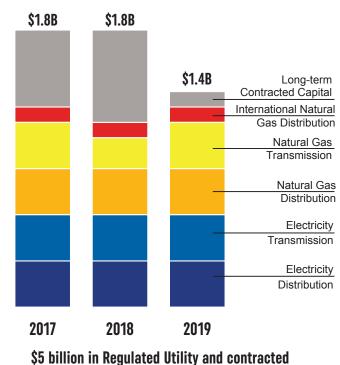
Common Shares (TSX): CU, CU.X	
Market Capitalization	\$10 billion
Weighted Average Common Shares Outstanding	268.4 million

It is important for prospective owners to understand that Canadian Utilities Limited is a diversified group of companies principally controlled by ATCO Ltd., which in turn is principally controlled by Sentgraf, a Southern family holding company. It is also important for present and prospective share owners to understand that the Canadian Utilities share registry has both Class A non-voting (CU) and Class B common (CU.X) shares.

#### **GROWING A HIGH QUALITY EARNINGS BASE**



#### FUTURE CAPITAL INVESTMENT



capital growth projects expected in 2017 - 2019

Adjusted earnings are earnings attributable to the Class A and Class B shares after adjusting for the timing of revenues and expenses associated with rate-regulated activities, dividends on equity preferred shares of the Company, and unrealized gains or losses on mark-to-market forward commodity contracts. Adjusted earnings also exclude one-time gains and losses, significant impairments, and items that are not in the normal course of business or a result of day-to-day operations. Certain statements in this document contain forward-looking information. Please refer to our forward-looking information disclaimer in Canadian Utilities' management's discussion and analysis for more information.

### Q1 2017 RESULTS

# CU REVENUES



## **CU ADJUSTED EARNINGS**



## **ELECTRICITY GLOBAL BUSINESS UNIT**

- Higher adjusted earnings in the first quarter of 2017 were mainly due to continued capital investment, growth in rate base within Regulated Electricity and lower operating costs.
- In the period 2017 to 2019, the Electric Distribution and Electric Transmission regulated businesses are planning to invest \$1.8 billion in capital growth opportunities.
- In the period 2017 to 2019, Alberta PowerLine is planning to invest \$1.2 billion in the Fort McMurray 500 kV Project.

• Higher adjusted earnings in the first quarter of 2017 were mainly due to continued capital investment and growth in rate base within Regulated

• In the period 2017 to 2019, the Natural Gas Distribution and Natural Gas Transmission regulated businesses are planning to invest \$2 billion



\$102 M

01 2016

\$118 M

01 2017

## **ADJUSTED EARNINGS**



**PIPELINES & LIQUIDS GLOBAL BUSINESS UNIT** 

Pipelines & Liquids.

in capital growth opportunities.

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