

# DISCLAIMER

Due to uncertainty surrounding the application of recent amendments to the Competition Act (Canada), these documents are provided for historical information purposes only and do not constitute active or current representations of Canadian Utilities Limited or any of its related parties. The purpose of these documents is to comply with disclosure requirements that were in effect on the date these documents were filed; Canadian Utilities undertakes no obligation to update such information except as required by applicable law. Canadian Utilities remains committed to taking steps to address climate change and continuing to engage in sustainability initiatives.



**CANADIAN UTILITIES LIMITED**

An **ATCO** Company

# Investor Presentation

**Canadian Utilities Limited**

**March 2024**



# Agenda

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## Executive Committee



**Nancy C. Southern**

Chair & Chief Executive Officer,  
Canadian Utilities Limited



**Melanie Bayley**

President, ATCO Electric



**M. George Constantinescu**

Executive Vice President  
& Chief Transformation Officer



**John Ivulich**

Chief Executive Officer & Country Chair,  
ATCO Australia



**Bob J. Myles**

Chief Operating Officer,  
ATCO EnPower



**Katie J. Patrick**

Executive Vice President  
& Chief Financial Officer



**Becky A. Penrice**

Executive Vice President,  
Corporate Services



**Jason Sharpe**

President, ATCO Gas & Pipelines



**Wayne K. Stensby**

Chief Operating Officer,  
ATCO Energy Systems



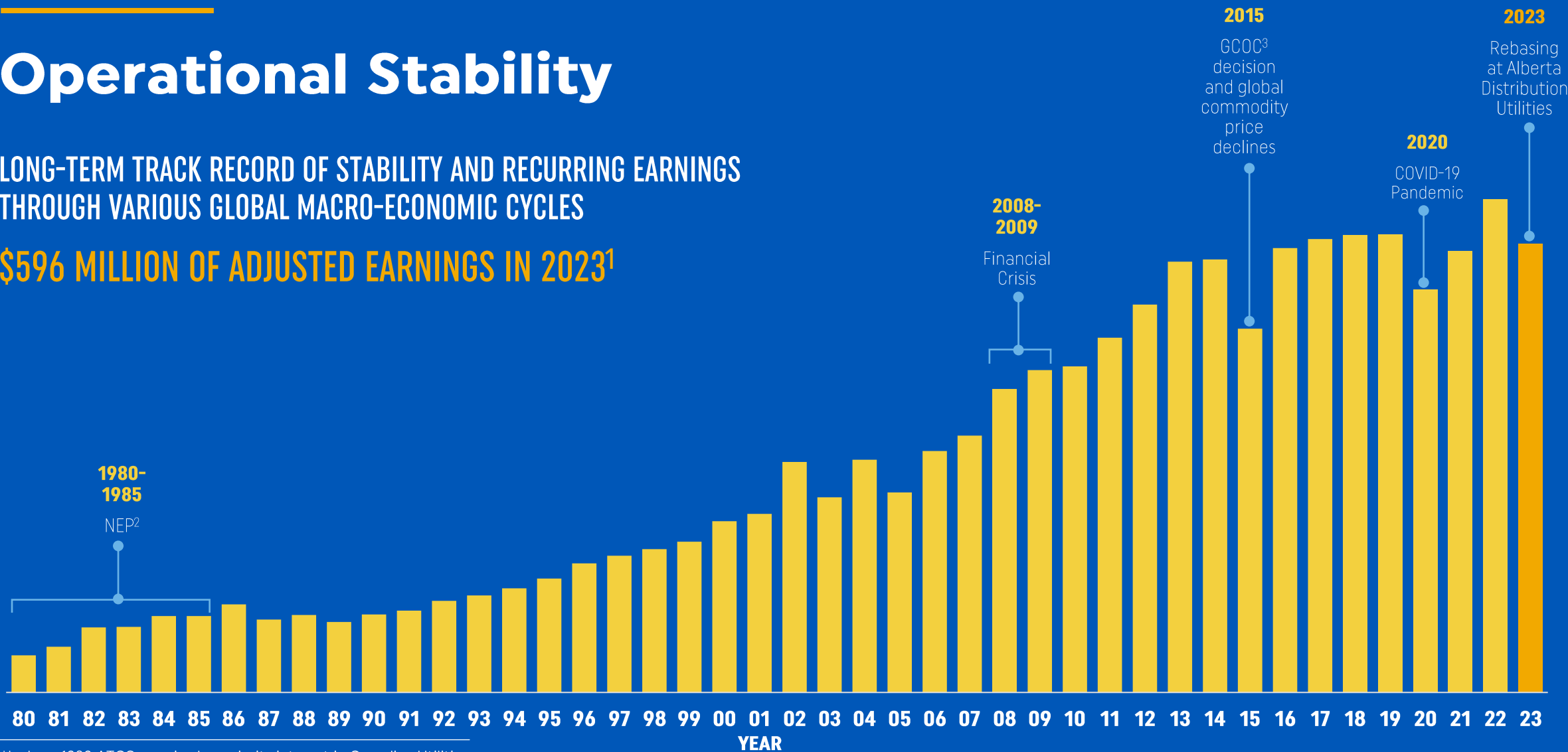
**Marshall F. Wilmot**

President, ATCOenergy,  
& Chief Digital Officer

# Operational Stability

LONG-TERM TRACK RECORD OF STABILITY AND RECURRING EARNINGS  
THROUGH VARIOUS GLOBAL MACRO-ECONOMIC CYCLES

\$596 MILLION OF ADJUSTED EARNINGS IN 2023<sup>1</sup>



\*In June 1980 ATCO acquired a majority interest in Canadian Utilities.

1. Adjusted earnings is a total of segments measure (as such term is defined in National Instrument 52-112 – Non-GAAP and Other Financial Measures Disclosure (NI 52-112)). The most directly comparable measure reported in accordance with International Financial Reporting Standards is *Earnings Attributable to Equity Owners of the Company*, which was \$707 million as of December 31, 2023. See Legal Notice for additional information.

2. National Energy Program.

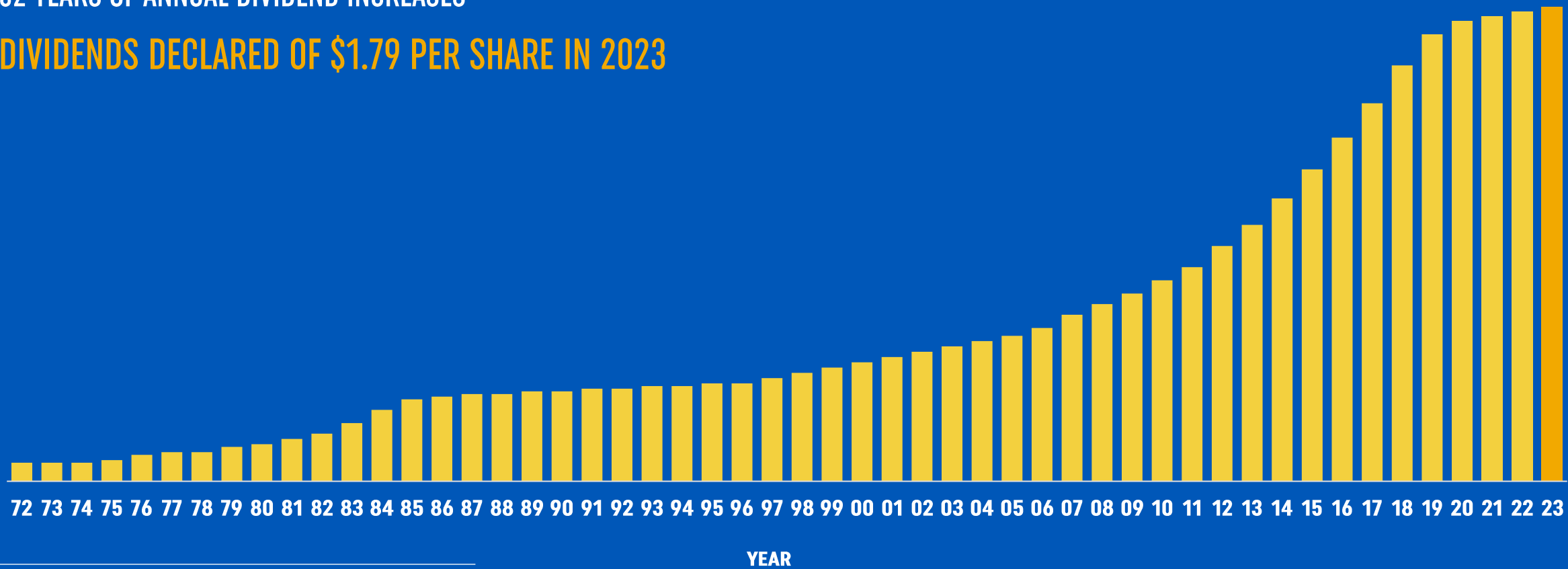
3. Generic Cost of Capital.

Canadian Utilities Investor Presentation 4

# Continued Growth

LONGEST TRACK RECORD OF ANNUAL DIVIDEND INCREASES OF ANY CANADIAN PUBLICLY TRADED COMPANY  
52 YEARS OF ANNUAL DIVIDEND INCREASES<sup>1</sup>

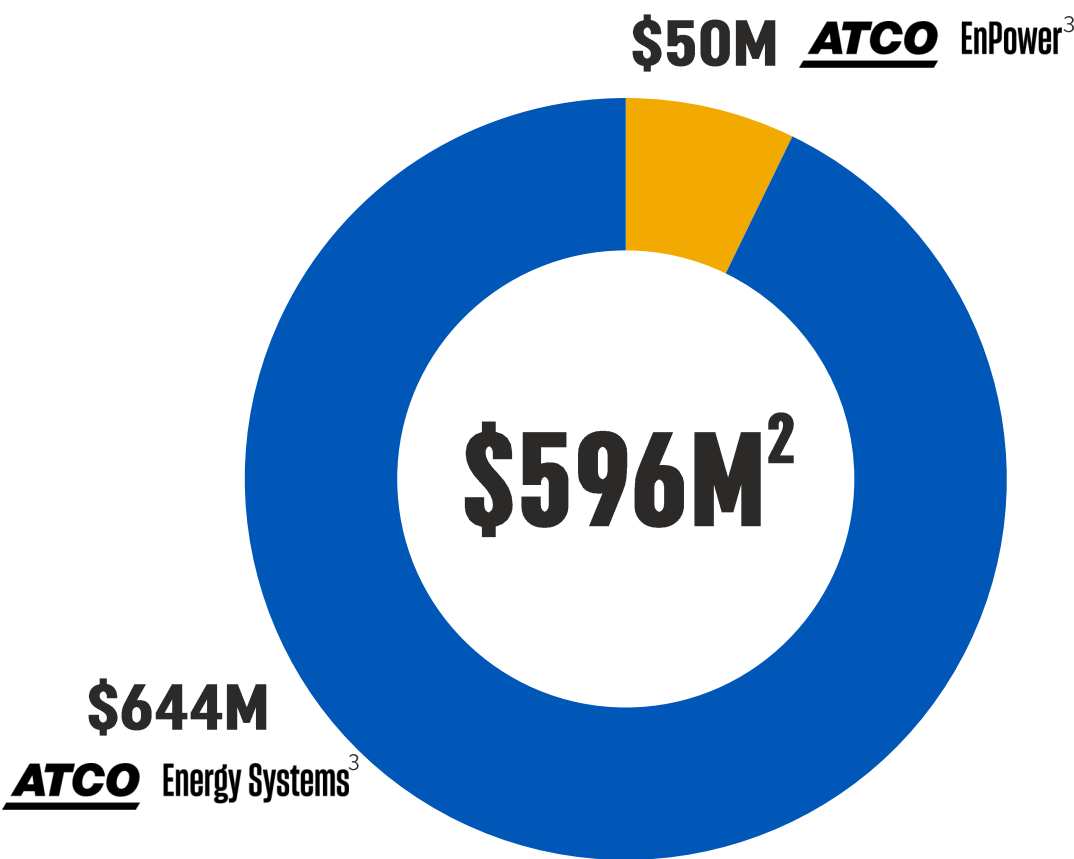
DIVIDENDS DECLARED OF \$1.79 PER SHARE IN 2023



1. Canadian Utilities Limited has declared first quarter 2024 dividends of \$0.4531 per share, or \$1.81 per share annualized.



# Total 2023 Adjusted Earnings<sup>1</sup>



Adjusted Earnings <sup>1</sup> Summary (\$M)		2023
<b><u>ATCO</u> Energy Systems</b>		
Electricity (Distribution & Transmission) <sup>4</sup>		\$312
Natural Gas (Distribution & Transmission) <sup>4</sup>		\$211
ATCO Gas Australia (International Gas Distribution) <sup>4</sup>		\$73
LUMA Energy (International Electricity Operations) <sup>4</sup>		\$48
<b><u>ATCO</u> EnPower</b>		
Electricity Generation <sup>4</sup>		\$19
Storage & Industrial Water <sup>4</sup>		\$31
CU Corporate & Other <sup>3</sup>		\$(98)



### Key Accomplishments

- ✓ Continued rate base growth
- ✓ Successfully closed renewable energy acquisition
- ✓ Established clear renewable generation roadmap
- ✓ Increased dividends
- ✓ Regulatory prospectivity entering 2024

1. Adjusted earnings is a total of segments measure (as such term is defined in National Instrument 52-112 – Non-GAAP and Other Financial Measures Disclosure (NI 52-112)). The most directly comparable measure reported in accordance with International Financial Reporting Standards (IFRS) is Earnings Attributable to Equity Owners of the Company, which was \$707 million as at December 31, 2023.

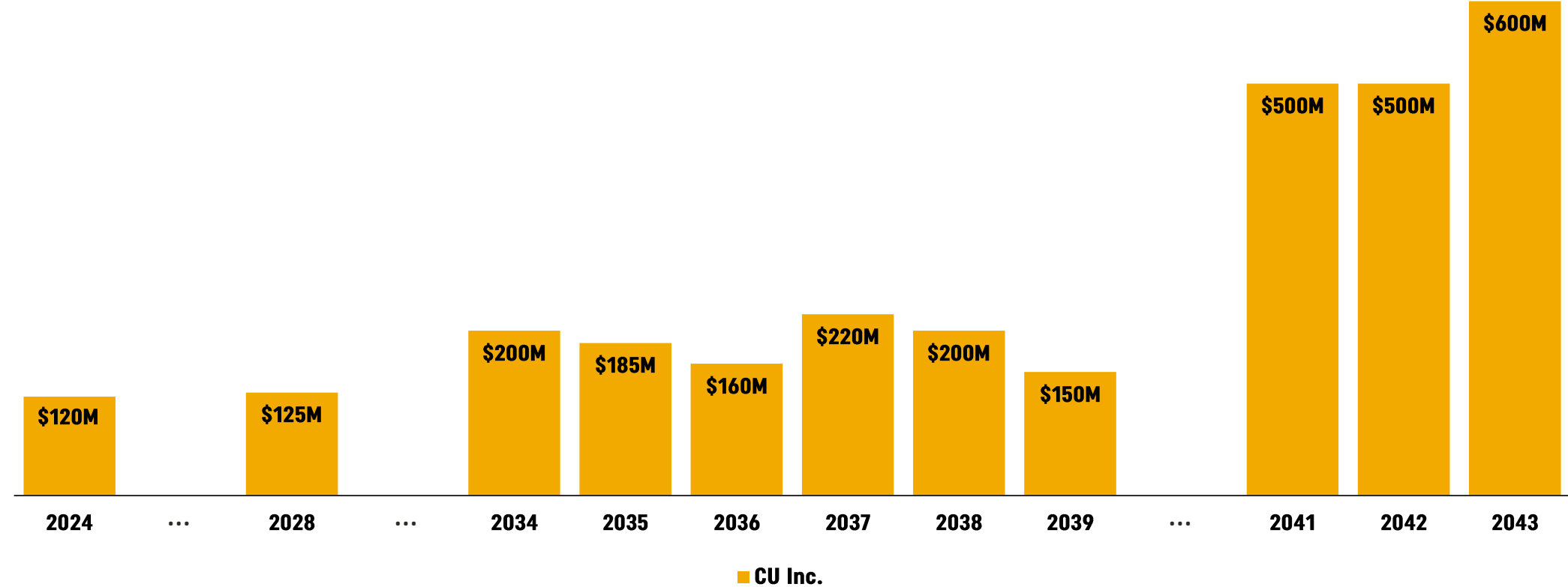
2. Total adjusted earnings also includes \$98M attributable to the Company's Corporate & Other segment.

3. Total of segments measures (as such terms are defined in NI 52-112). See Legal Notice for additional information.

4. Non-GAAP financial measures (as such terms are defined in NI 52-112). See Legal Notice for additional information.

# Debt Maturity Profile: 20-Year Outlook

WELL-DISTRIBUTED AND EASILY MANAGEABLE DEBT MATURITY PROFILES



1. As at December 31, 2023.



# Strong Credit Ratings and Access to Capital



FitchRatings



A (high)	A-
A	A-



\$207M

Cash on Balance Sheet<sup>1</sup>

\$2.1B

Available Credit Capacity<sup>1</sup>

HIGH

Investor Demand for Recent  
Debenture Offerings

1. As at December 31, 2023.



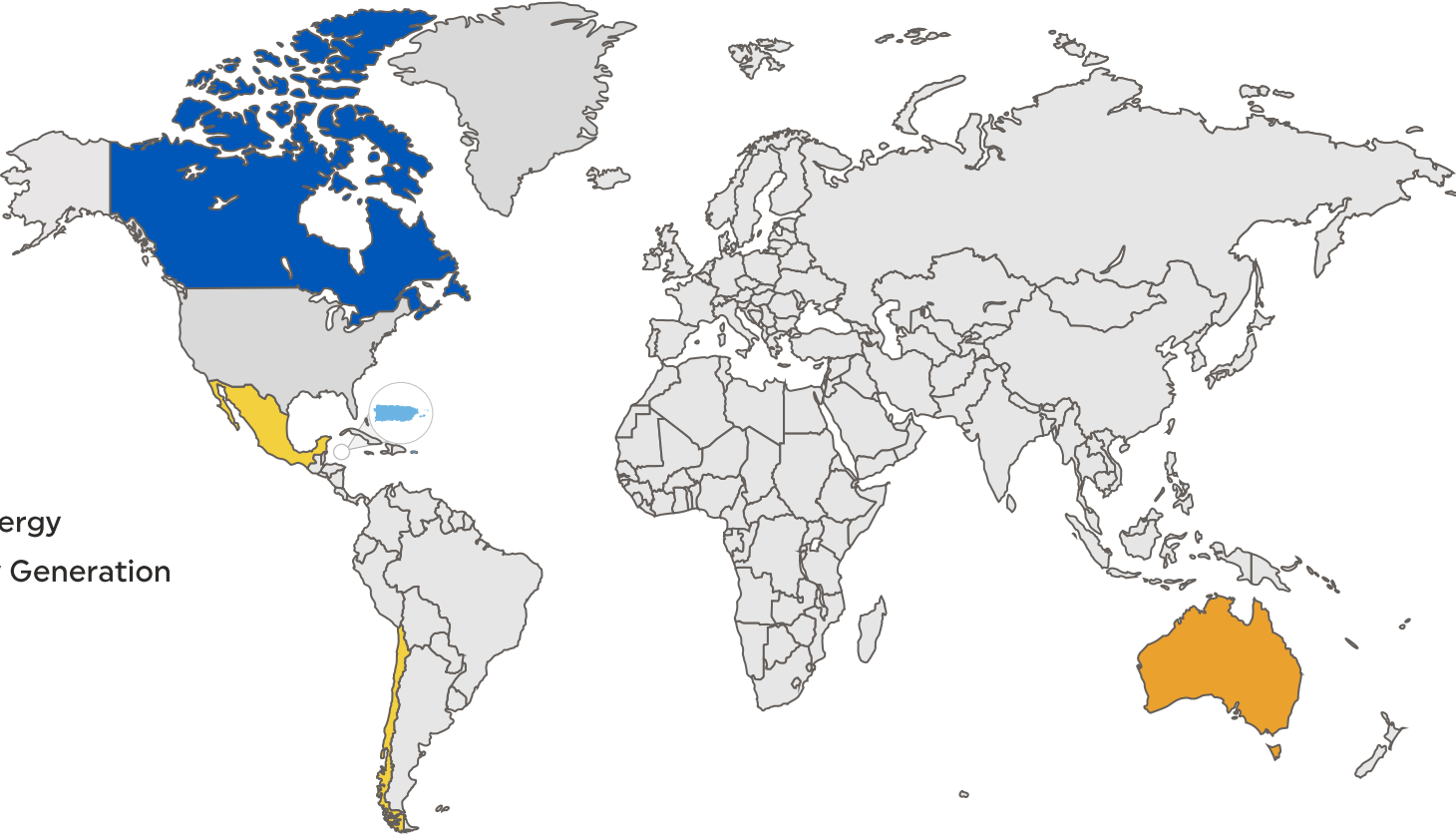
# Canadian Utilities Limited Overview

For recent filings and further details please visit: [canadianutilities.com](https://canadianutilities.com)



# Current Operations and Investments<sup>1</sup>

- ATCO Energy Systems, ATCO EnPower and Retail Energy
- International Natural Gas Distribution and Electricity Generation
- ATCO EnPower
- International Electricity Operations



**\$23B**

in Assets

**\$3.8B**

in Revenues

**544,000m<sup>3</sup>**

Natural Gas Liquids  
Storage Capacity

**66,000KM**

Pipelines<sup>3</sup>

**105,000KM**

Electric  
Powerlines<sup>3</sup>

**\$596M**

Adjusted  
Earnings<sup>2</sup>

**\$1.4B**

Capital  
Expenditures

**85,200m<sup>3</sup>/d**

Water Infrastructure  
Capacity

**117PJ**

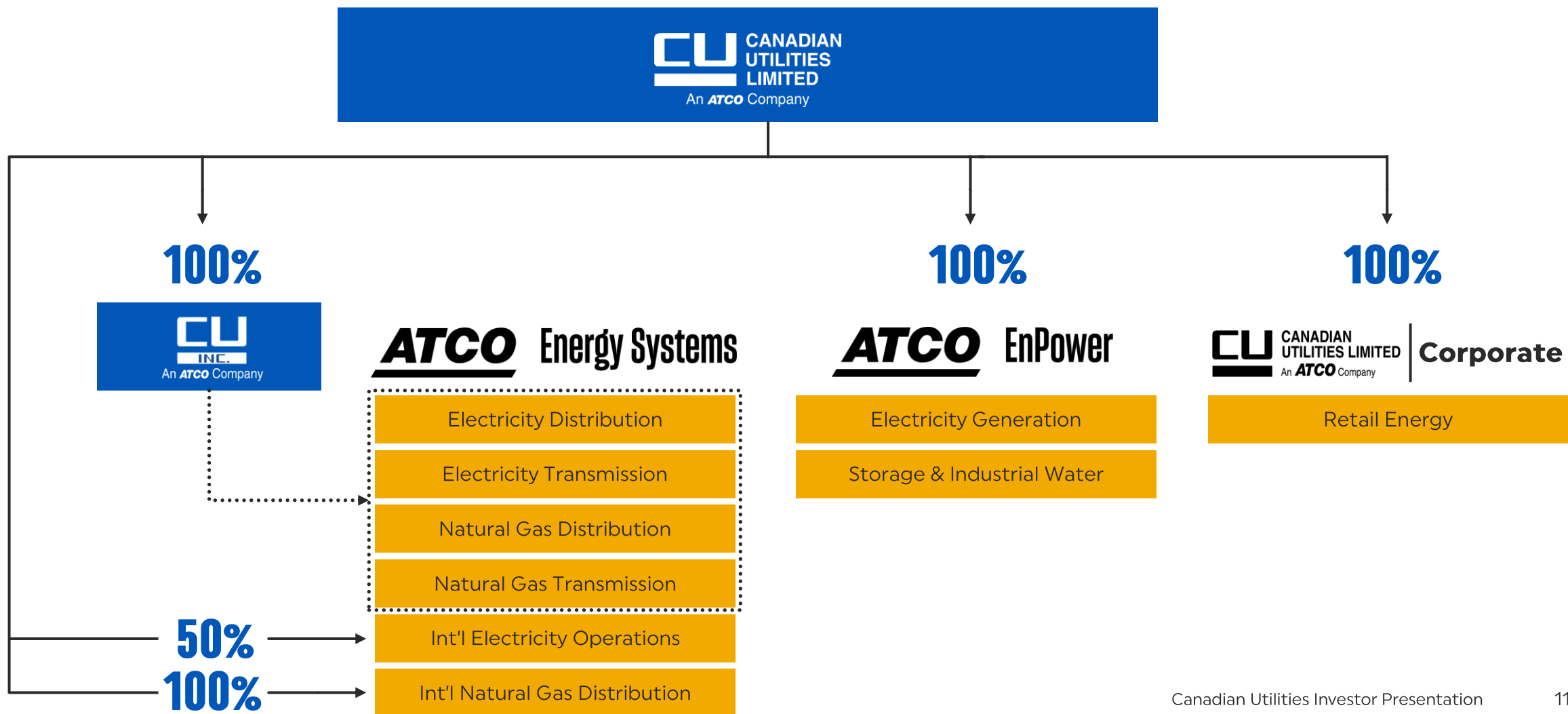
Natural Gas Storage  
Capacity

**742MW**

Power Generation  
Operated

1. For the year ended December 31, 2023.  
2. Adjusted earnings is a total of segments measure (as defined in NI 52-112). See Legal Notice for additional information.  
3. Rounded to the nearest thousand.

# Organizational Structure



Strategy

- Build on our core utility businesses and invest in activities aimed at advancing the energy transition and ensuring long-term resiliency.
- Optimize our energy infrastructure assets and add new growth platforms.
- Leverage our expertise in key markets, including North America, Latin America, & Australia to drive growth across geographies.
- Grow cash flow and earnings to drive continued financial strength and growth in our investment capacity.

KEY METRICS<sup>1</sup>



\$596M

Adj. Earnings<sup>2</sup>



\$458M

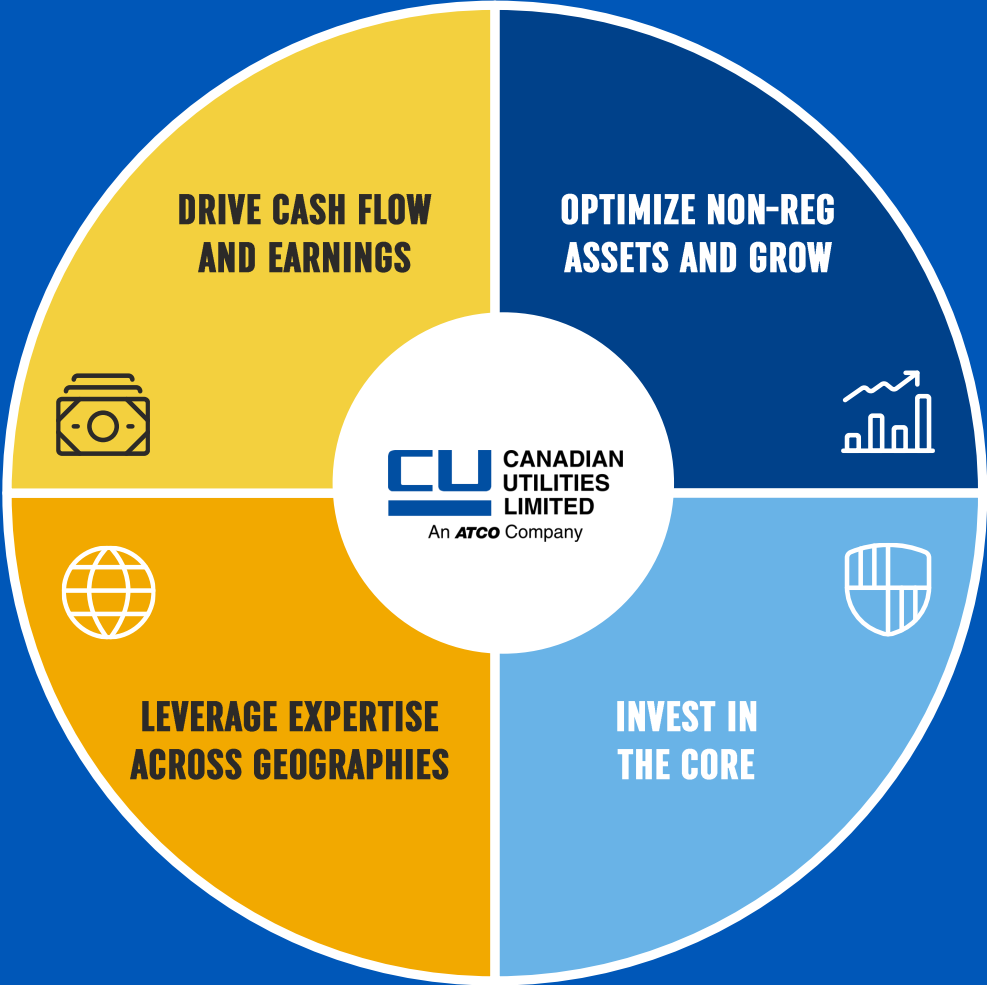
Dividends Paid<sup>3</sup>



\$15.4B

Rate Base<sup>4</sup>

1. For the year ended December 31, 2023.  
2. Adjusted earnings is a total of segments measure (as defined in NI 52-112). See Legal Notice for additional information.  
3. Dividends paid to owners of Class A non-voting shares and Class B common shares, net of \$27M in dividends re-invested.  
4. Mid-Year Rate Base is described in Canadian Utilities Limited's Management's Discussion and Analysis for the year-ended December 31, 2023.



## Our Commitment to ESG

# Canadian Utilities Commitment to Sustainability

For Canadian Utilities, sustainability is more than an aspiration; it is interwoven into our strategy, our day-to-day operations, the products and services we provide, and the fabric of our people.

Our enduring and holistic commitment is clearly reflected in our efforts to cost-effectively and reliably **accelerate the energy transition; enhance our environmental performance and reduce our greenhouse gas emissions; champion the safety, inclusivity, and equity** of our people, communities, and customers; **foster Indigenous and community partnerships** based on trust, equity and mutual respect; and ensure **uninterrupted, resilient, and reliable access** to energy.

## OUR STRATEGIC FOCUS



### ENERGY TRANSITION



### OPERATIONAL RELIABILITY & RESILIENCE



### CLIMATE CHANGE & ENVIRONMENT STEWARDSHIP



### INDIGENOUS & COMMUNITY PARTNERSHIPS



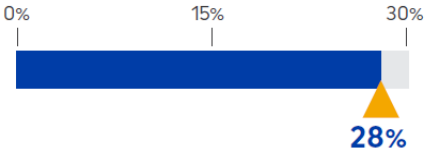
### PEOPLE

# Strategic 2030 ESG Targets

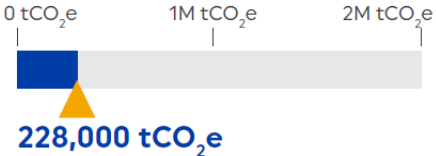
Supporting the energy transition and reducing GHG emissions



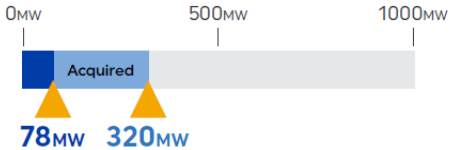
Reduce GHG emissions to earnings intensity by 30 per cent (Scope 1 and 2).



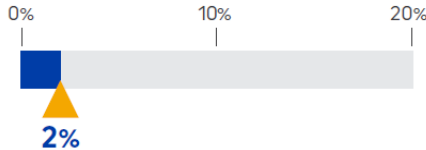
Reduce our customers' GHG emissions by 2 million tonnes through continued participation in renewable energy, cleaner fuels, energy efficiency, and energy infrastructure and storage projects.



Own, develop or manage over 1,000 megawatts (MW) of renewable energy.



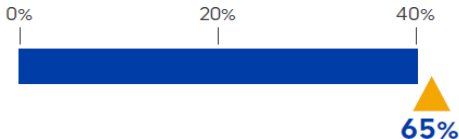
Derive 20 per cent of revenues from transitional product categories (e.g., renewable natural gas and hydrogen).



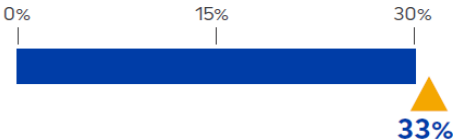
Promoting inclusive growth in our workforce and communities



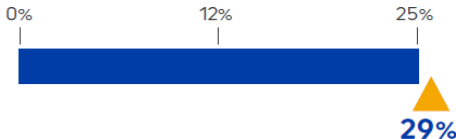
Increase net economic benefits to our Indigenous partners by 40 per cent.



Achieve and maintain a minimum of 30 per cent female representation at the Board of Directors and senior leadership levels.



Achieve and maintain a minimum of 25 per cent minority representation within the workforce.



Maintain leading health and safety practices and performance.



\*Above targets established at the ATCO Ltd. level with an expectation that all portfolio companies, including Canadian Utilities Limited, contribute to the achievement of these targets.



# Business Overview



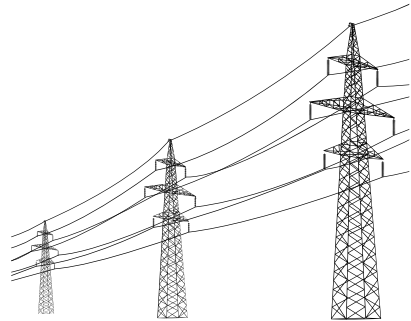
\*2023 Mid-Year Rate Base is described in Canadian Utilities Limited's Management's Discussion and Analysis for the year-ended December 31, 2023.

# Operational Excellence

SINCE 2013, WE HAVE **REDUCED** OUR OPERATIONS AND MAINTENANCE COSTS:

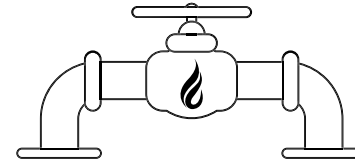
↓ **29%** per KM  
of Line<sup>1</sup>

**ELECTRICITY DISTRIBUTION**



↓ **39%** per  
customer<sup>1</sup>

**NATURAL GAS DISTRIBUTION**



**OPERATIONAL EXCELLENCE AND LOWER COSTS BENEFIT OUR CUSTOMERS AND SHARE OWNERS**

1. Adjusted for inflation and as of December 31, 2023.

# Returns On Equity

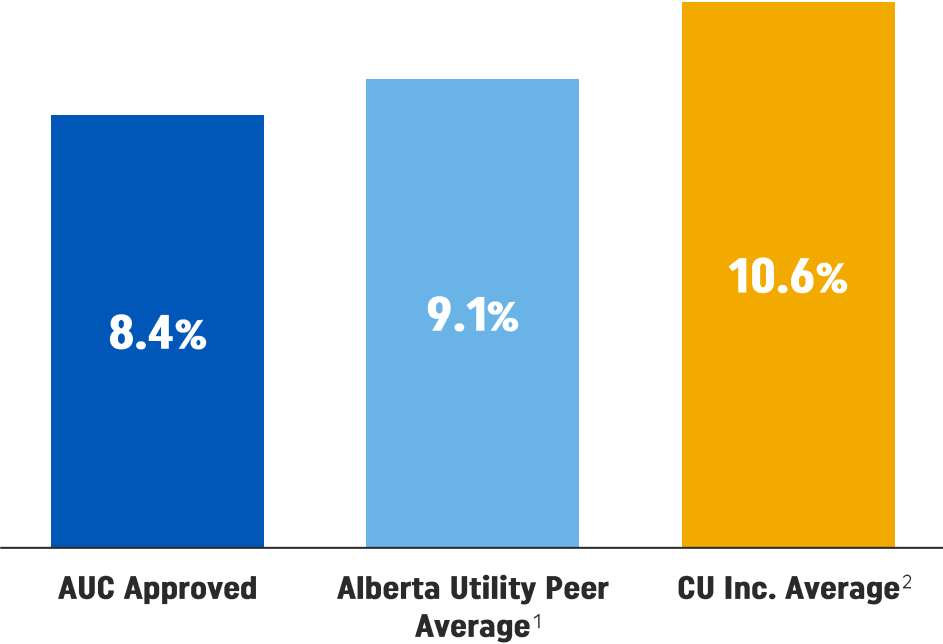
**CU INC. IS COMPRISED OF OUR ALBERTA UTILITY COMPANIES AND ACHIEVES TOP-TIER RETURNS ON EQUITY**

CU Inc.'s average ROE was 2.2% above the average AUC approved ROE over the last 10 years.



An **ATCO** Company

10 YEAR AVERAGE (2013-2022)



1. Alberta Utility Peer Average (excluding CU Inc.) is a simple average and includes AltaGas Ltd., AltaLink L.P., Enmax Corporation (Distribution), Enmax Corporation (Transmission), EPCOR Utilities Inc. (Distribution), EPCOR Utilities Inc. (Transmission), and Fortis Inc. Alberta.

2. CU Inc. Average is a simple average and includes Electric Distribution, Electric Transmission, Natural Gas Distribution, and Natural Gas Transmission.

\*2023 Achieved ROE's will be published in Q2 2024 as per normal regulatory process.

# Supportive Regulatory Jurisdictions with Prospective Rates

## Third Performance-Based Regulation (PBR 3)

- Decision on the parameters for PBR 3 was received in October 2023.
- Key changes vs. PBR 2 include:
  - i. Increase in X Factor to 0.4%.
  - ii. Modifications to capital funding provisions.
  - iii. Introduction of an earnings sharing mechanism (ESM).
  - iv. Removal of the efficiency carry-over mechanism (ECM).
- PBR 3 term will cover the 2024 to 2028 period for our Alberta electric and gas distribution utilities.

## Generic Cost of Capital (GCOC)

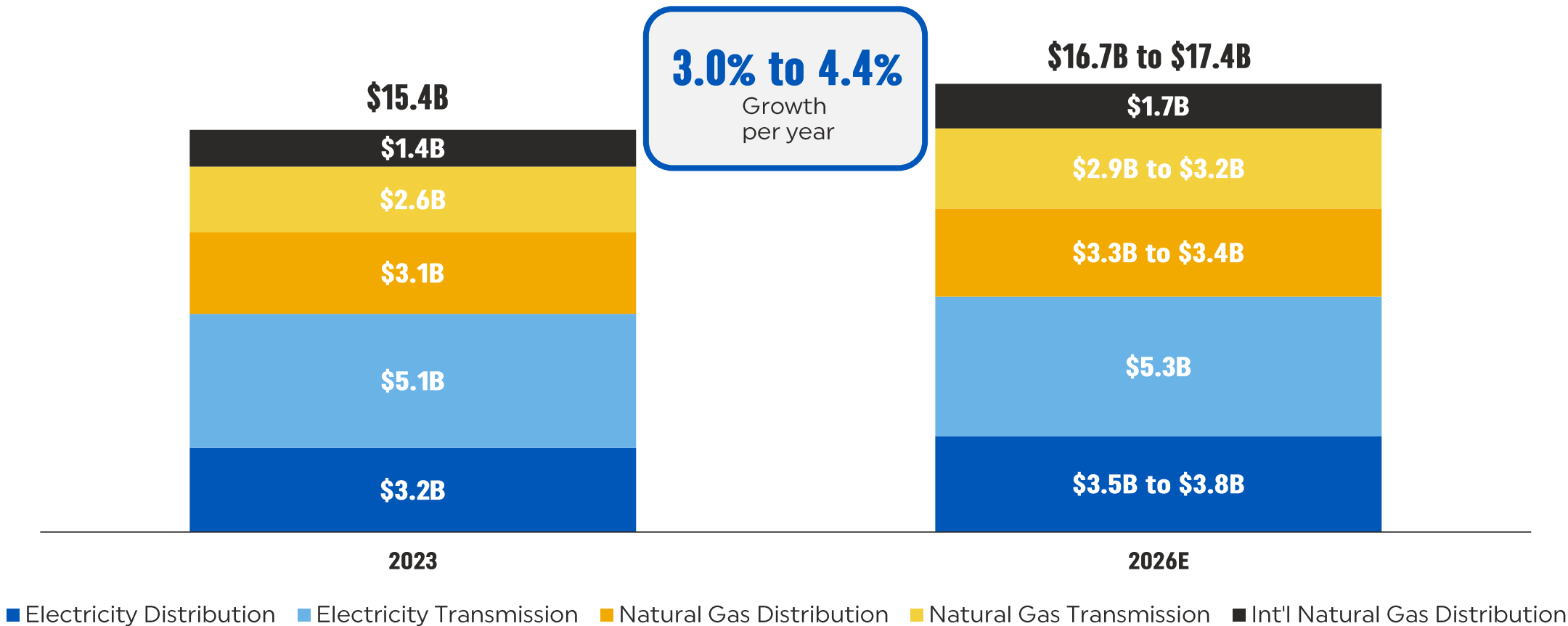
- GCOC decision was received in October 2023.
- Approved Formula:  $ROEt = 9.0\% + 0.5 \times (YLDt - 3.10\%) + 0.5 \times (SPRDt - SPRD_{base})$ .
- Using this formula, the Commission approved an ROE for 2024 of 9.28%.
  - The AUC is expected to update the ROE annually, with the 2025 approved ROE to be determined in November 2024.
- Equity thickness remains at 37.0%.

## Sixth Access Arrangement (AA6)

- Completed our initial AA6 submission to the Economic Regulation Authority, or "ERA" in September 2023.
- Public consultation concluded in 2023, with a draft decision from the ERA expected in Q2 2024.
- AA6 will be implemented for the 2025 to 2029 period for our Australian gas distribution utility.



# Mid-Year Rate Base Growth (3-year Plan)



\*Mid-year rate base is equal to the total net capital investment less depreciation. Growth in mid-year rate base is a leading indicator of a utility's earnings trend, depending on changes in the equity ratio of the mid-year rate base and the rate of return on common equity. The three-year plan includes expected rate base growth of 3 per cent to 4 per cent, with expected rate base growth of 4 per cent to 5 per cent over a longer term. For additional information, see "Legal Notice" in this presentation and Canadian Utilities Limited's Management's Discussion and Analysis for the year-ended December 31, 2023, which is available on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca).

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# Alberta Advantage



## ALBERTA HIGHLIGHTS

**#1 province with 4.0% population growth from July 1, 2022 to June 30, 2023**

**Highest provincial GDP growth in 2023** and highest for GDP per Capita

**Highest Median After-Tax Income** in Canada

**#3 province in year-over-year housing starts** for November 2023, maintaining its relative housing affordability

University of Alberta **ranked #3 for Artificial Intelligence (AI)** research in the US and Canada



## RESILIENT BUSINESS ENVIRONMENT

**Alberta leads the country in exports, has 15 free trade agreements and has preferred market access in 51 foreign countries**

**Lowest corporate tax rate** (at 8%) of any Canadian province and marginal effective corporate tax rate is lower than 44 US jurisdictions

**Youngest workforce** in Canada with the most post-secondary educated workers (65%) and most engineers per capita



## STRONG ECONOMIC TAIL WINDS INTO 2024

**\$8.9 billion investment in Alberta based manufacturing with Dow's Path2Zero net-zero project with construction to start in 2024**

Significant near-term improvements in tidewater access through tripling export capacity and unlocking access to new international markets

Non-residential building construction continuing to gain momentum

# International Electricity Operations – LUMA Energy

**JUNE 22, 2020**

Puerto Rico Public-Private Partnerships Authority (P3A) select newly formed joint venture, LUMA Energy, to manage and modernize Puerto Rico's Transmission and Distribution system



**JUNE 1, 2021**

LUMA Energy completes the upfront transition and commences operations under the terms of the 18-month Supplemental Agreement which precedes the 15-year Contract



**NOVEMBER 30, 2022**

LUMA Energy announces the extension of its Supplemental Agreement, allowing it to continue rebuilding and modernizing the Puerto Rico Electricity Transmission and Distribution system\*

**LUMA**

50%



50%



\*Operating & Maintenance (O&M) Agreement to replace Supplemental Agreement when PREPA emerges from bankruptcy.



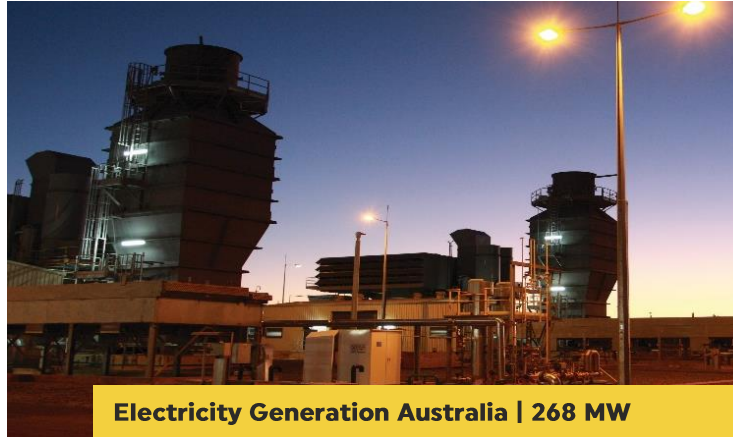
# LUMA Energy

## Key Contract Terms & Objectives



\*Operating & Maintenance (O&M) Agreement expected term of 15-years following the conclusion of the Supplemental Agreement.

# Business Overview



\*Operating assets based on total capacity as of December 31, 2023.



# Renewables – Alberta Solar

## Barlow & Deerfoot

- In September 2023, the Chiniki and Goodstoney First Nations and Canadian Utilities announced a partnership agreement for the Deerfoot and Barlow solar projects, the largest solar installations in an urban centre in Western Canada.
- Under the terms of the agreement, the Chiniki and Goodstoney First Nations became the 51% majority owners in the facilities, with Canadian Utilities maintaining a 49% ownership stake.
- The 27 MW Barlow project reached full commercial operations in the third quarter of 2023 with output sold into the Alberta Power Pool.
- The 37 MW Deerfoot project reached full commercial operations in the fourth quarter of 2023 with 100% of the output sold under a long-term contract with the Microsoft Corporation, for a term of 15 years.



# Renewables – Alberta Solar

## Empress

- Located south of the village of Empress, Alberta, near the Alberta-Saskatchewan border, the Empress solar project covers 280 acres and has a generating capacity of 38.5 MW of energy.
- The Empress project reached full commercial operations in the fourth quarter of 2023 with 100% of the output sold under a 12.5-year virtual power purchase agreement with Lafarge Canada Inc.



**89,000 BIFACIAL SOLAR PANELS**



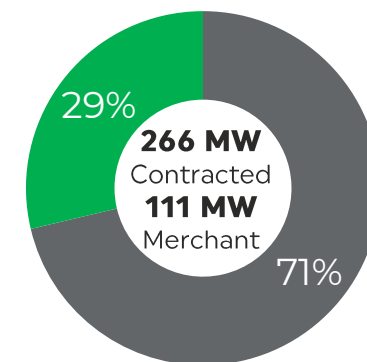
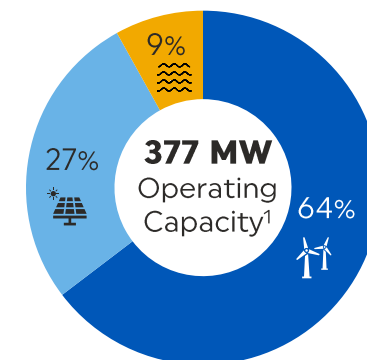
**OFFSET 43,000 TONNES OF  
CARBON/YEAR**



**RENEWABLE ELECTRICITY TO  
POWER 11,000+ HOMES**

# Renewables – Canadian Operating Assets

Asset	Province	Type	Total MW <sup>1</sup>	Ownership	Capacity Share	Total MW Contracted / Merchant	Contract Length
Forty Mile Wind Phase 1	Alberta	Wind	202 MW	100%	202 MW	150 MW Contracted (Microsoft); 52 MW Merchant	15 Years (2038 Expiry)
Adelaide	Ontario	Wind	40 MW	75%	30 MW	40 MW Contracted (Ontario Power Authority)	20 Years (2035 Expiry)
Barlow	Alberta	Solar	27 MW	49%	13 MW	27 MW Merchant	N/A
Deerfoot	Alberta	Solar	37 MW	49%	18 MW	37 MW Contracted (Microsoft)	15 Years (2038 Expiry)
Empress	Alberta	Solar	39 MW	100%	39 MW	39 MW Contracted (Lafarge Canada)	12.5 Years (2036 Expiry)
Oldman River	Alberta	Hydroelectric	32 MW	75%	24 MW	32 MW Merchant	N/A



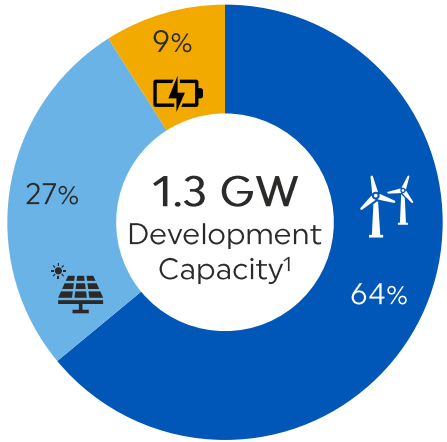
■ Contracted ■ Merchant

1. Represents gross capacity operated by ATCO EnPower on December 31, 2023.

# Renewables – Development Pipeline

Project	Province	Type	Total MW
Forty Mile Wind Phase 1 Uprating	Alberta	Wind	23 MW
Forty Mile Solar	Alberta	Solar	220 MW
Alberta BESS Projects	Alberta	Battery	115 MW
Craig Lake Wind	Alberta	Wind	246 MW
Hand Hills Wind	Alberta	Wind	180 MW
Hand Hills Solar	Alberta	Solar	120 MW
Kitscoty Wind	Alberta	Wind	174 MW
Forty Mile Wind Phase 2	Alberta	Wind	200 MW

Targeting 70 – 80% gearing + returns of 8% - 10%

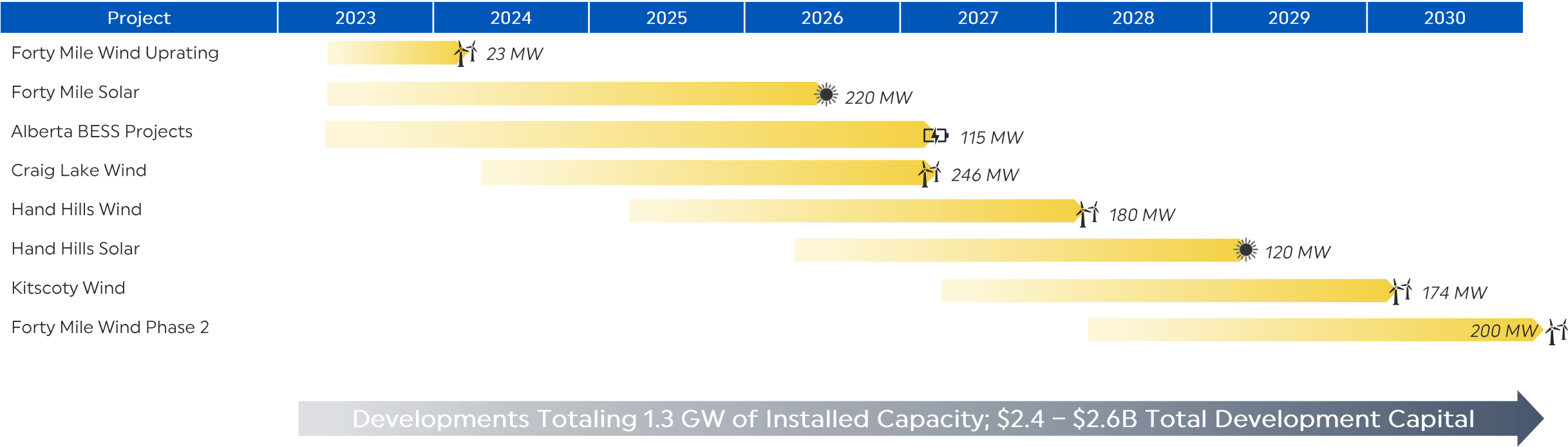


1. Represents Near-Term and Mid-Stage development projects on December 31, 2023.



# Renewables – Development Pipeline Timeline

## COD & Installed Capacities (MW)<sup>1</sup>



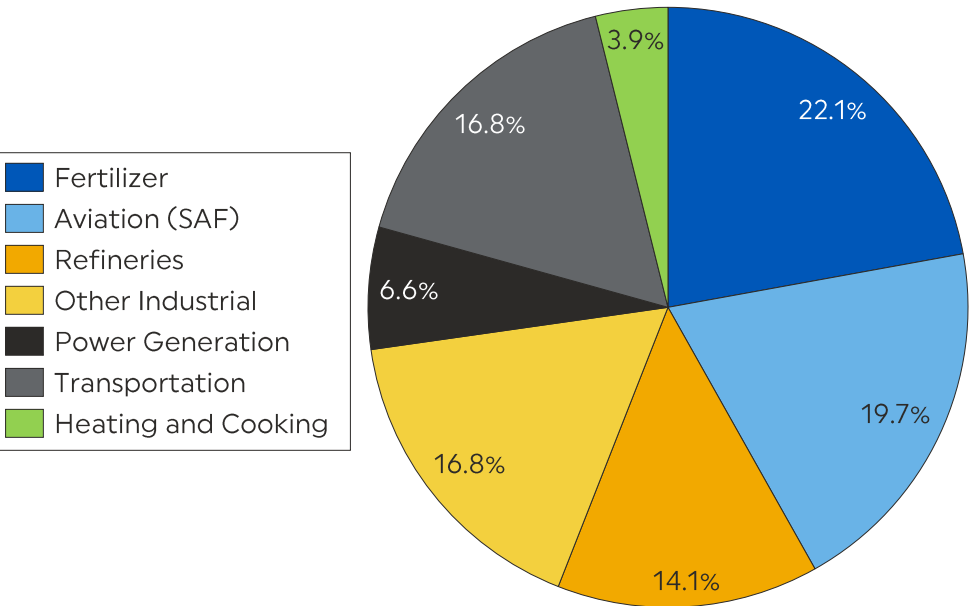
1. Represents gross capacity expected to be operated by ATCO EnPower.



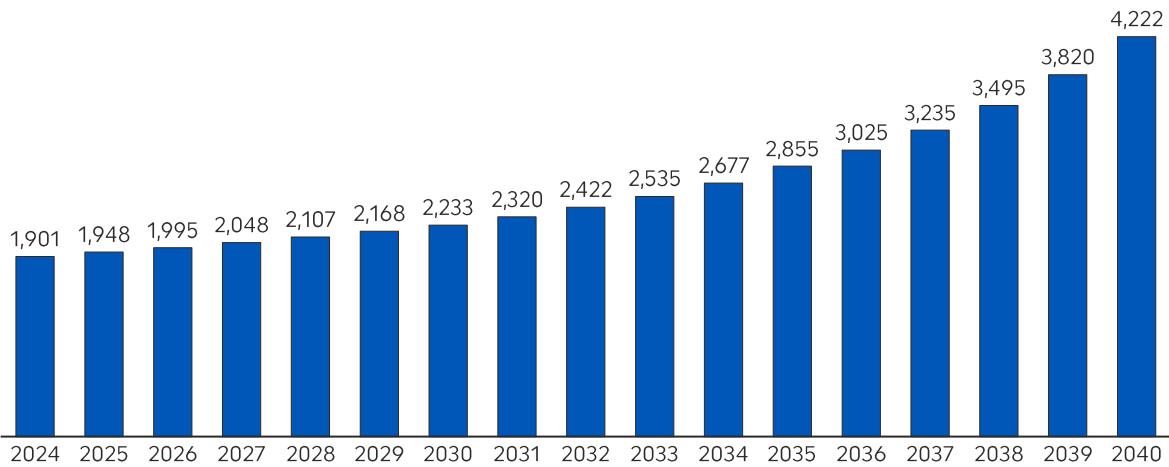
# Canadian Hydrogen Demand

Significant and growing demand for hydrogen exists within the domestic Canadian market; supported by corporate and operational decarbonization targets, fuel switching, and policy drivers that are increasing demand for clean hydrogen.

2040 Canadian H2 Demand Distribution by End Use (%)<sup>1</sup>



Total Canadian H2 Demand (ktpa)<sup>1</sup>

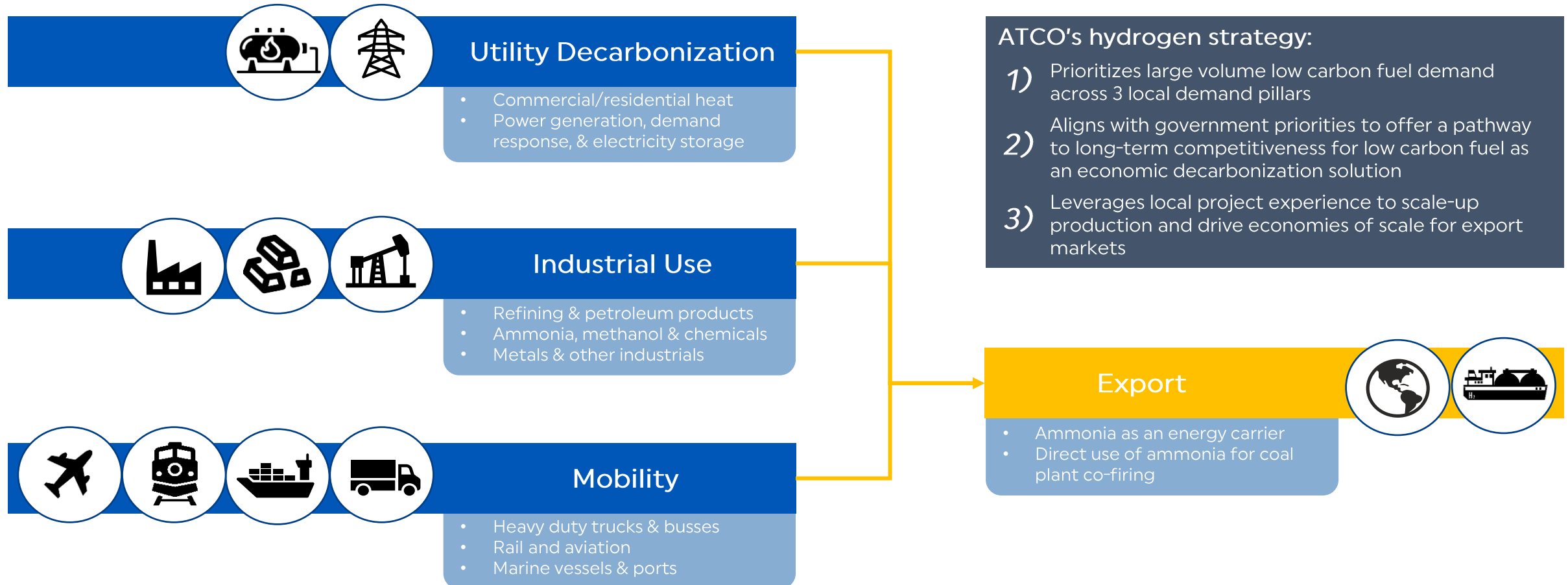


- Currently, the majority of hydrogen supplied in Canada is high carbon intensity “grey” hydrogen.
- By 2040, demand for hydrogen in Canada is expected to more than double from anticipated 2024 levels. To achieve Canada's decarbonization ambitions, clean hydrogen supply must be available to fulfill this demand.
- A large portion of growth is driven by fuel switching and increased sustainable aviation fuel (SAF) production.

1. Rystad Energy HydrogenCube, December 2023 Mean Scenario (1.9-degree climate scenario).

# ATCO's Hydrogen Strategy and Approach

Four demand pillars underpin ATCO's approach to hydrogen project development:



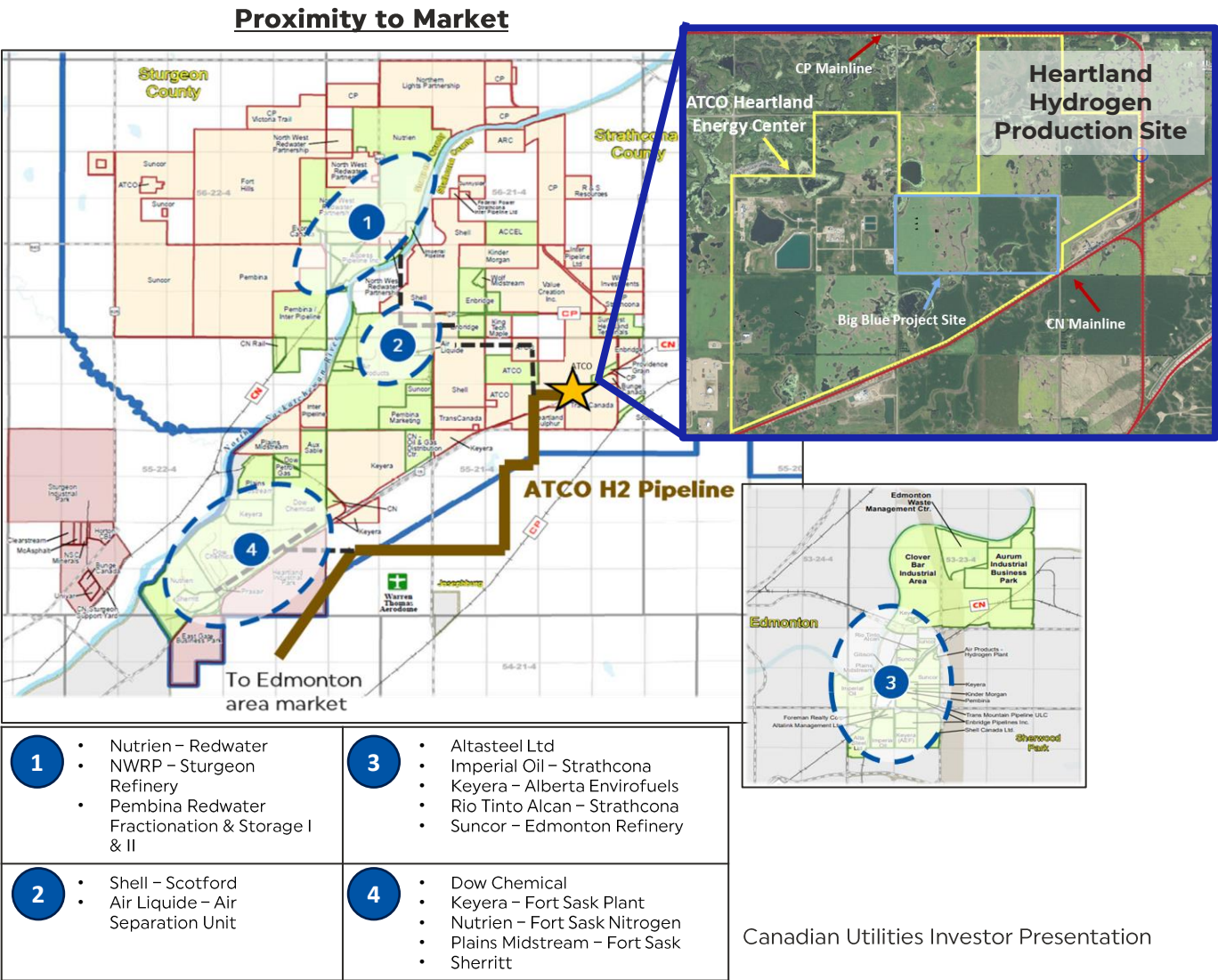
# ATCO's Heartland Hydrogen Project

ATCO EnPower is developing a world class clean hydrogen production facility in the Alberta Industrial Heartland.

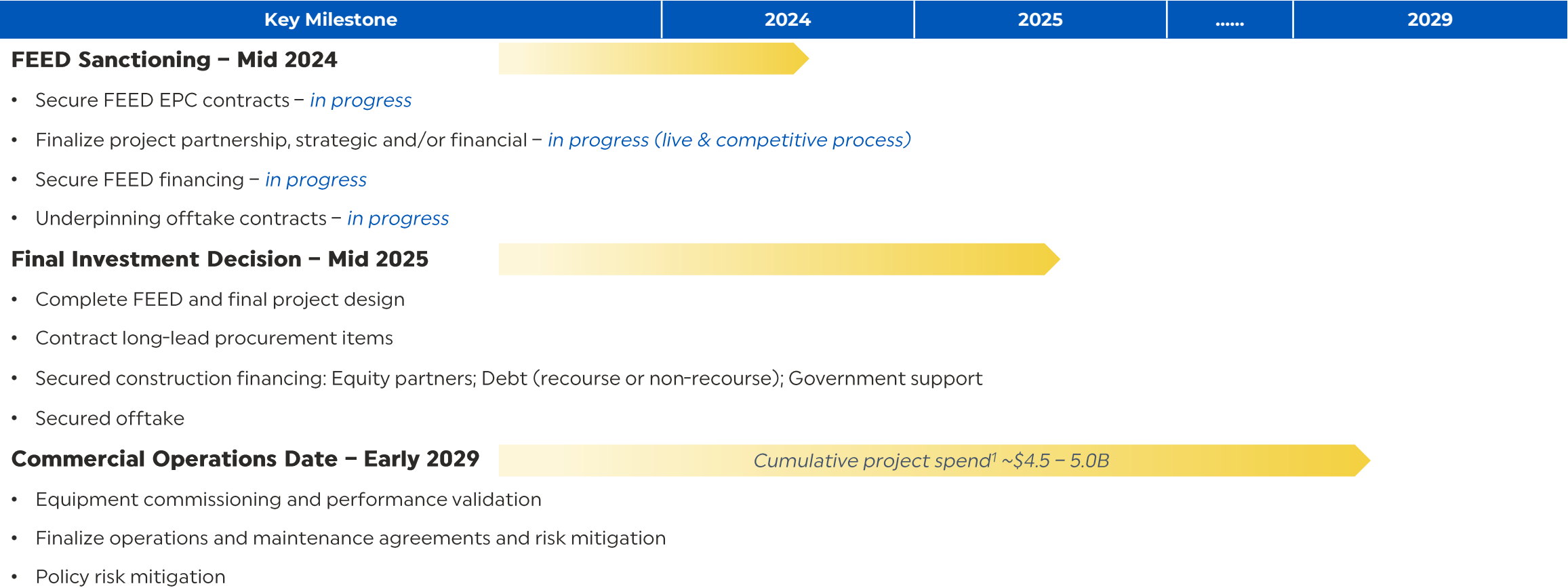
The project will be fully integrated with hydrogen storage, transportation, and carbon capture and sequestration.

### Accomplishments to Date

- ✓ Secured large available plot area (2,000 acres) to accommodate future expansion of up to 2 additional phases, including ammonia export.
  - Proximal to customers, pipeline ROW and adjacent to both major railway corridors and highways.
  - Proximity to Atlas (Shell/ATCO) Sequestration Hub.
- ✓ Formalized significant salt rights with capacity for up to 30 additional caverns for H2 storage.
- ✓ Confirmed access to existing ATCO owned and operated multi-user regional water system (up to 1,500 m3/hr of water).
- ✓ Completed Design Basis Memorandum (DBM) phase.
- ✓ Finalized technology selection.



# Heartland Hydrogen Timeline & Key Milestones

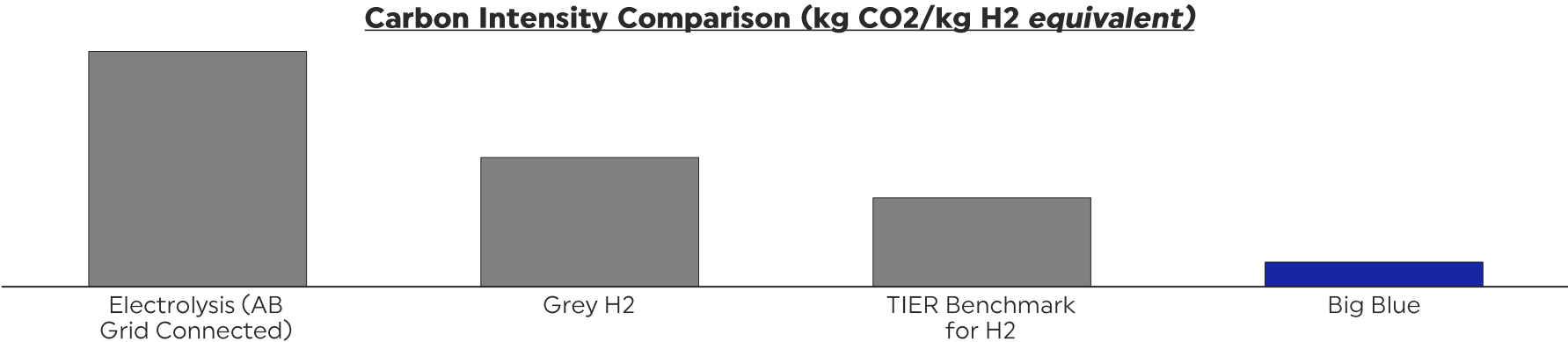


1. Gross project spend is between all partners and is a class 4 estimate based on Design Basis Memorandum (DBM).

# Competitiveness and Value Proposition

The Heartland Hydrogen project will offer low cost, low carbon intensity clean hydrogen by early 2029 supported by vertically integrated and secured carbon sequestration.

ESG Considerations	<ul style="list-style-type: none"><li>Ensuring a focus on sustainability is interwoven into the overall planning and design of the project.</li><li>Developing a project with dramatically lower carbon intensity than existing projects in market, while ensuring compliance with global emissions targets, both existing and developing.</li></ul>
Price Competitiveness without Compromise	<ul style="list-style-type: none"><li>Prioritizing hard to abate sectors and sectors where our product is competitive from a fuel switching perspective.<ul style="list-style-type: none"><li>Industrial grey hydrogen displacement.</li><li>Natural gas displacement.</li><li>Transportation (diesel displacement for heavy haul transportation, SAF for aviation).</li></ul></li><li>Designed from inception to deliver clean hydrogen that is not only cost competitive, but safe and reliable for our energy system.</li></ul>
Project Returns	<ul style="list-style-type: none"><li>Targeting unlevered returns consistent with or above other non-regulated project returns.</li></ul>





## Why Invest?



Regulated Utilities create a stable base of recurring cash flow and dividends and are critical to successful energy transition globally.



Non-regulated opportunities in renewable electricity generation, clean fuels, and energy storage provide an opportunity for higher-than-utility growth and deliver diversification.



Track record of increasing dividends on common shares for 52 years.



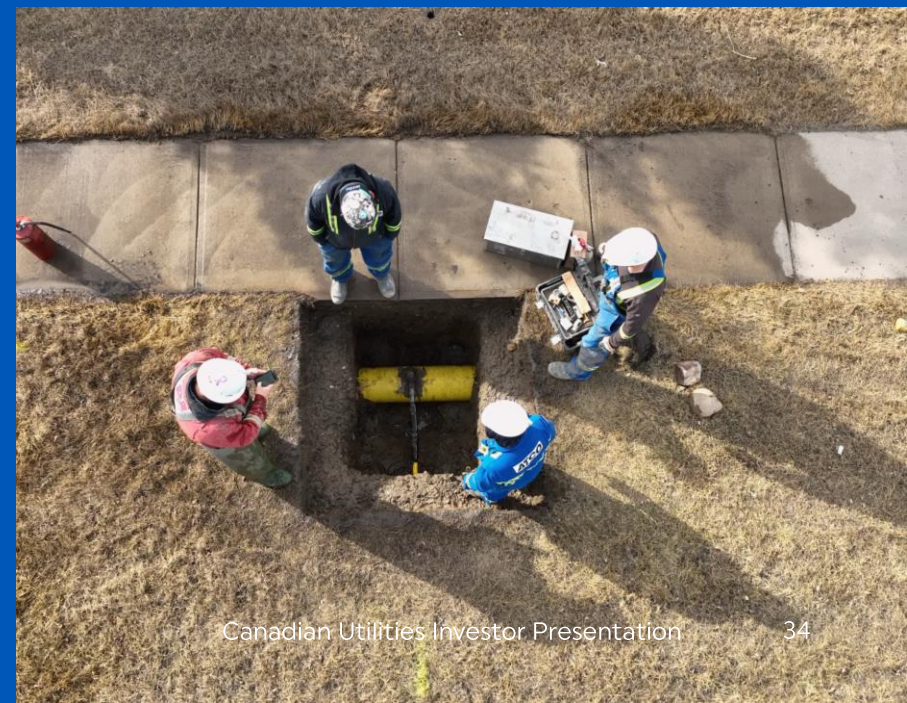
Deep embedding of ESG within our strategy, supporting meaningful ESG commitments.



Conservative balance sheet with well distributed and easily managed debt maturity profile.



Strong credit ratings and access to capital.







# Appendix



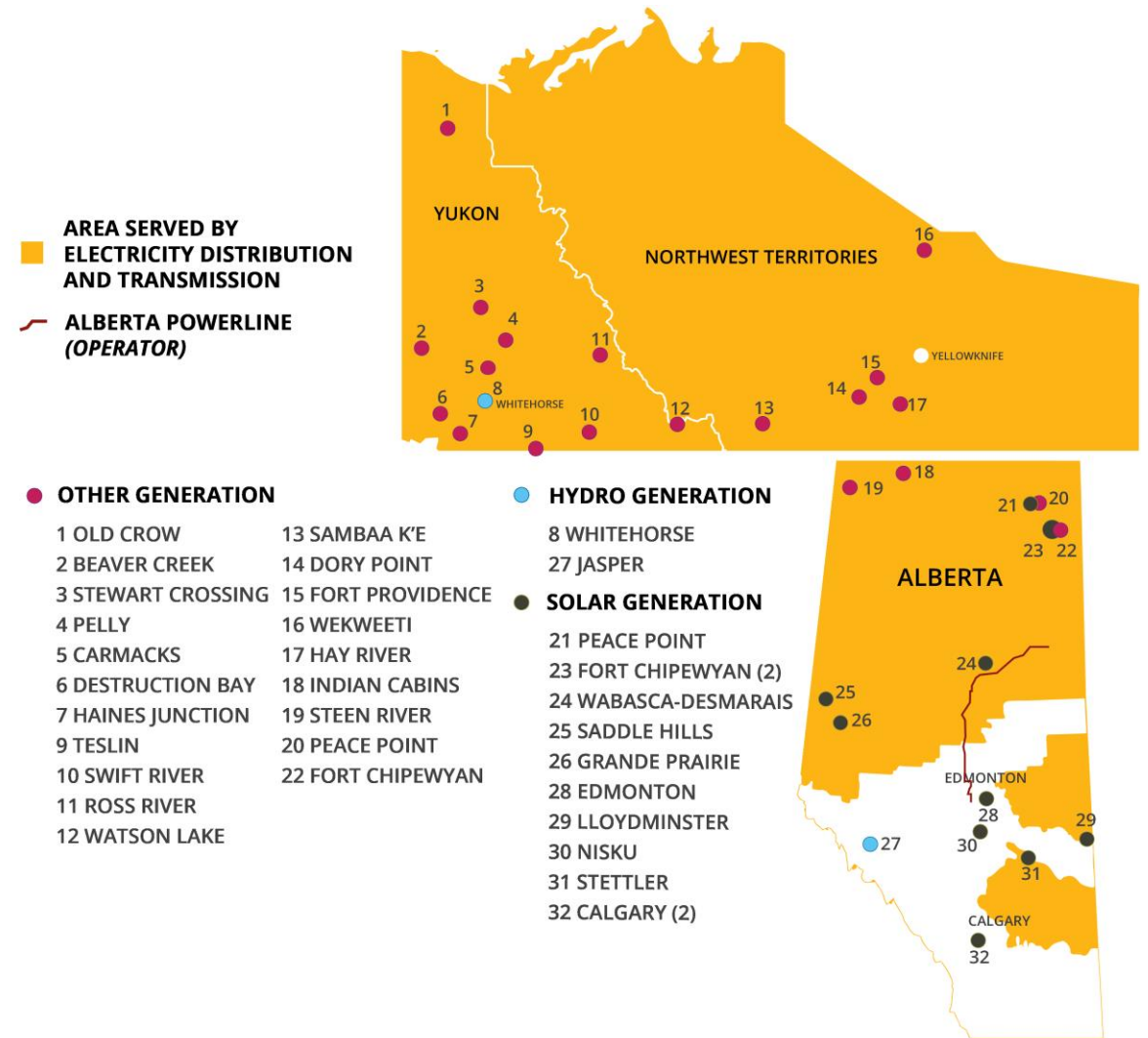
## Appendix

# Electricity Distribution & Transmission

**We build, own and operate electrical distribution and transmission facilities.**

- Approximately 11,000 km of transmission lines, in addition to delivering power to, and operating 3,500-km's of distribution lines owned by Rural Electrification Associations, and 60,000's km of distribution lines.
- Owns or operates 34 hydro, diesel, and solar electric generating sites with 48-MW of capacity.
- Subsidiaries:
  - ATCO Electric Yukon.
  - Northland Utilities.

\*Portfolio assets as of December 31, 2023.



# Natural Gas Distribution & Transmission

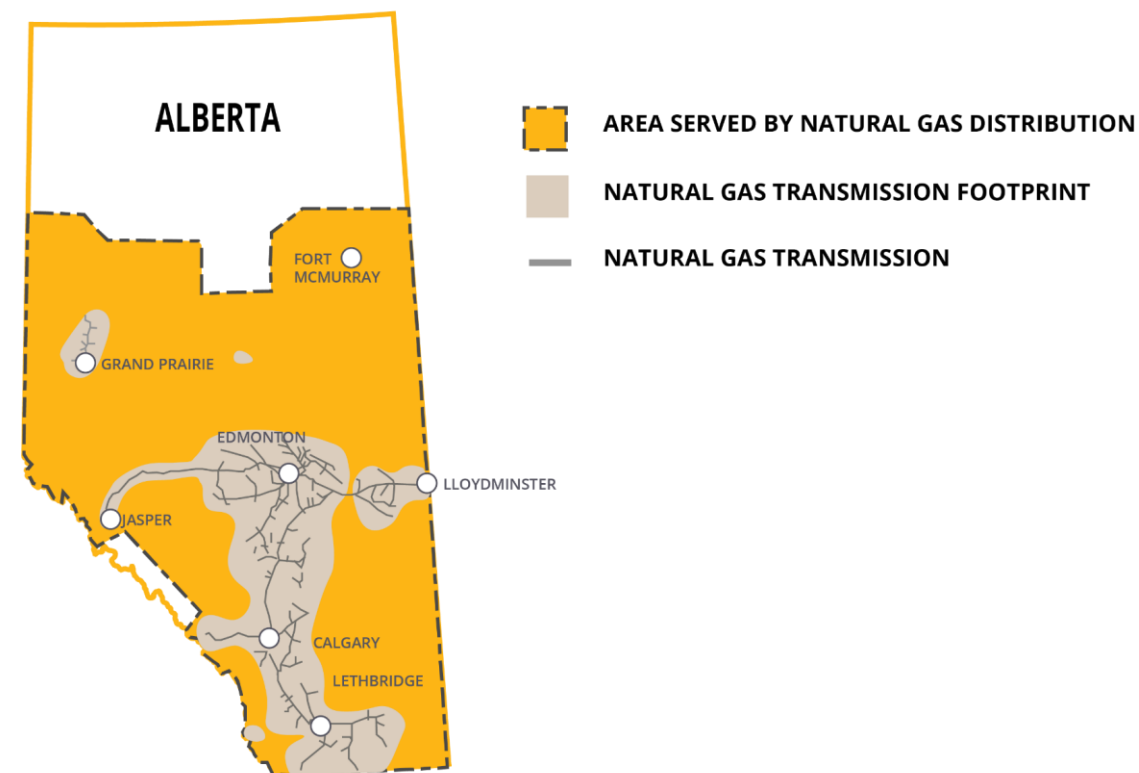
### We build, own, and operate natural gas distribution facilities in Alberta.

- Alberta's largest natural gas distribution company.
- Serves approximately 1.3 million customers in over 300 Alberta communities.
- We own and operate 41,700 km of natural gas distribution mains.

### We build, own, and operate key high-pressure natural gas transmission facilities in Alberta.

- Transports clean, efficient energy from producers and other pipelines to utilities, power generators and major industries.
- Owns and operates 9,100 km of pipeline.
- Delivers a peak of 5B cubic ft/day of natural gas to customers.
- Approximately 3,600 receipt and delivery points.
- Interconnections facilitate access to multiple intra-Alberta and export markets.

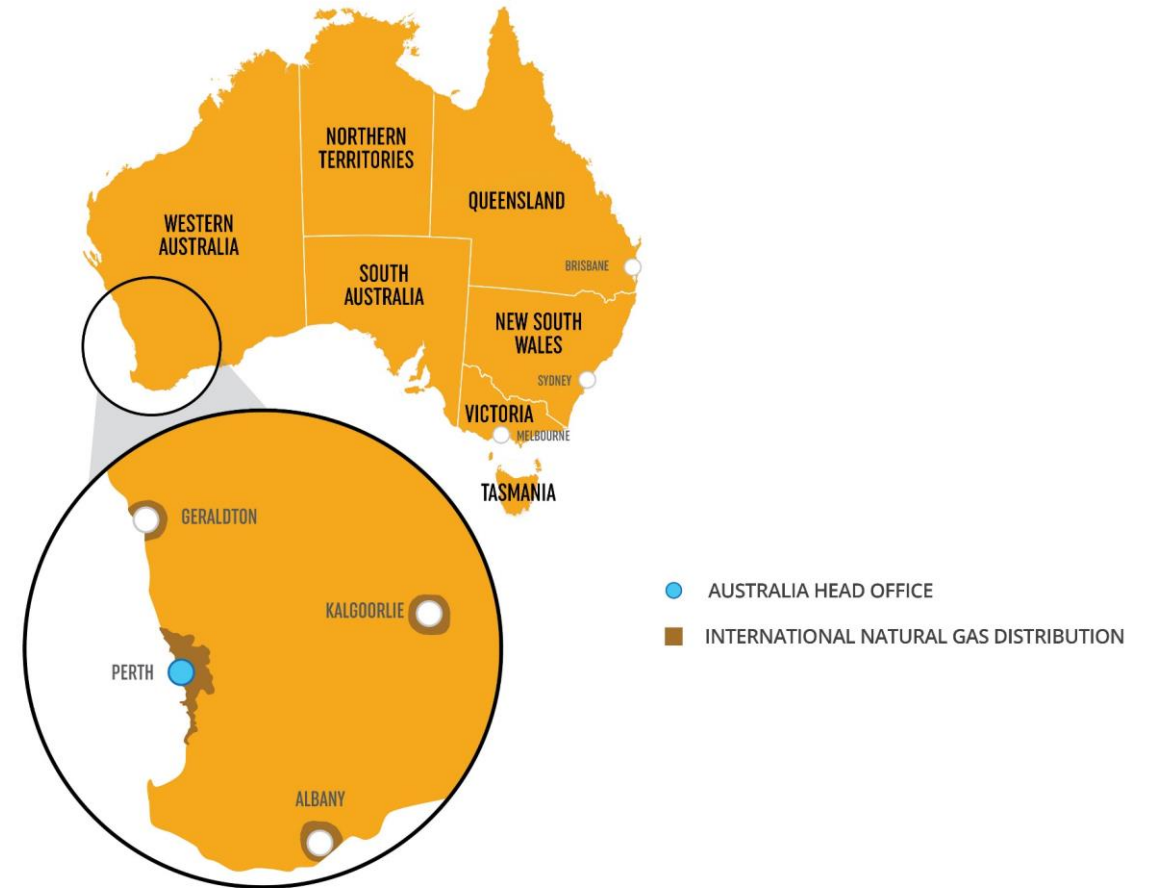
\*Portfolio assets as of December 31, 2023.



# Australia Utility

**We provide safe and reliable natural gas service to the Perth metropolitan area and the wider Western Australian community.**

- 14,700 km of natural gas distribution pipelines and associated infrastructure.
- Serves 18 communities and approximately 803,000 customers.



# Legal Notice

## Forward-Looking Information Advisory

Statements made by company representatives and information provided in this presentation may be considered forward-looking information. Such information includes, but is not limited to, references to: strategic plans, goals and targets, including the Company's commitment to sustainability progress toward its ESG targets; ATCO Energy Systems' anticipated growth in mid-year rate base to 2026E; anticipated timing for the ROE rates annually; the expected timing and impact of regulatory decisions and new regulatory announcements; expectations regarding ATCO EnPower's mid- and near-term development projects to 2030, including the anticipated electricity generation capacity of each project, targeted gearing of 70-80%, anticipated returns of 8-10%, associated capital development plans to 2030, and expected timelines to achieve each project; ATCO EnPower's hydrogen strategy and approach, including expectations regarding its Heartland Hydrogen Project, including the project's potential, ATCO's continuing commitment to the project, planned design activities, anticipated timeline for FEED sanctioning, securing a strategic operating partner, final investment decision and potential commercial operation date, and the anticipated cumulative project spend; the value or revenue that is expected in relation to contracts; the expected commencement and completion dates and term of contracts; the timing of various contract deliverables; the Company's plans and commitments for the energy transition; and growth plans.

Such forward-looking information is considered to be reasonable based on the information that is available on the date of this presentation and the processes used to prepare such information; however, such information does not constitute a guarantee of future performance and no assurance can be given that the information will prove to be correct. Forward-looking information should not be unduly relied upon. Such information involves a variety of assumptions, known and unknown risks and uncertainties, and other factors, which may cause actual results, levels of activity, and achievements to differ materially from those anticipated by such forward-looking information. The forward-looking information reflects management's beliefs and assumptions with respect to, among other things: management's current plans and its perception of historical trends; current conditions and expected future developments; the development and performance of technology and technological innovations and the ability to otherwise access and implement technology necessary to achieve GHG emissions reductions and other environmental, social and governance targets; certain regulatory applications that will be made and are expected to be approved in 2024 and 2025, including one related to the expansion of the natural gas transmission system in support of increasing natural gas demand in the Heartland Industrial region; expected rate base growth of 3 per cent to 4 per cent over the three-year plan, with expected rate base growth of 4 per cent to five per cent over a longer term; continuing collaboration with certain regulatory and environmental groups; the performance of assets and equipment; demand levels for oil, natural gas, gasoline, diesel and other energy sources; certain levels of future energy use; future production rates; future revenue and earnings; the design specifications of development projects; the availability of labour, materials, services and infrastructure; the satisfaction by third parties of their obligations; a supportive regulatory environment; the ability to meet current project schedules and complete proposed development projects at currently estimated project budgets; the availability of financing sources on acceptable terms; in respect of the Heartland Hydrogen Project, the engagement of a strategic operating partner and a final investment decision; assumptions related to electricity prices based on forward strip prices and merchant price differentials that are consistent with management's observations; and other assumptions inherent in management's expectations with respect to the forward-looking information identified herein.

Actual results could differ materially from those anticipated in the forward-looking information as a result of, among other things: risks inherent in the performance of assets; capital efficiencies and cost savings; applicable laws and government policies; regulatory decisions and the regulatory environment; competitive factors in the industries in which the company operates; prevailing economic conditions; credit risk; interest rate fluctuations; the availability and cost of labour, materials, services, and infrastructure; future demand for resources; the development and execution of projects, including development projects, not proceeding on schedule or at all, or at currently estimated budgets; the availability of financing sources for development projects on acceptable terms; the possibility that a strategic operating for the Heartland Hydrogen Project is not secured; prices of electricity, natural gas, natural gas liquids, and renewable energy; the development and performance of technology and new energy efficient products, services, and programs including but not limited to the use of zero-emission and renewable fuels, carbon capture, and storage, electrification of equipment powered by zero-emission energy sources and utilization and availability of carbon offsets; potential termination or breach of contract by contract counterparties; the occurrence of unexpected events such as fires, extreme weather conditions, explosions, blow-outs, equipment failures, transportation incidents, and other accidents or similar events; global pandemics; geopolitical tensions and wars; and other risk factors, many of which are beyond the control of the company. Due to the interdependencies and correlation of these factors, the impact of any one material assumption or risk on a forward-looking statement cannot be determined with certainty. Readers are cautioned that the foregoing lists are not exhaustive. For additional information about the principal risks faced by the company see "Business Risks and Risk Management" in Canadian Utilities Limited's Management's Discussion and Analysis for the year-ended December 31, 2023 (MD&A).

This presentation may contain information that constitutes future-oriented financial information or financial outlook information, all of which are subject to the same assumptions, risk factors, limitations and qualifications set forth above. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise or inaccurate and, as such, undue reliance should not be placed on such future-oriented financial information or financial outlook information. The company's actual results, performance and achievements could differ materially from those expressed in, or implied by, such future-oriented financial information or financial outlook information. The company has included such information in order to provide readers with a more complete perspective on its future operations and its current expectations relating to its future performance. Such information may not be appropriate for other purposes and readers are cautioned that such information should not be used for purposes other than those for which it has been disclosed herein. Future-oriented financial information or financial outlook information contained herein was made as of the date of this presentation.

The forward-looking information contained herein reflects Management's expectations as of the date of this presentation and is subject to change after such date. The company disclaims any intention or obligation to update or revise any forward-looking information whether as a result of new information, future events or otherwise, except as required by applicable securities legislation.

# Legal Notice

## Other Financial Measure Disclosure Advisory

This presentation contains various "total of segments measures" (as such term is defined in NI 52-112), and "non-GAAP financial measures" (as such term is defined in NI 52-112).

NI 52-112 defines a "total of segments measure" as a financial measure disclosed by an issuer that is a subtotal or total of two or more reportable segments of an entity, is not a component of a line item disclosed in the primary financial statements of the entity, is disclosed in the notes to the financial statements of the entity, and is not disclosed in the primary financial statements of the entity.

Consolidated adjusted earnings (loss) and adjusted earnings (loss) for each of ATCO Energy Systems, ATCO EnPower and CU Corporate & Other are total of segments measures, as defined in NI 52-112.

NI 52-112 defines a "non-GAAP financial measure" as a financial measure disclosed by an issuer that (a) depicts the historical or expected future financial performance, financial position or cash flow of an entity, (b) with respect to its composition, excludes an amount that is included in, or includes an amount that is excluded from, the composition of the most directly comparable financial measure disclosed in the primary financial statements of the entity, (c) is not disclosed in the financial statements of the entity, and (d) is not a ratio, fraction, percentage or similar representation.

References to adjusted earnings (loss) for each of Electricity Distribution, Electricity Transmission, International Electricity Operations, Natural Gas Distribution, Natural Gas Transmission, International Natural Gas Distribution, Electricity Generation and Storage & Industrial Water, are non-GAAP financial measures, as defined in NI 52-112.

Adjusted earnings (loss) are earnings attributable to equity owners of the company after adjusting for the timing of revenues and expenses associated with rate-regulated activities, dividends on equity preferred shares of the company, and unrealized gains or losses on mark-to-market forward and swap commodity contracts. Adjusted earnings (loss) also exclude one-time gains and losses, impairments, and items that are not in the normal course of business or a result of day-to-day operations. The most directly comparable measure reported in accordance with International Financial Reporting Standards is Earnings Attributable to Equity Owners of the Company, which was \$707 million as at December 31, 2023. Adjusted earnings (loss) are a key measure of segment earnings that management uses to assess segment performance and allocate resources. It is management's view that adjusted earnings (loss) allow a better assessment of the economics of rate regulation in Canada and Australia than IFRS earnings. Additional information regarding this measure is provided in our MD&A under the "Other Financial and Non-GAAP Measures" section on page 50, and in the "Reconciliation of Adjusted Earnings to Earnings Attributable to Equity Owners of the Company" section starting on page 52. The MD&A is available on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca). The referenced sections of the MD&A are incorporated by reference herein.





[www.canadianutilities.com](http://www.canadianutilities.com)

Tel: 403.292.7500

Investor Relations

[InvestorRelations@atco.com](mailto:InvestorRelations@atco.com)

5302 Forand Street SW

Calgary, Alberta T3E 8B4

Canada

